



**KING COUNTY**

1200 King County Courthouse  
516 Third Avenue  
Seattle, WA 98104

**Signature Report**

**Motion 16454**

**Proposed No.** 2023-0268.1

**Sponsors** Dembowski

1                   A MOTION acknowledging receipt of the Economic  
2                   Development and Small Business Assistance Strategies  
3                   Report required by the 2023-2024 Biennial Budget  
4                   Ordinance, Ordinance 19546, Section 20, Proviso P2.

5                   WHEREAS, the 2023-2024 Biennial Budget Ordinance, Ordinance 19546,  
6                   Section 20, Proviso P2, requires the executive to transmit an economic development and  
7                   small business assistance strategies report, and

8                   WHEREAS, Ordinance 19546, Section 20, Proviso P2, further requires the  
9                   executive to submit a motion that acknowledges receipt of the economic development  
10                  and small business assistance strategies report;

11                  NOW, THEREFORE, BE IT MOVED by the Council of King County:

12                  The receipt of the Economic Development and Small Business Assistance

Motion 16454

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- 13 Strategies Report, which is Attachment A to this motion, in compliance with Ordinance  
14 19546, Section 20, Proviso P2, is hereby acknowledged.

Motion 16454 was introduced on 8/15/2023 and passed by the Metropolitan King County Council on 11/7/2023, by the following vote:

Yes: 9 - Balducci, Dembowski, Dunn, Kohl-Welles, Perry, McDermott, Upthegrove, von Reichbauer and Zahilay

KING COUNTY COUNCIL  
KING COUNTY, WASHINGTON

DocuSigned by:



E76CE01F07B14EF...

Dave Upthegrove, Chair

ATTEST:

DocuSigned by:



8DE1BB375AD3422...

Melani Hay, Clerk of the Council

**Attachments:** A . Economic Development and Small Business Assistance Strategies, July 2023

## **Economic Development and Small Business Assistance Strategies**

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July 2023



**King County**

## I. Contents

II.	Proviso Text.....	3
III.	Executive Summary .....	4
IV.	Background.....	7
V.	Report Requirements.....	13
VI.	Conclusion .....	24
VII.	Appendices .....	26

## II. Proviso Text

Ordinance 19546, Section 20, Proviso P2

*Of this appropriation, \$150,000 shall not be expended or encumbered until the executive transmits an economic development and small business assistance strategies report, a motion that should acknowledge receipt of the report, and a motion acknowledging receipt is passed by the council.<sup>1</sup> The motion should reference the subject matter, the proviso's ordinance, the ordinance section and the proviso number in both the title and body of the motion.*

*The report shall include, but not be limited to:*

- A. Any available data on small businesses operating in unincorporated King County, such as number of businesses, location by subarea geography, industry type and number of employees;*
- B. Information from people operating or wishing to operate a business in unincorporated King County on their business needs and barriers and challenges to operating a business in unincorporated King County;*
- C. A description of best practice strategies, initiatives or programs that could be implemented by the county or its partners in unincorporated King County to support small businesses and economic development;*
- D. Information on how to improve or expand access to commercial space and equipment, such as small business incubators, coworking spaces, shared processing facilities or kitchens;*
- E. An inventory and description of existing technical assistance programs, commercial space and equipment and other resources that are available from local organizations to support small businesses in unincorporated King County;*
- F. Identification of public or private funding, loans or grant opportunities for small businesses; and*
- G. Recommendations and next steps for the county to implement an economic development and small business assistance program for unincorporated King County.*

*The executive should electronically file the report and motion required by this proviso no later than July 1, 2023, with the clerk of the council, who shall retain an electronic copy and provide an electronic copy to all councilmembers, the council chief of staff and the lead staff for the transportation, economy and environment committee or its successor.*

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<sup>1</sup> [Link to Ordinance 19546](#)

### III. Executive Summary

Housed in the Executive Department, the Office of Economic Opportunity and Creative Economy (OEOCE) advises on countywide strategies, aligns policy priorities, and unifies work occurring across executive branch agencies. Externally, OEOCE participates in and helps to manage key partnerships with regional economic and workforce development organizations.

The King County Department of Local Services (DLS) provides focused government services to those who live and/or do business outside King County city limits. OEOCE works closely with DLS as a subject matter expert and advisor to help inform and support its economic development strategy in unincorporated King County. OEOCE leadership has consulted with DLS on numerous projects, including CLFR programs, small business outreach, and policy planning.

The US Economic Development Administration defines economic development as “creating the conditions for economic growth and improved quality of life by expanding the capacity of individuals, businesses, and communities to maximize the use of their talents and skills to support innovation, job creation, and private investment.”<sup>2</sup>

The Washington State Constitution imposes restrictions on how cities and counties can use public funds to advance economic development. Washington State offers a limited set of economic development financial incentives, including tax incentives, credits, and deferrals.<sup>3</sup> It also funds workforce training through various programs that are housed primarily at community and technical colleges throughout the state.<sup>4</sup> Additionally, at the outset of the COVID-19 pandemic, the Washington State Attorney General issued an emergency waiver of this prohibition to provide maximum flexibility to jurisdictions to provide emergency relief to businesses.<sup>5</sup>

**Economic Development and Small Business Assistance in King County:** Small businesses are critical to economic well-being. Approximately 80 percent of all new jobs and capital investment are generated by existing businesses in a community.<sup>6</sup> For this reason, small business assistance – the process of nurturing business survival and growth in a community through a variety of programmatic and policy means – is

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<sup>2</sup> Economic Development Glossary. US Economic Development Administration. Accessed April 29, 2023.

<https://www.eda.gov/about/economic-development-glossary>

<sup>3</sup> Tax incentives, credits, and deferrals. Choose Washington – Washington State Department of Commerce.

Accessed April 8, 2023. <http://choosewashingtonstate.com/i-need-help-with/foreign-domestic-investment/incentives/>

<sup>4</sup> Training the workforce of the future. Choose Washington – Washington State Department of Commerce.

Accessed April 8, 2023. <http://choosewashingtonstate.com/i-need-help-with/foreign-domestic-investment/incentives/>

<sup>5</sup> Attorney General of Washington Memorandum Regarding Guidance on Analyzing Issues Related to Gifts of Public Funds During the COVID-19 Pandemic. Municipal Research and Services Center. Published March 17, 2020.

Accessed April 18, 2023. Guidance on Analyzing Issues Related to Gifts of Public Funds During the COVID-19 Pandemic. <https://mrsc.org/getmedia/37fa7cc7-fb7f-4dc4-88d4-4ad6a8887318/w3agcoronagopf.pdf>

<sup>6</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council.

Published February 7, 2022. Accessed May 11, 2023.

[https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

an important discipline of the economic development profession. Small business assistance helps create and retain jobs, increases tax revenue, and diversifies the economy.<sup>7</sup>

Small business assistance is central to DLS's economic development strategy and is focused on resource navigation.<sup>8</sup> Over the last few years, DLS mitigated pandemic-related economic impacts in unincorporated King County by distributing a portion of its federal Coronavirus Local Fiscal Recovery (CLFR) funding to community-informed programs. A single source of comprehensive business data does not exist for any of the unincorporated King County areas. DLS has partially mitigated this challenge by collecting and cross-referencing available data from a variety of sources, as well as obtaining external business data and conducting a business survey. According to survey response data, 79 percent of respondents that answered the employment question indicated they employ four workers or fewer (inclusive of full- and part-time employees). A little over half of these respondents were sole proprietors.

**Small Business Challenges:** Funding, operations, and promotion are the top three challenges among unincorporated King County business operators, according to the business survey. Within these categories, firms cited access to grants or business loans; labor, accounting, legal, and business planning assistance; and marketing, advertising, and social media support as their highest needs.

**Best Practice Initiatives:** Subject to available resources and capacity, the County could implement the following three initiatives to help small businesses in unincorporated areas receive the assistance they need to give them a better chance at survival and growth, further strengthening the local economy:

1. **Customer Relationship Management System:** The County could utilize a customer relationship management (CRM) database system to more efficiently and effectively collect data on small businesses. A CRM system could allow staff to efficiently collect, track, and identify local business trends. These trends could help inform future programs, services, and initiatives.
2. **Consistent Business Engagement:** The County could conduct more consistent and formalized business engagement. This includes deployment of regular business surveys, one-on-one interviews, and focus groups with key business contacts. To optimize response rates, surveys should pose fewer questions and include only the highest priority data needs to fill data gaps in the CRM database. These surveys should be conducted on a biennial basis at a minimum, or more often as critical information is deemed necessary.
3. **Streamlined Access to Local Resources:** The County should provide small businesses with a more streamlined approach to accessing and matching local resources to small businesses, such as an in-house or third-party website application, or email newsletter that highlights top recommendations.

In addition to boosting businesses and supporting the local economy, these initiatives could help build a robust inventory of data on small businesses operating in unincorporated King County to inform DLS's programmatic decisions and resource allocation.

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<sup>7</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023.

[https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

<sup>8</sup> Economic development and small business assistance. King County Local Services. Accessed April 1, 2023.

<https://kingcounty.gov/depts/local-services/programs/economic-development.aspx>

**Commercial Space, Equipment, and Resources:** Depending on a business's industry sector, access to available commercial space, equipment, and technical resources can be hard to come by. County staff should become more familiar and acquainted with representatives at organizations that might provide these types of resources, as well as resource navigation tools that help to identify them. One such resource navigation tool is Evergreen BizLink.<sup>9</sup>

DLS is receiving federal funds through 2024 to develop and support the UKC Alliance. The UKC Alliance is pursuing an agreement to provide shared facilities and equipment to businesses in the heart of the White Center business district.

**Funding:** A variety of federal and state lenders and grant-makers, private lenders, philanthropic foundations, and community development financial institutions provide financial support for small businesses.

**Recommendations and Conclusion:** Despite setbacks from the COVID-19 pandemic, the King County economy is well-positioned for broad industry growth.<sup>10</sup> However, employment, wage, and wealth inequities will continue to persist among King County residents without a thoughtful and consistent public sector strategy to expand access to economic opportunity.<sup>11</sup>

To further assist small businesses in unincorporated King County, the County should consider enhancing its existing program by administering the recommendations in Section C. One of the most significant challenges to this program is business data scarcity. Several measures are being employed by DLS to address this challenge, and OEOCE will provide staff and budgetary support to implement these measures. OEOCE will also continue to work closely with DLS as a subject matter expert and advisor to help inform and support its economic development strategy in unincorporated King County. In prioritizing equitable economic development practices, OEOCE will support DLS in unlocking the full potential of the unincorporated King County's economy by helping remove barriers and expand opportunities for the County's priority communities.

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<sup>9</sup> See <https://www.wamicrobiz.org/connect-to-resources> for more information.

<sup>10</sup> King County Profile - Outlook. Employment Security Department of Washington State. Published by Anneliese Vance-Sherman, Ph.D. in May 2022. Accessed May 3, 2023. <https://esd.wa.gov/labormarketinfo/county-profiles/king>

<sup>11</sup> Economic Development & Jobs - Our Current Situation. King County Equity and Social Justice Strategic Plan 2016-2022. Published in 2016. Accessed May 8, 2023. <https://aqua.kingcounty.gov/dnrp/library/dnrp-directors-office/equity-social-justice/201609-ESJ-SP-FULL.pdf>



## IV. Background

**King County Office of Economic Opportunity and Creative Economy:** The King County Office of Economic Opportunity and Creative Economy (OEOCE) was established via Ordinance 19541.<sup>12</sup> Housed in the Executive Department, its functions and responsibilities include:

- coordinating the county's efforts to develop a strong equitable economy that creates opportunities for all residents;
- developing and implementing strategies to promote economic revitalization and equitable development; and
- assisting communities and businesses in creating economic opportunities, promoting a diversified economy and promoting family-wage job creation.

In addition to performing its code responsibilities, OEOCE develops countywide strategies, aligns policy priorities, and unifies economic development work with departments. Work underway that OEOCE is involved with includes unincorporated King County business assistance, youth and unhoused workforce development, Priority Hire and apprenticeship programs, contract compliance, local food, green jobs, and music and film. The office regularly convenes representatives of these bodies of work within the Economic Opportunity Task Force.

Externally, OEOCE helps to develop and manage key partnerships with regional economic and workforce development organizations. These organizations include the Washington State Office of Economic Development and Competitiveness, Seattle-King County Workforce Development Council, Greater Seattle Partners, and the King County Associate Development Organization (ADO).

Reflective of the Executive's True North and the statutory responsibilities of the OEOCE, it is the vision of the office, that King County is a regional leader helping to build an anti-racist, equitable, resilient, and sustainable regional economy, where every person can thrive.<sup>13</sup> OEOCE prioritizes equitable economic and workforce development practices, and seeks to unlock the full potential of the region's economy by helping remove barriers and expand opportunities for the County's priority communities.

**King County Department of Local Services:** The King County Department of Local Services (DLS) provides focused government services to those who live and/or do business outside King County city limits. DLS maintains county roads and bridges, issues permits, manages land use planning, leads participatory budgeting, and cultivates a community needs list program for unincorporated areas. These unincorporated areas are grouped into seven Community Service Areas.

OEOCE works closely with DLS as a subject matter expert and advisor to help inform and support its economic development strategy in unincorporated King County. OEOCE leadership has consulted with DLS on numerous projects, including CLFR programs, small business outreach, and policy planning. OEOCE meets monthly with the DLS director, external relations manager, and economic development team.

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<sup>12</sup> [Link to Ordinance 19541](#)

<sup>13</sup> See <https://kingcounty.gov/elected/executive/constantine/initiatives/economic-development.aspx> for more information.

## Key Context

**Economic Development Overview:** Economic development does not hold a standard definition across industry associations, government entities, or community groups.<sup>14</sup> The International Economic Development Council (IEDC), which is the largest organization of its kind in the world,<sup>15</sup> characterizes economic development as “programs and policies that aid in the creation, retention, and expansion of jobs; the development of a stable tax base; and the enhancement of wealth. Economic development aims to influence the growth and restructuring of a community’s economy to enhance its well-being.”<sup>16</sup> The US Economic Development Administration defines economic development as “creating the conditions for economic growth and improved quality of life by expanding the capacity of individuals, businesses, and communities to maximize the use of their talents and skills to support innovation, job creation, and private investment.”<sup>17</sup> The term economic development is not statutorily defined by Washington State or King County, although some statutes describe it in the context of the work authorized.<sup>18</sup>



Figure 1. Cycle of Economic Growth in a Community. Infographic developed by the King County Office of Economic Opportunity and Creative Economy.

Notably, definitions of economic development developed by IEDC and EDA reference necessary inputs, common outputs, and desired outcomes. These elements are represented in Figure 1, which show the cycle of economic growth in a community.

Like economic development, workforce development does not hold a standard definition across industry, government, or community. Workforce development is generally characterized as a subset of economic development that addresses worker and employer needs through job seeker, job training, and industry engagement activities.<sup>19</sup> Economic development and workforce development are often thought of as independent professions but maintain a high degree of interdependence in practice.

**Economic Development in the US:** The post-war period of reconstruction gave way to an increased interest in public sector economic development programs as a means of advancing prosperity and peace. In 1949, during his inaugural speech, President Harry Truman identified the development of

<sup>14</sup> King County Office of Economic Opportunity & Creative Economy research.

<sup>15</sup> Who We Are. International Economic Development Council. <https://www.iedconline.org/pages/who-we-are/>

<sup>16</sup> Who We Are. International Economic Development Council. <https://www.iedconline.org/pages/who-we-are/>

<sup>17</sup> Economic Development Glossary. US Economic Development Administration. Accessed April 29, 2023.

<https://www.eda.gov/about/economic-development-glossary>

<sup>18</sup> What is Economic Development? Municipal Research and Services Center. Accessed April 20, 2023.

<https://mrsc.org/explore-topics/economic-development/economic-development-basics/economic-development-in-washington-state-an-introd>

<sup>19</sup> King County Office of Economic Opportunity & Creative Economy research.

undeveloped areas as a priority for the West. In 1961, the Area Redevelopment Administration (ARA) became the first federal program designed to advance economic development. In 1965, Congress passed the Public Works and Economic Development Act of 1965 (42 U.S.C. § 3121), which authorized the creation of the Economic Development Administration (EDA) to succeed the previous ARA organization. The EDA was initially established to create and retain jobs, develop basic infrastructure, provide planning support, and help stimulate economic growth in distressed rural and urban communities. Since that time, the federal government has expanded the EDA's authority, role, and reach.<sup>20</sup> The agency became more involved in policy and helped advance the economic development profession. It also established Economic Development Districts (EDD) across the nation, which are multi-jurisdictional, cross-sector entities that help lead planning processes and develop regional economic development strategy.<sup>21</sup> King County is part of the five-county Puget Sound EDD that is convened by the Puget Sound Regional Council. Today, the EDA remains the only federal agency with an exclusive mission of supporting economic development initiatives.

**Economic Development in Washington State:** Washington State's economic development arm resides in the Department of Commerce's Office of Economic Development and Competitiveness (OEDC). OEDC focuses on supporting and expanding key industries, international trade, small businesses, workforce training, access to funding, and county economic development partnerships.<sup>22</sup> Additionally, OEDC provides annual funding for Associate Development Organizations (ADOs), which are its primary county-level economic development partners<sup>23</sup> and will be discussed in greater detail in the next section.

Since its drafting, the Washington State Constitution has imposed restrictions on how cities and counties can use public funds to advance economic development. There are few allowable uses of public funds to financially assist the private sector.<sup>24</sup> At the outset of the COVID pandemic, however, the Washington State Attorney General issued an emergency waiver of this prohibition to provide maximum flexibility to jurisdictions to provide emergency relief to businesses.<sup>25</sup>

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<sup>20</sup> History of Economic Development Administration. Economic Development Administration. Accessed May 29, 2023.

<https://www.eda.gov/archives/2016/50/history/#:~:text=In%201965%2C%20Congress%20passed%20the,succeed%20the%20previous%20ARA%20organization.>

<sup>21</sup> Economic Development Districts. Economic Development Administration. Accessed May 30, 2023.

[https://www.eda.gov/about/economic-development-glossary/edd#:~:text=Economic%20Development%20Districts%20\(EDDs\)%20are,cases%20even%20cross%2Dstate%20borders.](https://www.eda.gov/about/economic-development-glossary/edd#:~:text=Economic%20Development%20Districts%20(EDDs)%20are,cases%20even%20cross%2Dstate%20borders.)

<sup>22</sup> Growing the Economy. Washington State Department of Commerce. Accessed May 15, 2023.

<https://www.commerce.wa.gov/growing-the-economy/>

<sup>23</sup> Economic Partnerships. Washington State Department of Commerce. Accessed June 1, 2023.

<https://www.commerce.wa.gov/growing-the-economy/local-economic-partnerships/>

<sup>24</sup> Limitations on Economic Development. Municipal Research and Services Center. <https://mrsc.org/explore-topics/economic-development/economic-development-basics/economic-development-in-washington-state-an-introd#authority>

<sup>25</sup> Attorney General of Washington Memorandum Regarding Guidance on Analyzing Issues Related to Gifts of Public Funds During the COVID-19 Pandemic. Municipal Research and Services Center. Published March 17, 2020. Accessed April 18, 2023. Guidance on Analyzing Issues Related to Gifts of Public Funds During the COVID-19 Pandemic. <https://mrsc.org/getmedia/37fa7cc7-fb7f-4dc4-88d4-4ad6a8887318/w3agcoronagopf.pdf>

Washington State offers a limited set of economic development financial incentives, including tax incentives, credits, and deferrals.<sup>26</sup> It also funds workforce training through various programs that are housed primarily at community and technical colleges throughout the state.<sup>27</sup> In 2021, the state legislature established a tax increment financing (TIF) tool, which represented an expansion of allowable local economic development financial incentives. TIF allows for the allocation of increases in assessed value of real property to fund public infrastructure in targeted areas.<sup>28</sup>

Washington State defines its key industries as those that have the most potential for creating economic wealth and job growth throughout the state. They include:<sup>29</sup>

- Aviation and aerospace
- Agriculture and food manufacturing
- Clean technology
- Creative economy
- Forest products
- Information and communication technology

**Economic Development in King County:** The ADO is King County’s primary county-level economic development partner. The ADO designation currently resides at the Seattle Metropolitan Chamber of Commerce. The King County ADO focuses on business retention and expansion activities, or small business assistance, which is defined as the process of nurturing business survival and growth in a community through a variety of programmatic and policy means.<sup>30</sup> The ADO is designated biennially by the King County Executive and maintains an ongoing partnership with OEOCE. The County currently funds the Community Business Connector<sup>31</sup> program, in partnership with the Port of Seattle, through a portion of its Coronavirus Local Fiscal Recovery (CLFR) allocation. This program aims to expand technical assistance provision to all county businesses related to pandemic economic impact.

The King County Department of Local Services (DLS) was launched in 2018 to serve as the local government of unincorporated King County. Economic development services for businesses and residents who reside in unincorporated King County, including all rural and urban unincorporated areas,

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<sup>26</sup> Tax incentives, credits, and deferrals. Choose Washington – Washington State Department of Commerce. Accessed April 8, 2023. <http://choosewashingtonstate.com/i-need-help-with/foreign-domestic-investment/incentives/>

<sup>27</sup> Training the workforce of the future. Choose Washington – Washington State Department of Commerce. Accessed April 8, 2023. <http://choosewashingtonstate.com/i-need-help-with/foreign-domestic-investment/incentives/>

<sup>28</sup> Tax Increment Financing. Municipal Research and Services Center. Accessed April 3, 2023. <https://mrsc.org/explore-topics/economic-development/financing-economic-development/tax-increment-financing>

<sup>29</sup> Washington’s growth industries. Choose Washington – Department of Commerce. Accessed April 27, 2023. <http://choosewashingtonstate.com/why-washington/our-key-sectors/>

<sup>30</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2020. Accessed May 16, 2023. [https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

<sup>31</sup> Community Business Connector. Seattle Metropolitan Chamber of Commerce. Accessed June 2, 2023. <https://www.seattlechamber.com/pages/cbc/>

is supported by a staff member within the DLS external relations team. Small business assistance is central to DLS's economic development strategy and is focused on resource navigation.<sup>32</sup>

Over the last few years, DLS mitigated pandemic-related economic impacts in unincorporated King County by distributing a portion of federal CLFR funding to community-informed programs. These programs included multiple small business grant rounds and the development of the Unincorporated King County (UKC) Economic Alliance. The UKC Alliance funds contracted community organizations that have expertise in and a history of working with disproportionately impacted communities within unincorporated King County. These organizations provide entrepreneurial and career training, microbusiness incubation, small business technical assistance, and consultation for individuals and businesses most vulnerable to COVID-19 impacts in unincorporated King County.<sup>33</sup> Contracted organizations are expected to:

- Provide services in a culturally relevant manner and in the preferred languages of program beneficiaries.
- Provide place-based, low-barrier, high-support services that are from the community and by the community.
- Provide customized coaching and training that supports the ideas and honors the cultures and languages of program beneficiaries.
- Partner with other contracted organization(s) participating in the UKC Alliance to:
  - regularly convene and co-create an integrated framework of economic recovery from COVID-19 for the most impacted areas in UKC,
  - develop a communications/outreach strategy to reach individuals and businesses particularly vulnerable to the impacts of COVID-19 and inform them of resources available through the UKC Alliance and in the community,
  - develop an Action Plan to develop short- and long-term solutions to address systemic barriers to equitable workforce and/or business development for businesses negatively impacted by COVID-19, and
  - assist approximately 60 to 100 program beneficiaries by guiding them to support offered by contracted organization(s) in the UKC Alliance.

OEOCE focuses on activities that support the creative economy, particularly film and music,<sup>34</sup> while championing all key industries in King County. In this context, key industries generally hold a higher employment concentration relative to other geographies, show strong growth potential, and give a community its competitive advantage. King County industry sectors that contributed more than 100,000 estimated jobs in 2021 include:<sup>35</sup>

- |                                      |                           |
|--------------------------------------|---------------------------|
| • Professional and business services | • Government              |
| • Education and health services      | • Information             |
| • Retail trade                       | • Leisure and hospitality |

<sup>32</sup> Economic development and small business assistance. King County Local Services. Accessed April 1, 2023. <https://kingcounty.gov/depts/local-services/programs/economic-development.aspx>

<sup>33</sup> Unincorporated King County Alliance

<sup>34</sup> King County Creative. The Creative Economy Initiative. <https://kingcounty.gov/elected/executive/constantine/initiatives/economic-development.aspx>

<sup>35</sup> King County Profile. Employment Security Department Washington State. Accessed April 7, 2023. <https://kingcounty.gov/elected/executive/constantine/initiatives/economic-development.aspx>

Other key industries that are vital to the regional economy include aerospace, agriculture, maritime, life sciences, and technology.<sup>36</sup> Within these industries, several high-growth subsectors have recently emerged in King County, including new space manufacturing, biotechnology research and development, biotechnology manufacturing, clean technology research and development, artificial intelligence software development, and virtual reality software development.

King County has enjoyed tremendous economic growth over the last three decades. This growth is due in large part to its geographic, cultural, and industrial diversity. The County has experienced long-term growth in all major industry sectors<sup>37</sup> despite significant regional challenges, including an increasing cost of living, a housing crisis, and a global pandemic-induced economic recession.

**Small Business Assistance:** Small businesses are integral to local economic vitality. While their contribution to the US economy has gradually declined over the last decade, they continue to generate over 40 percent of economic activity and create around two-thirds of net new jobs.<sup>38</sup> Exact statistics vary by local and regional geographies, but roughly 80 percent of all new jobs and capital investment in a community are generated by existing businesses.<sup>39</sup>

Small business assistance is increasingly recognized as a critical discipline of the economic development profession. Sometimes referred to as business retention and expansion, small business assistance is the process of nurturing business survival and growth in a community through a variety of programmatic and policy means. Small business assistance helps create and retain jobs, increases tax revenue, attracts new businesses, diversifies the economy, informs workforce development strategies, and expands and enhances community amenities.<sup>40</sup>

**COVID-19 Pandemic Impact:** The pandemic-induced recession of 2020 disrupted all industries in King County. The leisure and hospitality industries lost the largest number of jobs. As of March 2022, these sectors were still down 44,000 jobs, or about 30 percent, in King County. Conversely, information technology, professional and business services, retail trade, financial services, and construction maintained or expanded employment levels. As of March 2022, the information technology sector saw 15,500 more jobs than March 2020; however, companies in this sector have recently laid off more than 3,000 employees.<sup>41</sup>

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<sup>36</sup> Key Industries. You Belong Here. Greater Seattle Partners. Published September 15, 2022. Accessed May 22, 2023. [https://greater-seattle.com/wp-content/uploads/2022/10/You\\_Belong\\_Here.pdf](https://greater-seattle.com/wp-content/uploads/2022/10/You_Belong_Here.pdf)

<sup>37</sup> King County Profile. Employment Security Department Washington State. Accessed April 7, 2023. <https://kingcounty.gov/elected/executive/constantine/initiatives/economic-development.aspx>

<sup>38</sup> Small Businesses Generate 44 Percent of US Economic Activity. US Small Business Administration Office of Advocacy. Accessed May 2, 2023. <https://advocacy.sba.gov/2019/01/30/small-businesses-generate-44-percent-of-u-s-economic-activity/>

<sup>39</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023. [https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

<sup>40</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023. [https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

<sup>41</sup> King County Profile - Overview. Employment Security Department of Washington State. Published by Anneliese Vance-Sherman, Ph.D. in May 2022. Accessed May 3, 2023. <https://esd.wa.gov/labormarketinfo/county-profiles/king>

**Economic Outlook:** The regional economy is well-positioned for broad industry growth, led by high-tech sectors.<sup>42</sup> However, employment, wage, and wealth inequities will continue to persist among King County residents without a thoughtful and consistent public sector strategy to expand access to economic opportunity.<sup>43</sup>

## Report Methodology

OEOCE produced this report with support from DLS. The majority of data provided in this report is extrapolated from a countywide online survey of unincorporated King County businesses deployed by DLS in October and November 2022. The purposes of this survey were to 1) generate an economic snapshot of the business community in unincorporated King County and 2) collect feedback and opinions on local issues, economic trends, and business needs. The survey responses establish a baseline of data to inform future strategies to improve the local business climate and help businesses grow and prosper in unincorporated King County communities.

The survey had a total of 29 questions in five sections: State of Recovery, Business Operations, Business Needs Assessment, Business Location, and Demographics. It was hosted on a Local Services Public Input site, which provides translation into 132 languages via Google. The survey was open to the public between October 18, 2022, and November 18, 2022. To recruit respondents, Local Services sent an email to the Washington State Secretary of State list of 19,400 active corporations in unincorporated King County. The list did not include sole proprietors. The survey yielded a total of 558 responses. Please see Appendix A for a comprehensive report on the survey.

Data from the Washington State Department of Revenue and Washington Secretary of State are also referenced.

## V. Report Requirements

This section is organized to respond to each of the requirements included in Ordinance 19546, Section 20, Proviso P2.

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<sup>42</sup> King County Profile - Outlook. Employment Security Department of Washington State. Published by Anneliese Vance-Sherman, Ph.D. in May 2022. Accessed May 3, 2023. <https://esd.wa.gov/labormarketinfo/county-profiles/king>

<sup>43</sup> Economic Development & Jobs - Our Current Situation. King County Equity and Social Justice Strategic Plan 2016-2022. Published in 2016. Accessed May 8, 2023. <https://aqua.kingcounty.gov/dnrp/library/dnrp-directors-office/equity-social-justice/201609-ESJ-SP-FULL.pdf>

- A. *Any available data on small businesses operating in unincorporated King County, such as number of businesses, location by subarea geography, industry type and number of employees;*
- B. *Information from people operating or wishing to operate a business in unincorporated King County on their business needs and barriers and challenges to operating a business in unincorporated King County;*
- C. *A description of best practice strategies, initiatives or programs that could be implemented by the county or its partners in unincorporated King County to support small businesses and economic development;*
- D. *Information on how to improve or expand access to commercial space and equipment, such as small business incubators, coworking spaces, shared processing facilities or kitchens;*
- E. *An inventory and description of existing technical assistance programs, commercial space and equipment and other resources that are available from local organizations to support small businesses in unincorporated King County;*
- F. *Identification of public or private funding, loans or grant opportunities for small businesses; and*
- G. *Recommendations and next steps for the county to implement an economic development and small business assistance program for unincorporated King County.*

#### **A. Available data on small businesses operating in unincorporated King County, such as number of businesses, location by subarea geography, industry type and number of employees**

As noted above, while is no universally accepted definition of small businesses, the US Small Business Administration (SBA) characterizes small businesses as independent businesses having fewer than 500 employees.<sup>44</sup> Although data for employee numbers of unincorporated businesses is limited, 65 percent of respondents to the business survey reported having fewer than 20 employees (full-time and part-time).<sup>45</sup> See Figure 4 for more information.

It is important to note that a single source of comprehensive business data does not exist for the unincorporated areas of King County. DLS has partially mitigated this challenge by collecting and cross-referencing available data from a variety of sources, but there are some data sets that are simply not available (e.g., business employment data). While the cross-referencing exercise has yielded greater insight into unincorporated King County's business community and some data for this report, data remains a challenge.

DLS initiated three projects to address the data scarcity challenge and to provide optimal service to unincorporated King County businesses:

1. In January 2022, DLS obtained King County business data published on the Washington Secretary of State (SoS) website. It contained a list of more than 19,000 businesses. Unfortunately, SoS no longer publishes this data.

<sup>44</sup> Frequently Asked Questions. US Small Business Administration Office of Advocacy. Published on July 19, 2016. Accessed on May 10, 2023. [https://www.sba.gov/sites/default/files/advocacy/SB-FAQ-2016\\_WEB.pdf](https://www.sba.gov/sites/default/files/advocacy/SB-FAQ-2016_WEB.pdf)

<sup>45</sup> Business Survey. King County Department of Local Services. Conducted November 2022.



2. In October and November 2022, DLS conducted a digital survey of business owners and operators emailed to the SoS list. Topics assessed included the business' state of pandemic recovery, operations, needs, and location. A few of these survey questions gauged opinions regarding the potential deployment of an unincorporated King County business license program. The responses from this survey are discussed in greater detail in the following sections of this report. DLS recognizes that the deployment of an ongoing business survey is a rich source of customized, real-time data, and will be a key component of its plan of work moving forward. This data will help inform DLS's economic development strategy, while better meeting local business needs.
3. DLS completed a data sharing agreement with the Washington Department of Revenue (DOR) in May 2023. DOR manages the state's business license program, collects business-related taxes, and has the most comprehensive business data available, although it does not include data on business size. DOR data will be discussed in more detail in the forthcoming sections of this report.

**Number of Businesses:** To gather this information, two sources were used to estimate the number of businesses in unincorporated King County. Due to data limitations, the exact number cannot be gleaned using available data.

The first data source is the SoS list discussed above,<sup>46</sup> which quantified the total number of registered business entities in unincorporated King County at more than 19,000. This list includes businesses which are registered to addresses in unincorporated King County but may not operate or have an external-facing presence there. The list also includes hobby businesses, holding companies, and other types of businesses. The list does not include sole proprietorships.

In addition, the DLS CLFR-funded business grant programs yielded a list of unincorporated King County businesses that employ 30 or fewer full-time workers and generate \$3 million or less in gross annual revenue. Any business that applied and qualified under the stated employment and revenue criteria was awarded a grant. The most recent list of CLFR grantees (2021) totaled 391 businesses. This list is attached as Appendix D.

**Location:** The survey yielded responses from all areas of unincorporated King County, which DLS divided into the seven geographic Community Service Areas (CSAs). The map below shows these areas by shaded color, as well as the urban growth boundary.

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<sup>46</sup> Corporations & Charities. Washington Secretary of State. Accessed May 29, 2023. <https://www.sos.wa.gov/corporations-charities>

## Unincorporated King County Community Service Area Map

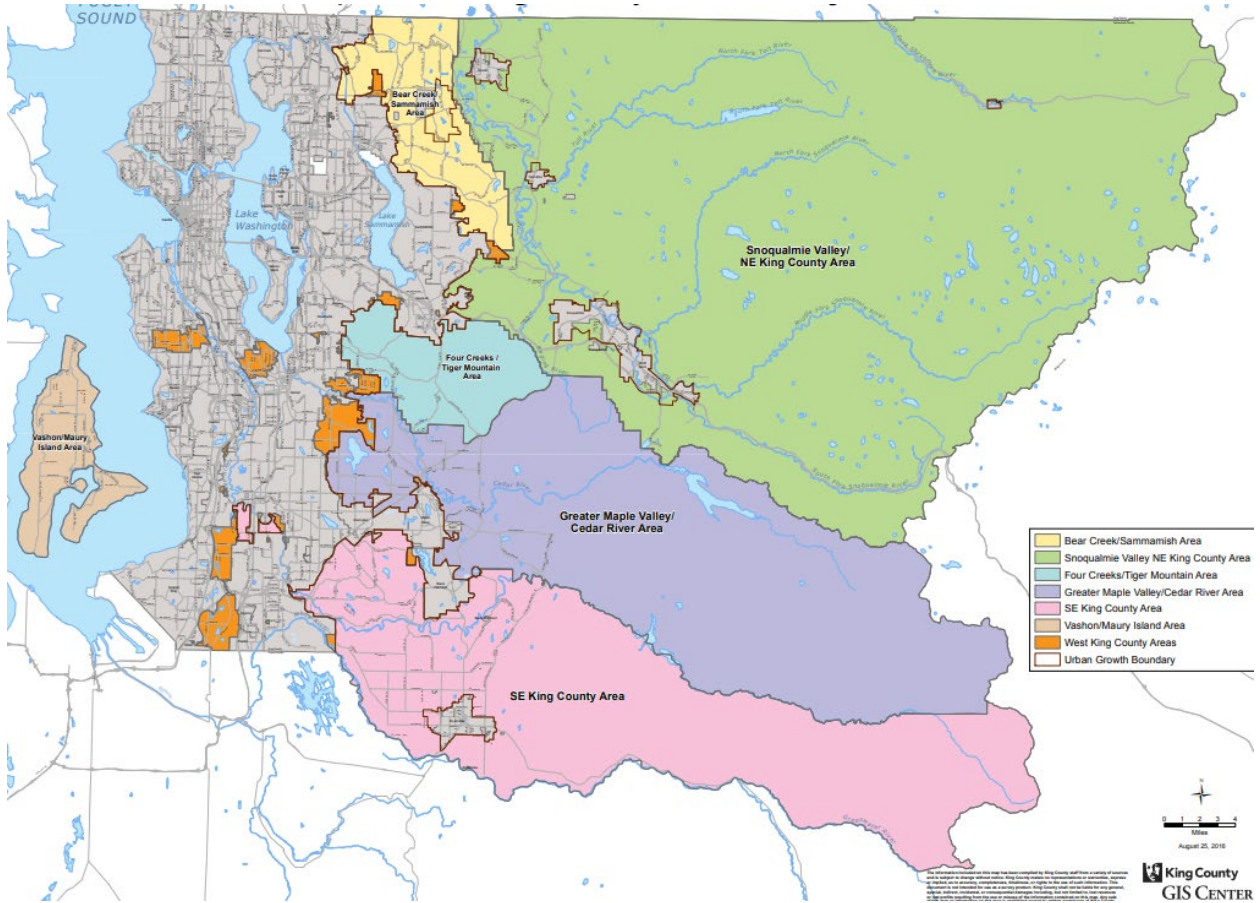


Figure 2. Unincorporated King County Community Service Areas.

Of the 558 respondents to the digital DLS business survey, 416 respondents provided address information. Within this group, the West King County CSA had the largest representation at 134, or 32 percent, followed by Bear Creek Basin CSA. The bar chart in Figure 3 shows the breakdown of the remainder of CSAs by number of responses.

### Business Locations of Survey Responses

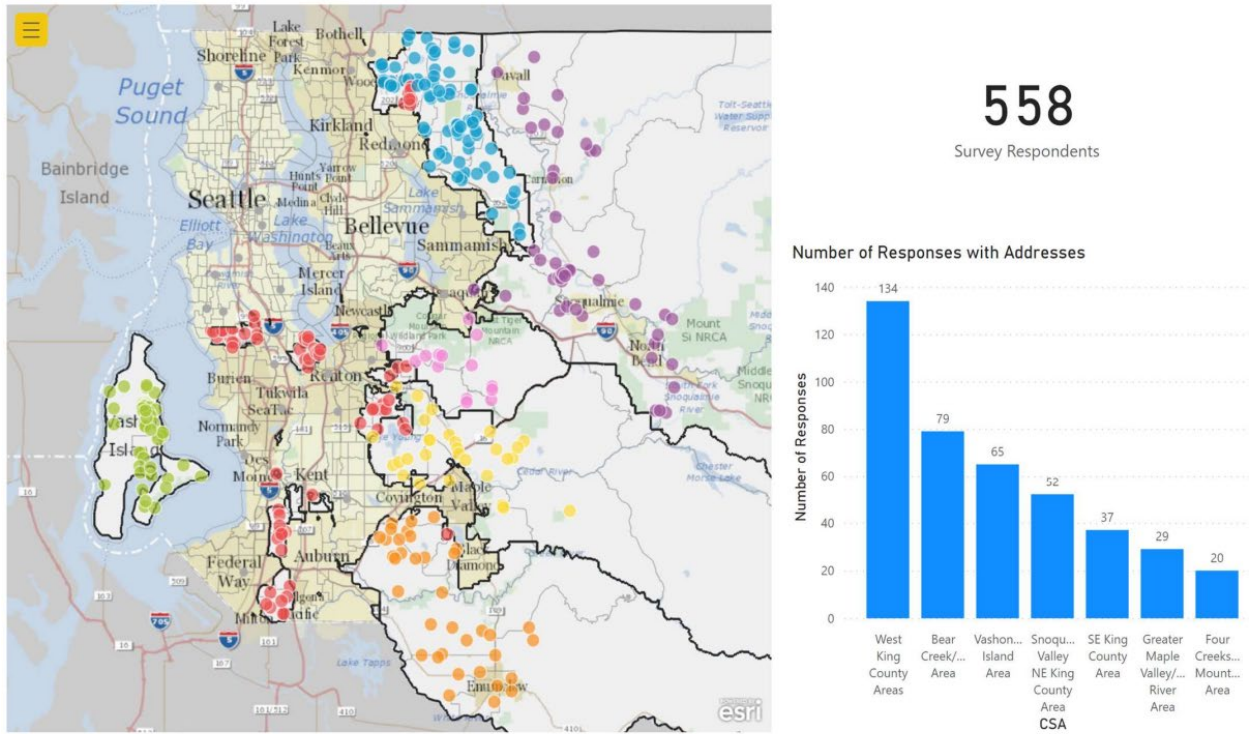


Figure 3. Business Locations of Survey Respondents

**Number of Employees:** DOR provided a list of every operating business in King County, which totaled 24,280 businesses. Neither this list, nor the SoS list, included employee counts.

The only available data source to glean employment numbers from unincorporated King County businesses is the business survey. According to survey response data, 79 percent of respondents that answered the employment question indicated that they employ four workers or fewer (inclusive of full- and part-time employees). A little over half of these respondents were sole proprietors. The figure below shows the remainder of business sizes by employee count.

### Business Sizes by Employee Count

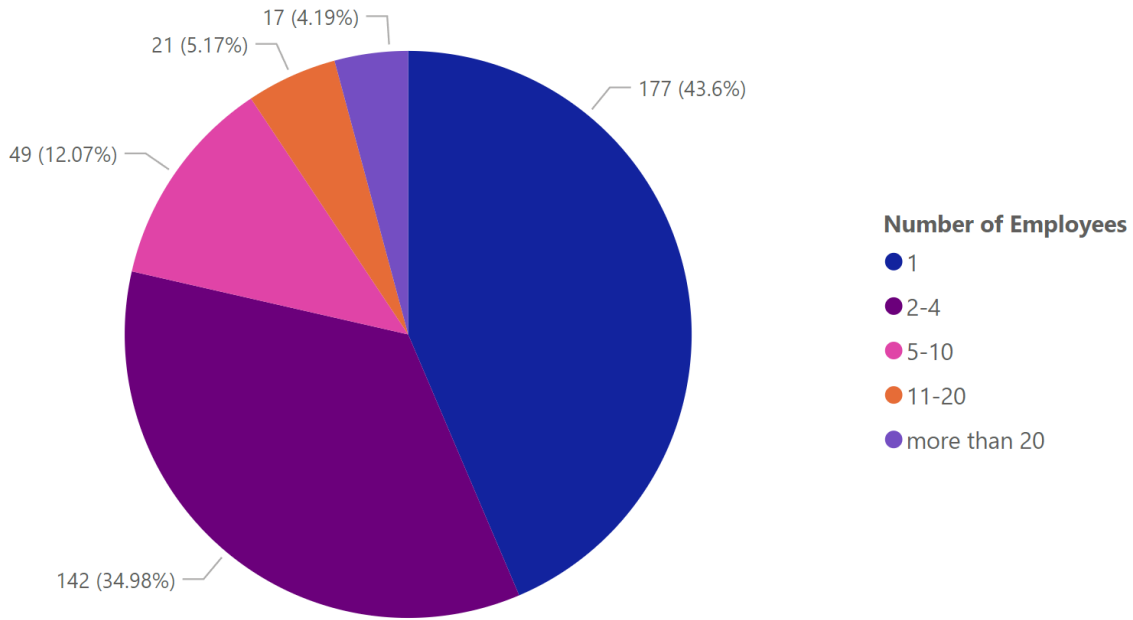


Figure 4. Business Sizes by Employee Count

**Industry Type:** Unincorporated King County businesses are diverse, ranging from antibody labs, to bone model manufacturing, to broadband satellite assembly, to device mount design and ski resorts. According to the DOR list, the three largest industries by employment are professional, scientific, and technical services; construction; and retail trade.<sup>47</sup> The figure below shows the industry breakdown by employment in each CSA. The darker shaded boxes indicate a higher number of employees.

<sup>47</sup> The data sharing agreement with the State Department of Revenue does not provide for sharing this data.

## UKC Business Industry Sector Breakdown

Sector	Bear Creek/Sammamish Area	Four Creeks/Tiger Mountain Area	Greater Maple Valley/Cedar River Area	SE King County Area	Snoqualmie Valley NE King County Area	Vashon/Maury Island Area	West King County Areas	Total
Professional, Scientific, and Technical Services	1205	251	277	318	598	450	1247	4346
Construction	435	204	393	496	510	180	1236	3454
Retail Trade	583	173	265	347	419	383	1110	3280
Administrative and Support and Waste Management Services	264	100	153	217	258	162	842	1996
Other Services (except Public Administration)	299	111	172	212	248	161	706	1909
Real Estate Rental and Leasing	311	70	88	122	124	93	369	1177
Health Care and Social Assistance	202	51	55	77	128	156	471	1140
Transportation and Warehousing	60	46	46	97	61	20	777	1107
Manufacturing	167	47	91	102	179	128	285	999
Arts, Entertainment, and Recreation	189	63	65	71	131	147	257	923
Educational Services	213	55	60	74	118	91	239	850
Wholesale Trade	150	47	52	103	89	70	233	744
Agriculture, Forestry, Fishing and Hunting	104	37	88	192	155	82	43	701
Accommodation and Food Services	77	20	13	45	68	100	281	604
Finance and Insurance	131	32	31	30	67	35	157	483
Information	112	21	40	22	47	63	132	437
Management of Companies and Enterprises	23	5	10	6	3	6	24	77
Utilities	6	2	4	2	6	6	2	28
Public Administration	3	3	2		4	4	4	20
Mining			1	2	2			5
<b>Total</b>	<b>4534</b>	<b>1338</b>	<b>1906</b>	<b>2535</b>	<b>3215</b>	<b>2337</b>	<b>8415</b>	<b>24280</b>

Figure 5. UKC Business Industry Sector Breakdown according to the DOR list.

According to the business survey, the highest concentration of industries are consulting, construction, retail, and personal services. Business survey comments are included as Appendix C.

### B. Information from people operating or wishing to operate a business in unincorporated King County on their business needs and barriers and challenges to operating a business in unincorporated King County

Funding, operations, and promotion are the top three challenges among unincorporated King County business operators, according to the business survey. Within these categories, firms cited access to grants or business loans; labor, accounting, legal, and business planning assistance; and marketing, advertising, and social media support as their highest needs.

Aside from the business survey, staff were unable to identify a data source regarding business needs, barriers, and challenges to people operating or wishing to operate a business in unincorporated King County.

### C. A description of best practice strategies, initiatives or programs that could be implemented by the county or its partners in unincorporated King County to support small businesses and economic development

Small businesses are critical to economic well-being. Approximately 80 percent of all new jobs and capital investment are generated by existing businesses in a community.<sup>48</sup> For this reason, small

<sup>48</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023. [https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

business assistance is an important element of the economic development discipline. Sometimes referred to as business retention and expansion, small business assistance is the process of nurturing business survival and growth in a community through a variety of programmatic and policy means. Small business assistance is a valuable practice because it can help create and retain jobs, increase tax revenue, and diversify the economy.<sup>49</sup>

Since its inception, DLS has prioritized small business assistance as the core program and most valuable practice of its economic development program, which is staffed by an economic development manager. The manager conducts ongoing, one-on-one engagement with rural and urban business owners and operators.

Additional resources and new services have been deployed by DLS to small businesses as a response to community feedback. These programs include the Unincorporated King County Economic Alliance (UKC Alliance) program, which is funded by federal COVID-19 relief funds, and the White Center Fire Response and small business grant expansion program, which is funded by a one-time General Fund investment. DLS is providing the most direct economic development services to businesses located in unincorporated King County.

**County:** The following three initiatives could help small businesses in unincorporated areas receive the assistance they need to give them a better chance at survival and growth, further strengthening the local economy. Subject to available resources and capacity, the County could implement three initiatives to enhance its small business assistance program:

1. **Customer Relationship Management System:** The County could utilize a customer relationship management (CRM) database system to more efficiently and effectively collect data on small businesses. A CRM system could allow staff to efficiently collect, track, and identify local business trends. These trends could help inform future programs, services, and initiatives.
2. **Consistent Business Engagement:** The County could conduct more consistent and formalized business engagement. This includes deployment of regular business surveys, one-on-one interviews, and focus groups with key business contacts. To optimize response rates, surveys should pose fewer questions and include only the highest priority data needs to fill data gaps in the CRM database. These surveys should be conducted on a biennial basis at a minimum, or more often as critical information is deemed necessary.
3. **Streamlined Access to Local Resources:** The County should provide small businesses with a more streamlined approach to accessing and matching local resources to small businesses, such as an in-house or third-party website application or email newsletter that highlights top recommendations.

In addition to boosting businesses and supporting the local economy, these initiatives could help build a robust inventory of data on small businesses operating in unincorporated King County, which could inform DLS's programmatic decisions and resource allocation. Ultimately, these initiatives could help

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<sup>49</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023.  
[https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

small businesses in unincorporated areas receive the assistance needed to give them a better chance at survival and growth.

**Partners:** King County should expand its support of partners such as the ADO, Workforce Development Council, and/or Greater Seattle Partners with additional financial and staff resources. A good example of this is the ADO Community Business Connector Program, which utilized one-time CLFR funding to provide increased access to small business assistance throughout the county.

#### **D. Information on how to improve or expand access to commercial space and equipment, such as small business incubators, coworking spaces, shared processing facilities or kitchens**

Based on OEOCE analysis, access to available commercial space and equipment is limited in King County, depending on a business's industry sector. To help address this, County staff should become more familiar with representatives at organizations that might provide these types of commercial space and equipment resources, as well as business resource navigation tools that help to identify them. One such business resource navigation tool is Evergreen BizLink. Evergreen Bizlink is a searchable platform that connects entrepreneurs to a network of Washington State resource partners to foster innovation, growth, and prosperity. Evergreen Bizlink is powered by the Washington State Microenterprise Association, in partnership with the Washington State Department of Commerce, Small Business Administration (SBA), Minority Business Development Agency (MBDA), Washington Small Business Development Center (SBDC), Washington Main Street and Washington Economic Development Association (WEDA).<sup>50</sup>

DLS is currently utilizing CLFR funding to develop and support the UKC Alliance. Federal funding for this program is allocated through the 2023-2024 budget cycle. The UKC Alliance recently launched a small business incubation program, which includes skills training, coaching, and financial support. In addition, the Alliance is also pursuing a partnership to provide shared facilities and equipment to businesses in the heart of the White Center business district. This partnership will target businesses and areas that have been historically marginalized, such as those owned by or serving BIPOC, women, LGBTQ+ individuals, veterans, immigrants or refugees, and those with low incomes, limited English, or disabilities.<sup>51</sup>

#### **E. An inventory and description of existing technical assistance programs, commercial space and equipment and other resources that are available from local organizations to support small businesses in unincorporated King County**

Technical assistance is commonly referred to as the education and guidance provided to community members, groups, or organizations. In the economic development arena, technical assistance is provided to entrepreneurs and small business owners to help them start and grow businesses. Technical assistance builds the capacity of businesses to operate effectively and positions them to grow and

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<sup>50</sup> See <https://www.wamicrobiz.org/connect-to-resources> for more information.

<sup>51</sup> Economic Alliance Programs. Unincorporated King County Economic Alliance. Accessed May 13, 2023. <https://www.publicinput.com/ukcalliance>

prosper.<sup>52</sup> Technical assistance activities include, but are not limited to, business planning, operations strategy, accounting, marketing, and succession planning.

Below is a list and description of existing technical assistance programs in King County.<sup>53</sup>

<b>Program Name</b>	<b>Technical Assistance Activities</b>
Ventures	Provides access to business training, capital, coaching, and hands-on learning opportunities for entrepreneurs.
Black Dot Underground	Provides a culturally responsive space, community, and technical support to help Black business owners succeed.
The Seattle Public Library	Helps connect people with the information and learning opportunities they need to succeed in business through its Library to Business program.
CleanTech Alliance	Facilitates the generation and growth of cleantech companies and jobs through a variety of educational, entrepreneurship, and workforce programs, research, products, and services.
SCORE Greater Seattle	Provides free and confidential one-on-one business counseling in person or by phone or email, and conducts workshops for both start-up entrepreneurs and seasoned small business owners.
Business Impact Northwest	Provides coaching, classes, and capital to successfully launch and grow a business.
Seattle Good Business Network	Connects and inspires people to buy, produce, and invest locally, so that everyone has a meaningful stake in the local economy.
Center for Inclusive Entrepreneurship	Partners with people in the margins to build a better world through business ownership.
Evergreen Business Capital Community Finance	Offers financing solutions to support small businesses, offering term loans up to \$250,000 for inventory, working capital, fixed assets, or other business needs.
Community Carrot	Advances social justice and racial equity by teaching young adult entrepreneurs from low-income backgrounds how to start their own successful business.
Emerald Cities Collaborative	Supports clean energy contracting opportunities for women, BIPOC and other disadvantaged businesses.
IRC Seattle Microenterprise Development Program	Reduces barriers to success for entrepreneurs and small business owners who are underserved by traditional business resources and financial institutions.
Seattle Business Education Hub	Provides business development and resources focused on assisting women, minorities, veterans and other business owners in the startup or growth stage.

<sup>52</sup> Best Practices for Technical Assistance Programs Serving Black and Hispanic Entrepreneurs and Small-Business Owners. Milken Institute. Published by Carolyn Schulman in September 2018. Accessed May 22, 2023. <https://milkeninstitute.org/sites/default/files/reports-pdf/Best-Practices-for-TA-Programs-FINAL.pdf>

<sup>53</sup> See <https://www.wamicrobiz.org/connect-to-resources> for more information.



Below is a list of commercial space and equipment resources in King County:<sup>54</sup>

<b>Program Name</b>	<b>Commercial Space &amp; Equipment Resources</b>
El Centro de la Raza	Provides a Business Opportunity Center (BOC), which offers a food vendor incubator for low-income communities and Communities of Color in Seattle and South King County.
Black Dot Underground	Provides culturally responsive co-working spaces that help Black business owners succeed

#### **F. Identification of public or private funding, loans or grant opportunities for small businesses**

Cash flow is especially critical for rapidly growing businesses with 10 to 30 employees.<sup>55</sup> Without adequate financial capital, such as public or private funding, community microloans, commercial lending, or investment capital, most small businesses cannot survive and grow.

Below is a list of financial resources for small businesses:<sup>56</sup>

- Federal Public Lenders & Grantmakers:
  - US Small Business Administration<sup>57</sup>
  - US Department of the Treasury
  - US Department of Agriculture
  - Export-Import Bank of the United States
- State Public Lenders & Grantmakers:
  - WA Department of Commerce
  - Export Washington
  - Innovate Washington
  - Washington Economic Development Finance Authority
- Private Lenders
- Philanthropic Foundations
  - Seattle Foundation
- Community Development Financial Institutions (CDFIs)

#### **G. Recommendations and next steps for the county to implement an economic development and small business assistance program for unincorporated King County**

The County is currently implementing an economic development and small business assistance program for unincorporated King County in the DLS Director's Office. The County should consider enhancing its existing program by administering the recommendations in Section C above. These recommendations are:

<sup>54</sup> See <https://www.wamicrobiz.org/connect-to-resources> for more information.

<sup>55</sup> According to OEOCE research.

<sup>56</sup> See [www.business.wa.gov](http://www.business.wa.gov) for more information.

<sup>57</sup> See [www.business.wa.gov](http://www.business.wa.gov) for more information.

1. **Customer Relationship Management System:** The County could utilize a customer relationship management (CRM) database system to more efficiently and effectively collect data on small businesses. A CRM system could allow staff to efficiently collect, track, and identify local business trends. These trends could help inform future programs, services, and initiatives.
2. **Consistent Business Engagement:** The County could conduct more consistent and formalized business engagement. This includes deployment of regular business surveys, one-on-one interviews, and focus groups with key business contacts. To optimize response rates, surveys should pose fewer questions and include only the highest priority data needs to fill data gaps in the CRM database. These surveys should be conducted on a biennial basis at a minimum, or more often as critical information is deemed necessary.
3. **Streamlined Access to Local Resources:** The County should provide small businesses with a more streamlined approach to accessing and matching local resources to small businesses, such as an in-house or third-party website application or email newsletter that highlights top recommendations.

In addition, the County may consider providing increased funding to community-based organizations with an appropriate level of staff support. In many cases, community-based organizations hold the most community trust and cultural competence to provide the most efficient and effective economic development and small business assistance.

## VI. Conclusion

The economic growth of a community depends on effective public sector economic and workforce development strategies. These strategies yield well-informed policy, sound investments in assets and infrastructure, and timely services. These inputs lay the foundation to help spur private investment, which generates jobs and income, and pays dividends of expanded tax revenue back to public sector. This revenue is reinvested back into the community, thus completing the cycle and leading to profound economic expansion when repeated at scale. Most importantly, this cycle of economic growth provides residents with livelihoods and a sense of well-being.

Small businesses are integral to local economic vitality. they continue to generate over 40 percent of economic activity and create around two-thirds of net new jobs. Exact statistics vary by local and regional geographies, but roughly 80 percent of all new jobs and capital investment in a community are generated by existing businesses. Small business assistance is a critical economic development practice because it can help create and retain jobs, increase tax revenue, diversify the economy, inform workforce development strategies, and expand and enhance community amenities.<sup>58</sup>

Since its inception, DLS has prioritized small business assistance as the core program and most valuable practice of its economic development program. To further assist small businesses in unincorporated King County, the County should consider enhancing its existing program by 1) utilizing a customer relationship management database system to more efficiently and effectively collect and track data on unincorporated King County small businesses, 2) conduct more consistent and formalized business engagement, including regular business surveys, one-on-one interviews, and focus groups with key

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<sup>58</sup> Why a Business Retention and Expansion Program Matters. International Economic Development Council. Published February 7, 2022. Accessed May 11, 2023.  
[https://www.iedconline.org/clientuploads/Downloads/Key\\_Strategies/IEDC\\_Why\\_and\\_Impact\\_BRE\\_NEW.pdf](https://www.iedconline.org/clientuploads/Downloads/Key_Strategies/IEDC_Why_and_Impact_BRE_NEW.pdf)

business contacts, and 3) provide small businesses with a more streamlined approach to accessing local resources.

One of the most significant challenges to DLS' small business assistance program is data scarcity. Several measures are being employed by DLS to address this challenge, and OEOCE will provide increased staff and budgetary support to implement these measures. OEOCE will also continue to work closely with DLS as a subject matter expert and advisor to help inform and support its small business assistance strategies in unincorporated King County.

King County has enjoyed tremendous economic growth over the last three decades. This growth is due in large part to its geographic, cultural, and industrial diversity. The County has experienced long-term growth in all major industry sectors<sup>59</sup> despite significant regional challenges, including an increasing cost of living, a housing crisis, and a global pandemic-induced economic recession. Despite setbacks from the COVID-19 pandemic, the King County economy is well-positioned for broad industry growth.<sup>60</sup> Employment, wage, and wealth inequities will continue to persist among King County residents, however, without a thoughtful and consistent public sector strategy to expand access to economic opportunity.<sup>61</sup> In prioritizing equitable economic development practices, OEOCE will support DLS in unlocking the full potential of the unincorporated King County's economy by helping remove barriers and expand opportunities for the unincorporated King County small business community.

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<sup>59</sup> King County Profile. Employment Security Department Washington State. Accessed April 7, 2023.

<https://kingcounty.gov/elected/executive/constantine/initiatives/economic-development.aspx>

<sup>60</sup> King County Profile - Outlook. Employment Security Department of Washington State. Published by Anneliese Vance-Sherman, Ph.D. in May 2022. Accessed May 3, 2023. <https://esd.wa.gov/labormarketinfo/county-profiles/king>

<sup>61</sup> Economic Development & Jobs - Our Current Situation. King County Equity and Social Justice Strategic Plan 2016-2022. Published in 2016. Accessed May 8, 2023. <https://aqua.kingcounty.gov/dnrp/library/dnrp-directors-office/equity-social-justice/201609-ESJ-SP-FULL.pdf>

## **VII. Appendices**

- A. Appendix A – 2022 UKC Business Survey**
- B. Appendix B – UKC Business Survey Data Graphics**
- C. Appendix C – UKC Business Survey Comments**
- D. Appendix D – DLS CLFR Grantees 2021**



**King County**  
Local Services

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206-477-3800

Appendix A

# 2022 Business Survey

Results from a survey of businesses in  
unincorporated King County

## Contents

Introduction .....	3
Responses .....	4
Recovery from the effects of COVID-19.....	5
Operations .....	7
Business support needs .....	11
Business location.....	13
Demographics .....	15
Summary and conclusion .....	21
Appendix: Survey questions.....	23

## Introduction

In October and November 2022, King County Local Services (Local Services) sought feedback from the unincorporated King County business community through a countywide online survey. The objective was to provide a snapshot of the business community by collecting baseline data, feedback, and opinions on local issues, economic trends, and needs. The goal was to gather data to inform Local Services strategies to help businesses grow and prosper in King County's unincorporated communities.

Local Services modeled the survey on the one used for the 2024 King County Comprehensive Plan update. The Local Services business survey had a total of 29 questions in five sections: State of Recovery, Business Operations, Business Needs Assessment, Business Location, and Demographics. The survey was hosted on a Local Services Public Input site, which provides translation into some 132 languages via Google.

The survey was open to the public between October 18, 2022 and November 18, 2022. To recruit respondents, Local Services sent an email to the Washington State Secretary of State list of 19,400 active corporations in unincorporated King County. (The list did not include sole proprietors.) In October and November 2022, Local Services canvassed business districts in Fall City, Vashon, Skyway, and White Center. The department also did Spanish-language radio interviews on Radio El Rey (1360 AM) and ran targeted social media ads on Instagram, Nextdoor, and Facebook. In November, staffers sent two email reminders to Local Services unincorporated area business contacts; ran a second social media campaign on Instagram, Nextdoor, and Facebook; and sent a news release to local media.

## Analysis

The survey included both multiple-choice and open-ended questions. Responses to the multiple-choice questions are summarized below with charts showing the percentage of responses for each choice and the total number of respondents. We tallied the responses for several questions according to the respondents' community service areas to show geographic variation in the responses.

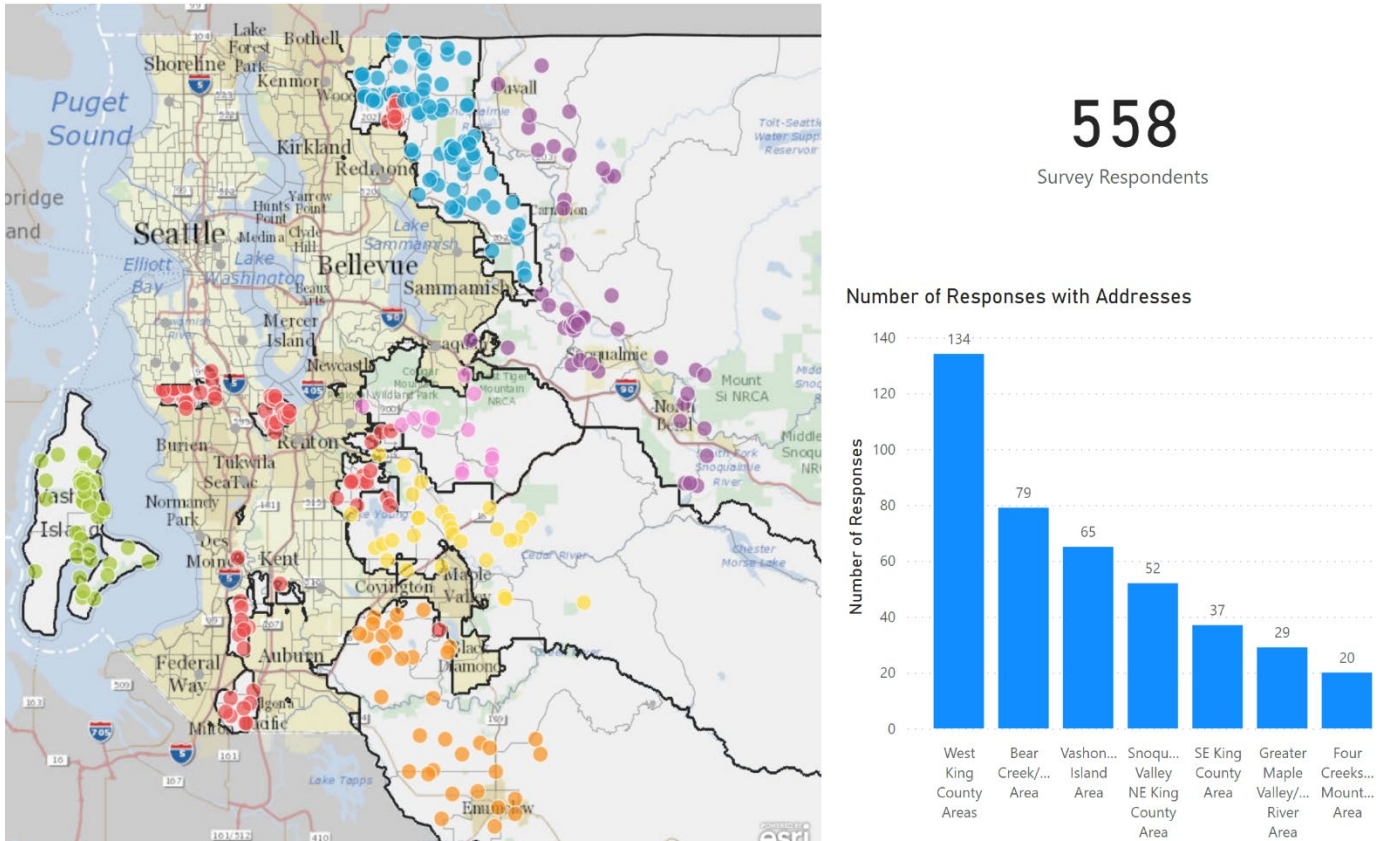
Responses to the open-ended question about what type of business the respondent is engaged in are summarized in Figure 6 by a word cloud graphic that indicates prevalence of listed industries.

The survey covered all of King County's unincorporated community service and potential annexation areas (Bear Creek/Sammamish, Snoqualmie Valley/Northeast King County, Four Creeks/Tiger Mountain, Greater Maple Valley/Cedar River, Southeast King County, Vashon/Maury Island and West King, which consists of the White Center/North Highline, Skyway/West Hill, East Federal Way, Fairwood, and East Renton potential annexation areas).

## Responses

The survey had 558 responses from participants throughout the unincorporated areas. Of the 74% of businesses that provided addresses, the greatest number were in West King County, which includes the distinct urban areas of Skyway and White Center. (see Figure 1).

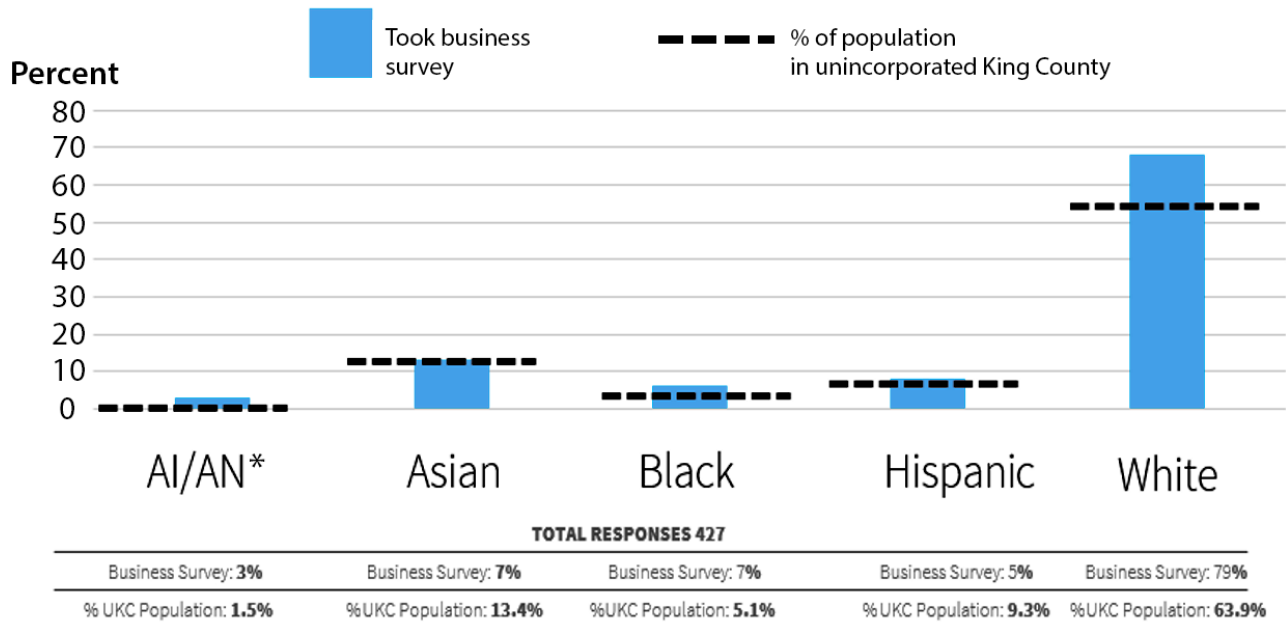
**Figure 1: Primary location of respondents who provided business address**



77% of respondents provided demographic information. The demographics for unincorporated King County were compared to the respondents' demographic data, under the assumption that population demographics would be represented by business owner demographics. There may be room to improve participation from Asian and Hispanic businesses owners who were underrepresented by 6.4% and 4.3% respectively. American Indian/Alaska Native, Black, and White business owners were overrepresented in the survey results by 1.5%, 1.9%, and 15.1% respectively.



**Figure 2: Demographic representation**



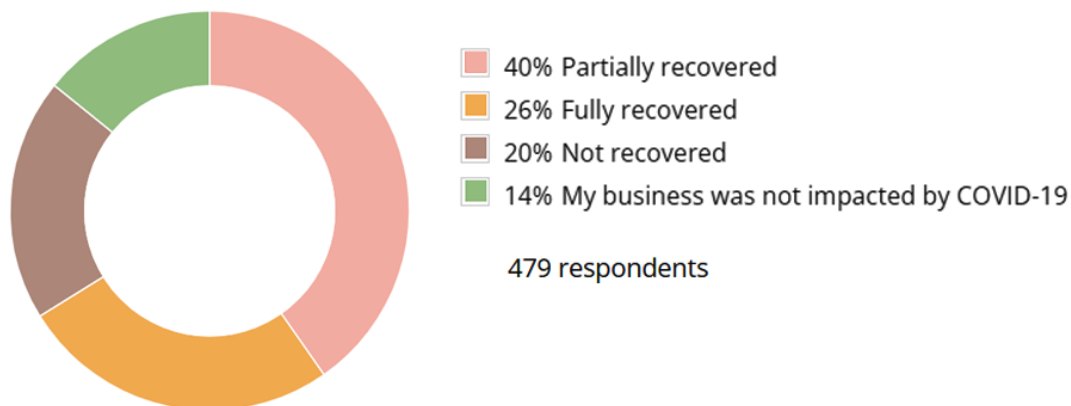
\*American Indian/Alaska Native

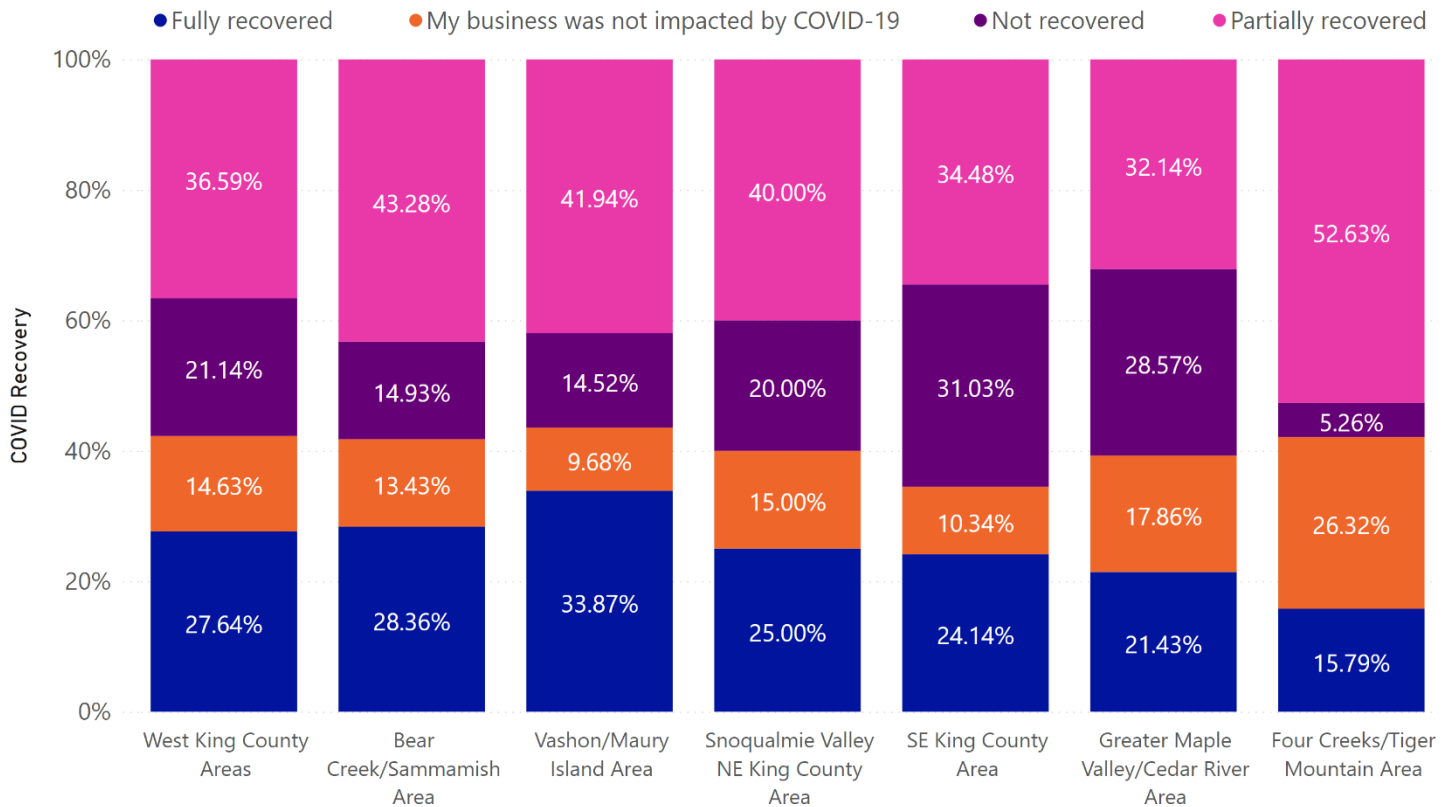
## Recovery from the effects of COVID-19

Overall, business owners’ sense of economic recovery after the COVID-19 pandemic is positive. Nearly two-thirds of participants reported that their businesses were partly or fully recovered. Because the West King County CSA had more survey respondents than any other area, the overall number of businesses that are only partially recovered in West King County is much greater than in any other area (49 businesses). It also has the most businesses that are fully recovered from the pandemic (37 businesses).

**Figure 3: COVID recovery**

How do you feel about the recovery of your business since the COVID-19 pandemic began in early 2020?

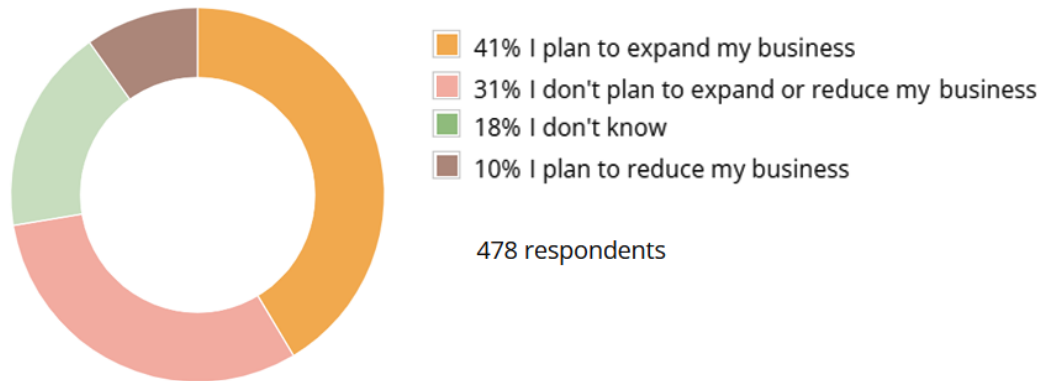


**Figure 4: Reported COVID recovery by community service area**

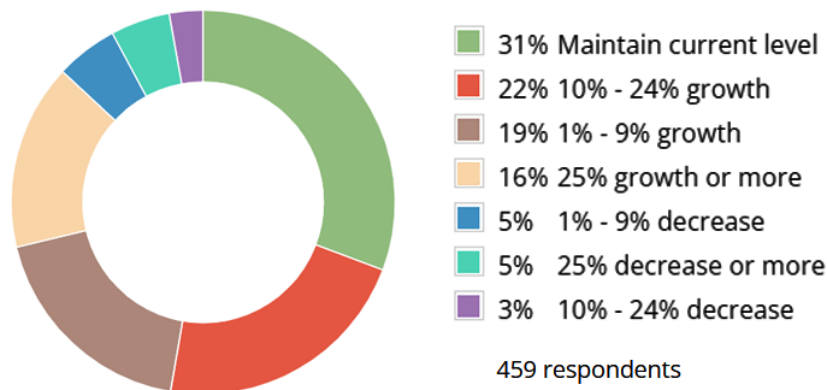
Between the fourth quarter of 2022 and the fourth quarter of 2023, 87% of business owners reported expecting to maintain or grow their business, even though they were still recovering from the impacts of COVID-19. 38% said they expected their business to grow by 10% to 25% in the next year. And 8% of business owners expect their business to decline during this same period.

**Figure 5: 87% of businesses expect to maintain or grow their business in the next 12 months.**

Do you have plans to expand or reduce business operations in the next 1-2 years? (i.e., adding new products, new services, physical locations)



What level of growth (if any) do you expect your business to have in the next 12 months?

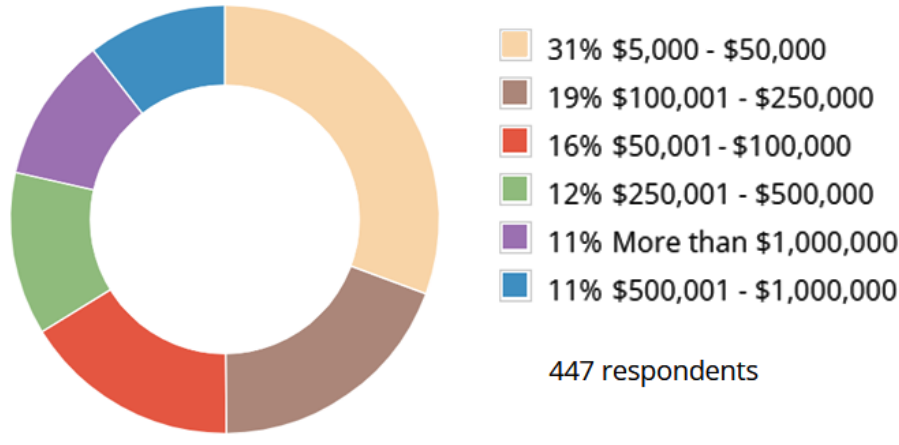


## Operations

Unincorporated King County is home to a variety of businesses. Survey respondents identified themselves as working in the following industries most often: consulting, construction, retail, and personal services (i.e., nail salons, care providers, massage services, hair, and makeup professionals.) Most respondents (76%) reported having four or fewer employees.



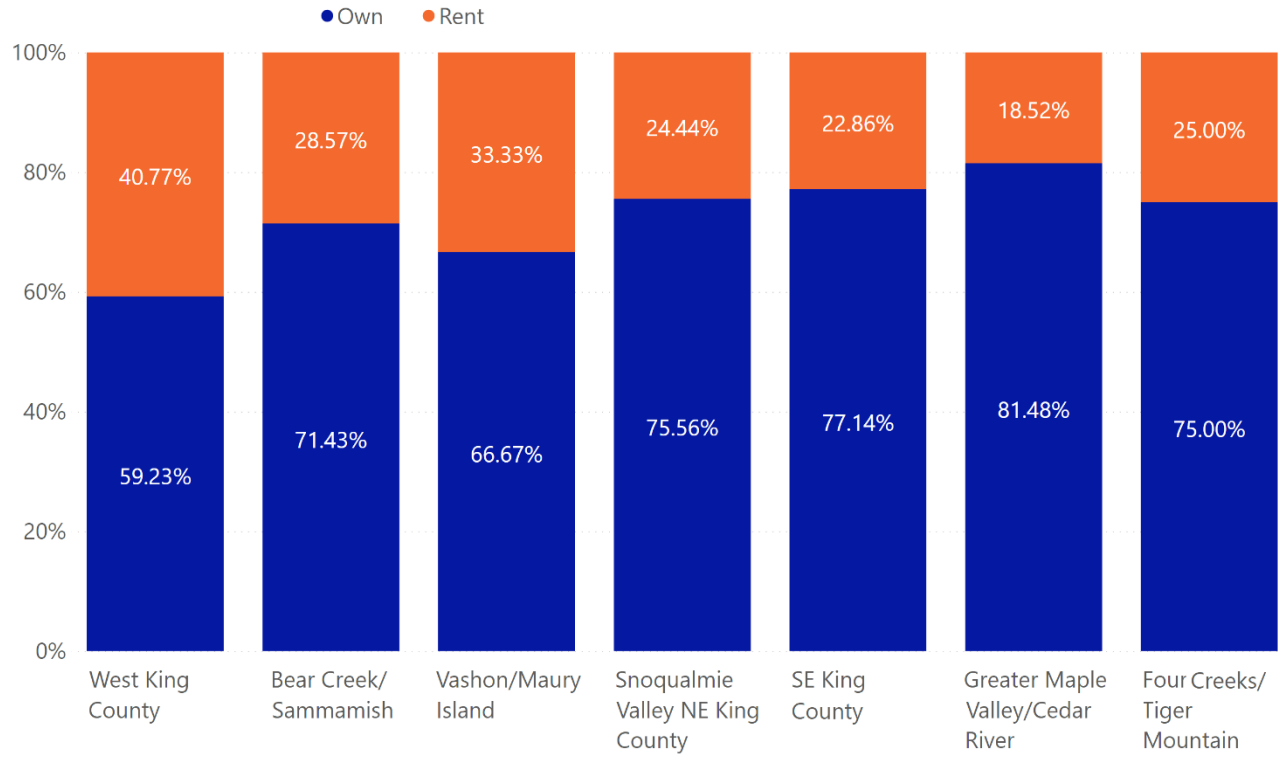
**Figure 8: Annual revenue**— 47% reported earning less than \$100K in gross revenue.  
 What were your business' gross revenues in 2021?



**Figure 9: Own vs. rent**—Most (65%) participants reported that they own their primary business space.

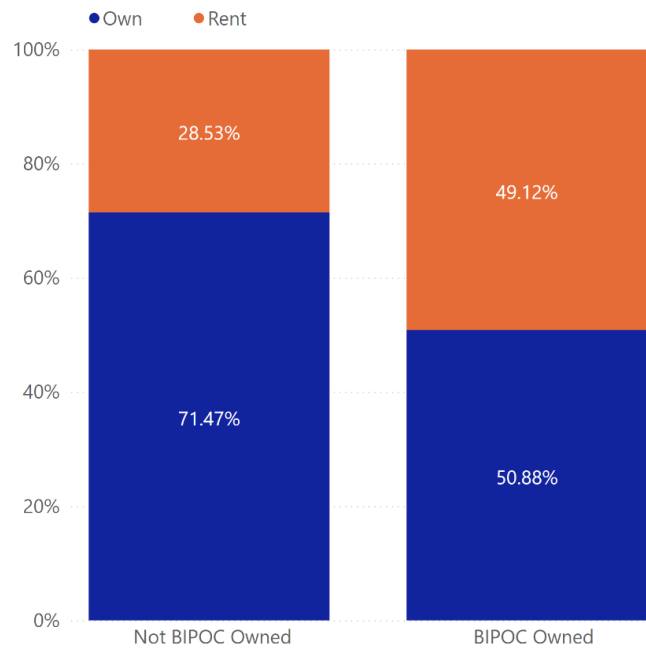


**Figure 10: Ownership of primary business location by community service area**



Businesses owned by people who are Black or Indigenous or People of Color (BIPOC) were less likely to own their primary business space. 45.21% of BIPOC-owned businesses reported renting compared to 29.49% for non-BIPOC business owners.

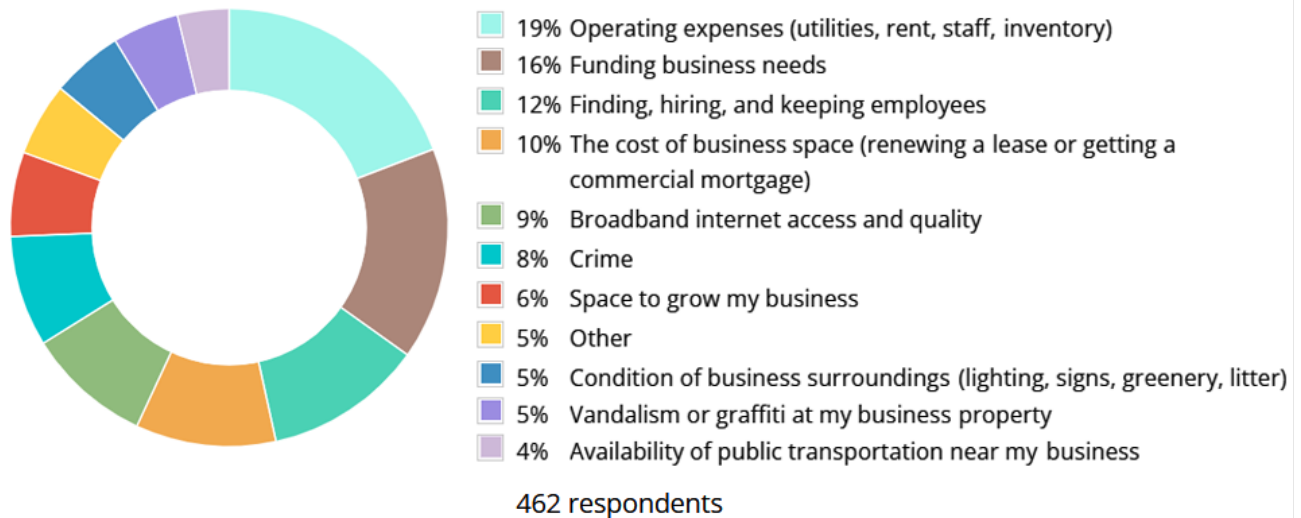
**Figure 11: BIPOC ownership of primary business location**



## Business support needs

**Figure 12: Top three business concerns** (operating expenses, funding business needs, and staffing)

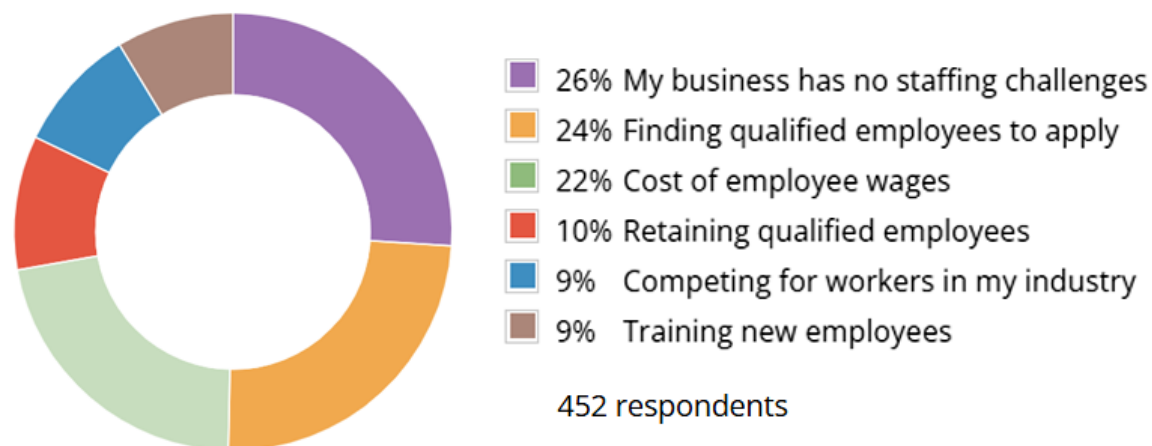
What are your top business concerns?



Only 26% of businesses reported having no staffing challenges. Many identified themselves as sole proprietors, with the owner being the only employee. Businesses reported finding qualified employees (24%) and the cost of employee wages (22%) as the main contributors to their staffing challenges.

**Figure 13: 74% of businesses reported some type of staffing challenge.**

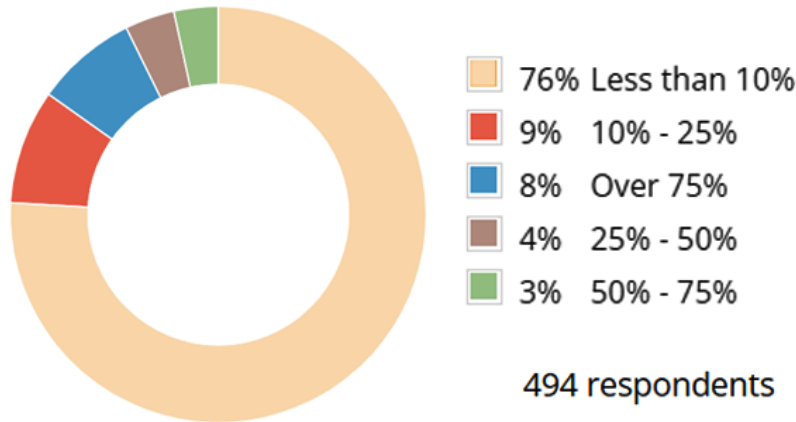
Does your business have any staffing challenges?



76% of respondents reported that less than 10% of their revenue comes from online/internet sales or social media marketing.

**Figure 14: Digital marketing and social media**

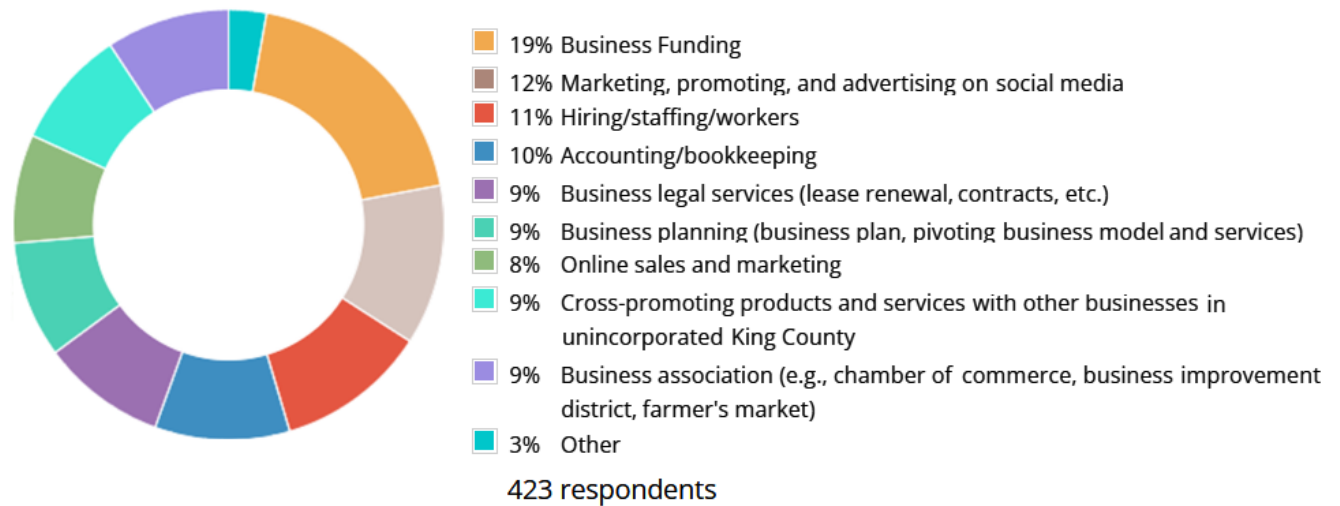
What percent of your gross revenues come from online/internet sales and/or digital marketing (social media)?



Business reported they needed more support services and resources. The top three business support needs were business funding; marketing, promoting, and advertising on social media; and operational support around hiring, workers, and accounting.

**Figure 15: Business resources and services**

What types of business resources and services would be most helpful to your business?

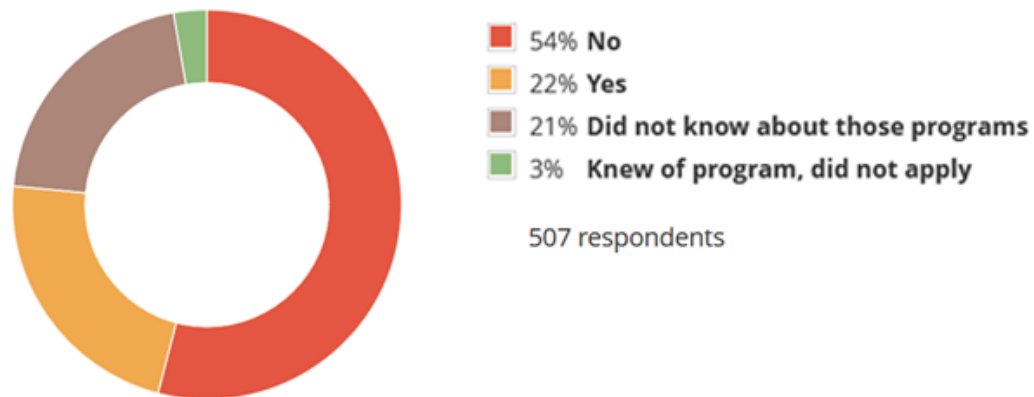


The King County Local Services Small Business Grant Program served 22% of the businesses that responded to the survey, while 21% reported that they had not known about the program.



**Figure 16: Small Business Grant Program**

Did you receive a 2020 or 2021 Small Business Assistance Grant from King County Local Services?



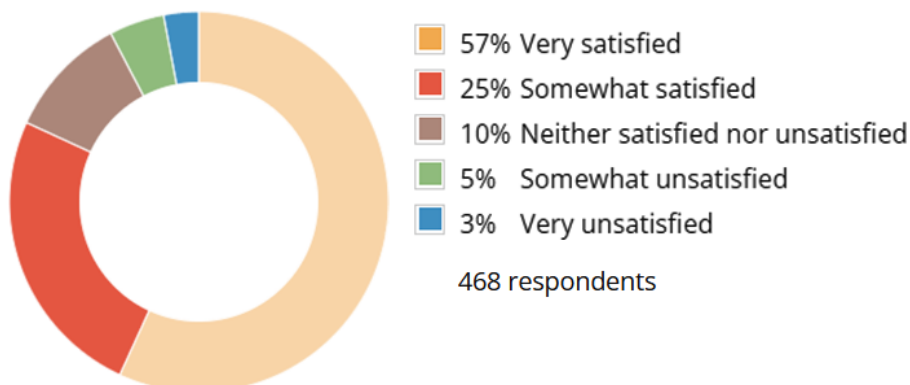
## Business location

Respondents reported a sense of satisfaction with their business locations in unincorporated King County, with 57% reporting they are very satisfied with their business location and 85% having no plans to move within the next 24 months.

Reasons identified for this satisfaction were a sense of community and the feeling that these areas were small-business friendly. Participants also mentioned the lower cost of doing business in unincorporated areas due to decreased licensing and regulatory requirements. Business owners also reported that around 59% of their customers live in incorporated cities and travel to unincorporated areas for their goods and/or services.

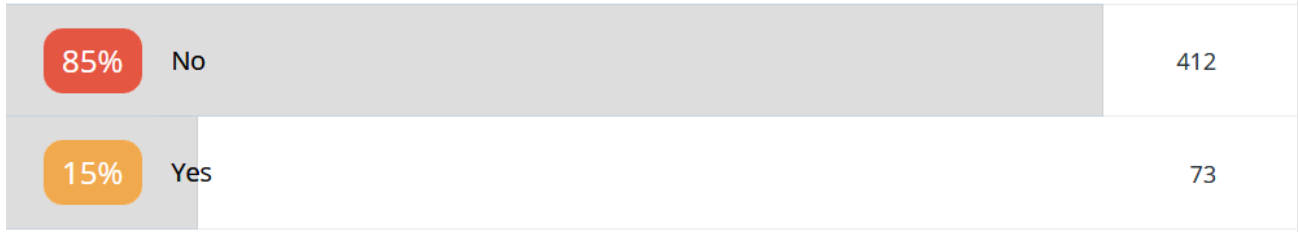
**Figure 17: Satisfaction with business location—The majority of participants said they are satisfied with their business locations.**

How satisfied are you with your business location?



**Figure 18: Considering relocation**

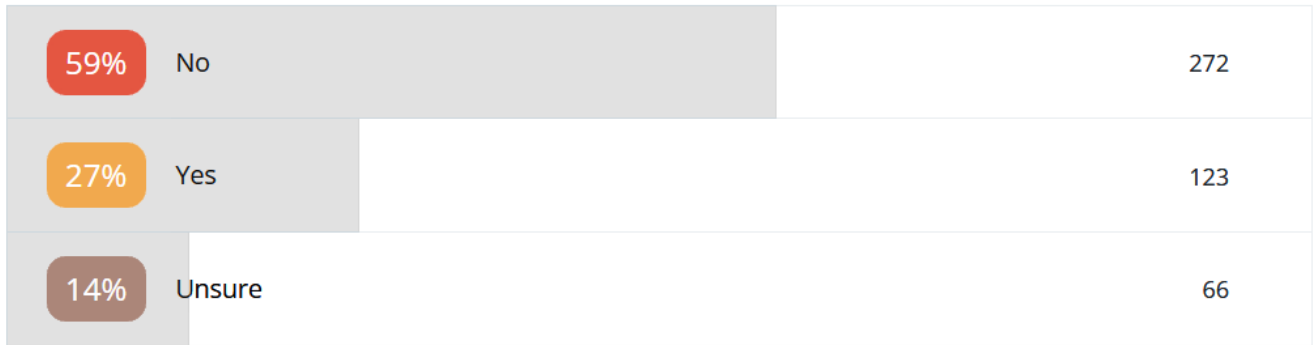
Are you considering relocating your business in the next 24 months?



485 Respondents

**Figure 19: Do most of your customers live in unincorporated King County?**

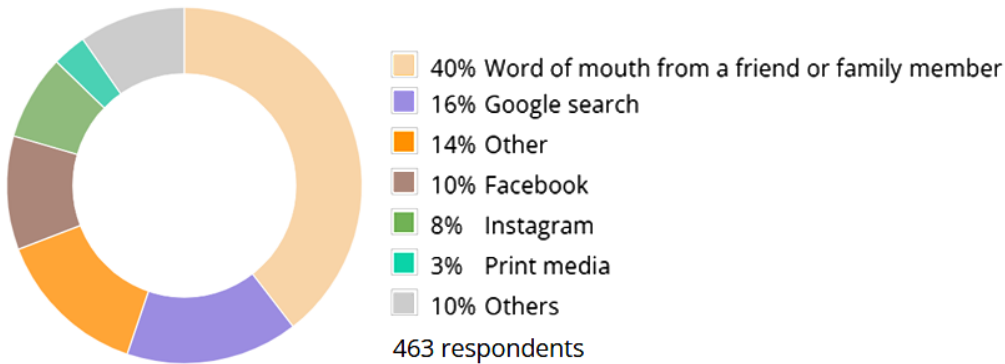
Do you think most of your customers live in unincorporated King County?



461 Respondents

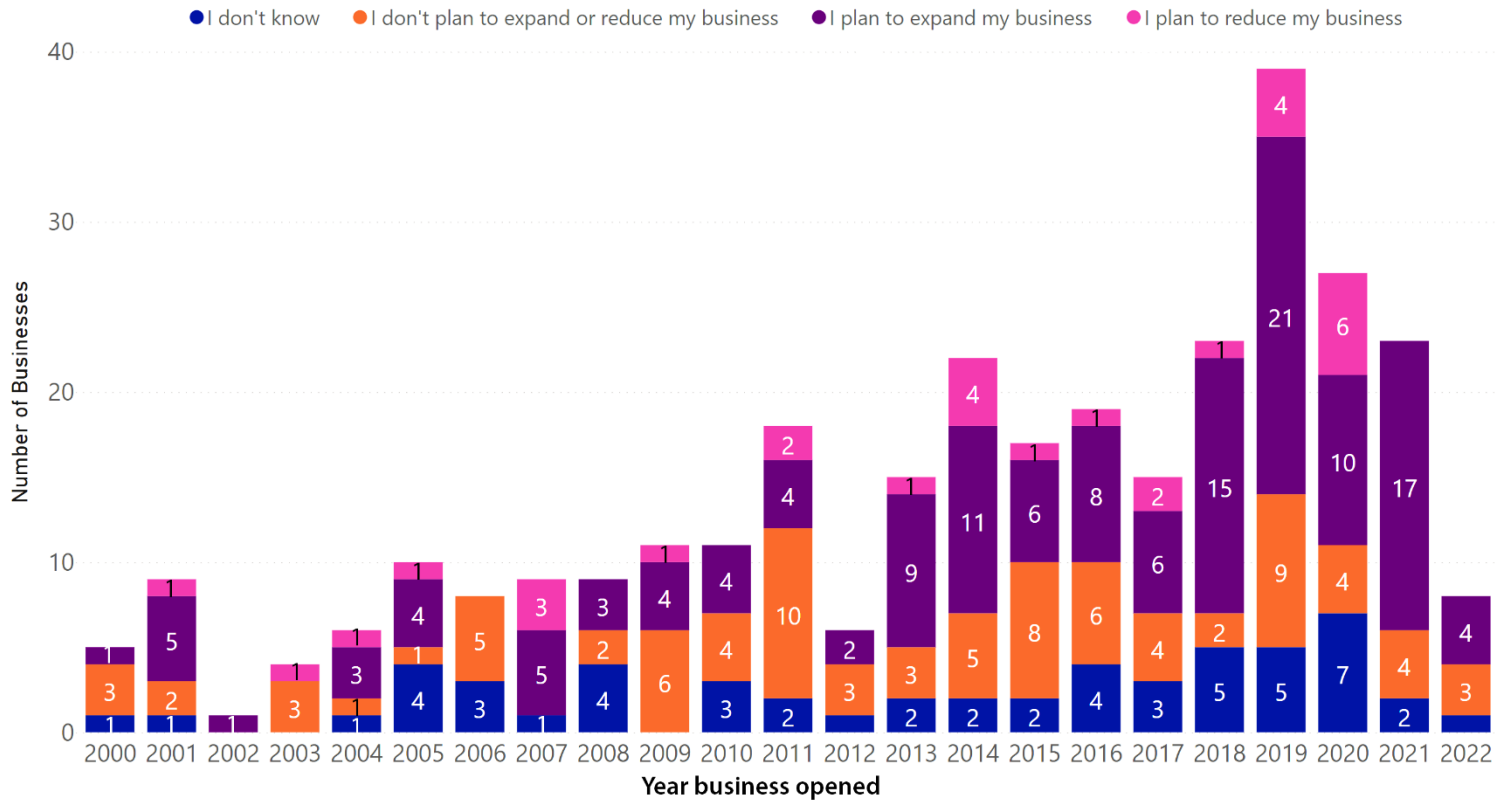
**Figure 20: Repeat customers**

How did most of your repeat customers learn about your business? (More than one is ok)



**Figure 21: Business outlook by year opened**

Do you plan to expand or reduce your business?



## Demographics

Demographic data collection was an important element of this survey. We sought to measure the demographic makeup of respondents in order to encourage representative participation, though demographic questions were not mandatory. 82% of respondents provided some demographic information. Almost all respondents (99%) were over age 30. 23% said they speak a language other than English at home, indicating that many of them are most likely from immigrant families. The languages spoken were identified as Amharic, Bahasa Indonesia, Chamorro, Chinese, French, Gujarati, Greek, Hawaiian Pidgin, Hindi, Italian, Korean, Malayalam, Mandarin, Norwegian, Punjabi, Russian, Spanish, Tagalog, Tamil, Telega, Ukrainian, and Urdu.

**Figure 22: Languages other than English spoken at home**

Do you speak a language other than English at your home?

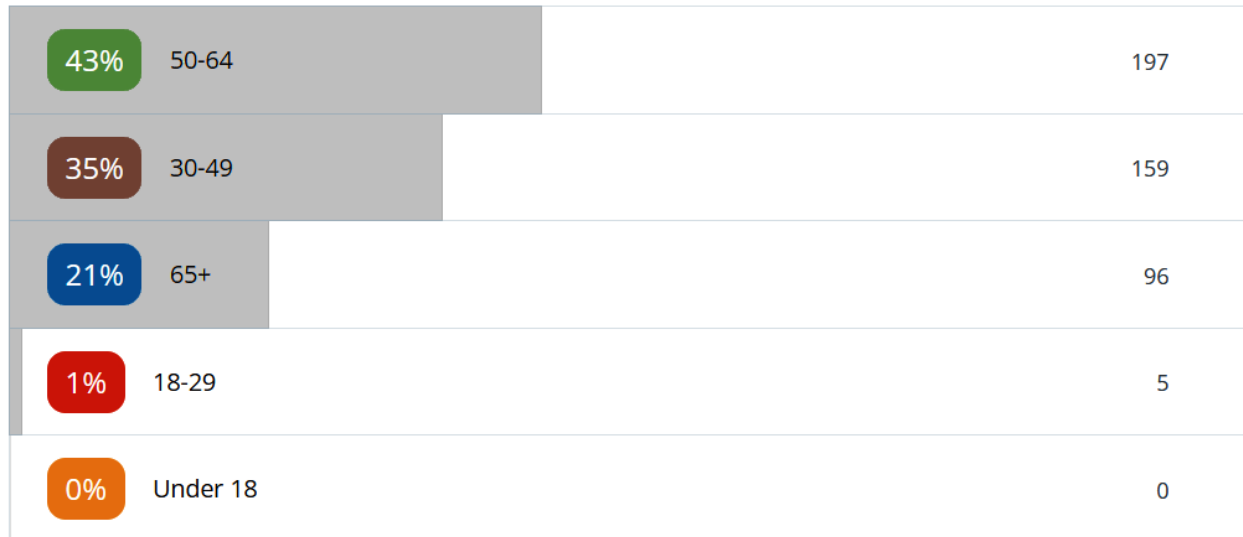


456 Respondents

99% of the business owners who responded to the survey said they were over age 30.

**Figure 23: Participant's age**

How old are you?

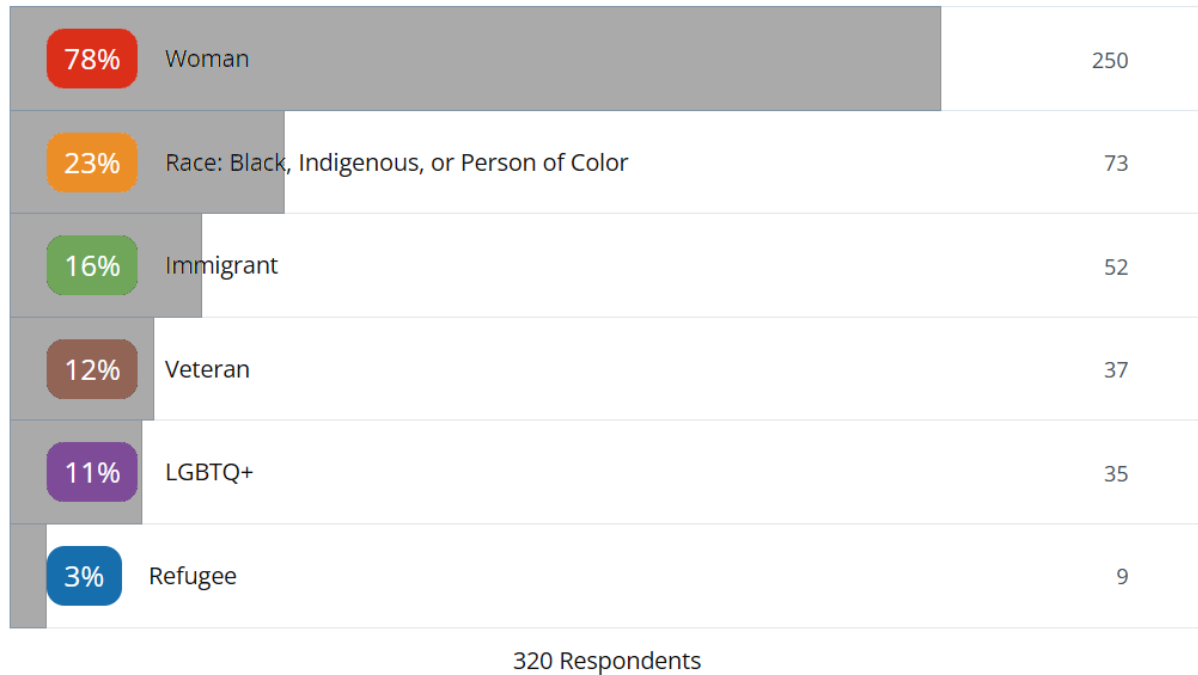


457 Respondents

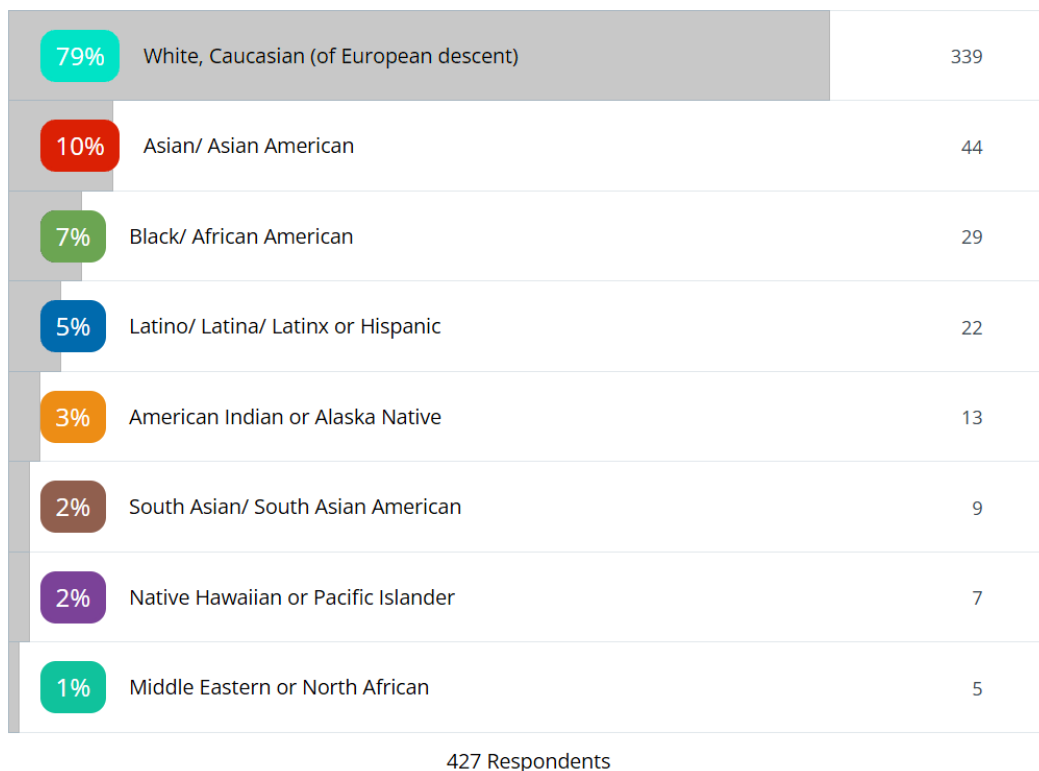
Of the surveyed businesses, 23% said the business owner is Black, Indigenous, or a person of color. More specifically, 79% (339 people) said they identified as White and 10% (44) described themselves as Asian. 7% of participants (29) said the business owners were Black/African American, and 5% (22) said the owners were Latino/a/x or Hispanic. A notable percentage of business owners identified themselves as immigrants (16%) or refugees (3%). 12% of participants identified themselves as veterans—about twice the national average. 11% of respondents said they were Lesbian, Gay, Bisexual, Transgender, or Queer.

**Figure 26: Business owner demographics**

Do one or more owners of the business identify with any of the following groups?

**Figure 24: Participant's race/ethnicity**

What is your race/ethnicity? *(Select all that apply)*

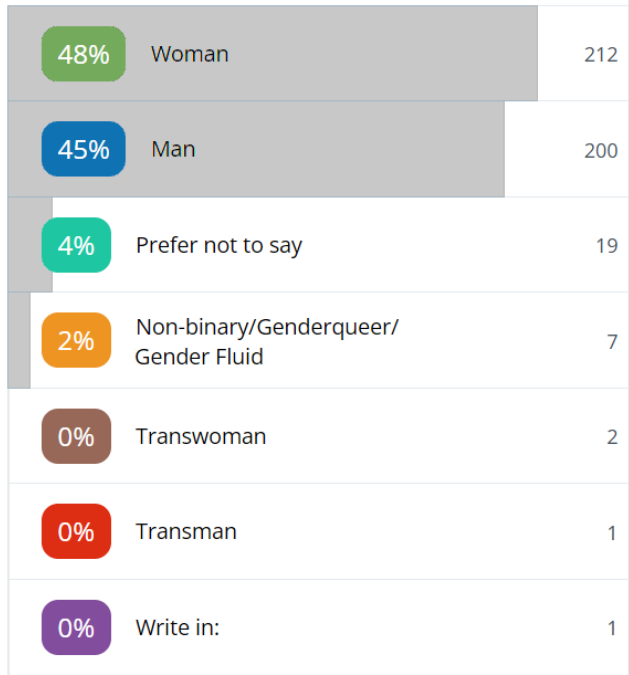


212 participants identified themselves as women and 200 said they were men. We also heard from trans and non-binary business owners, including 10 who indicated they were non-binary,

genderqueer, gender fluid, or transgender. A majority (56%) reported yearly earnings of \$100,000 or more; 43% reported yearly earnings below \$100K.

**Figures 25: Gender**

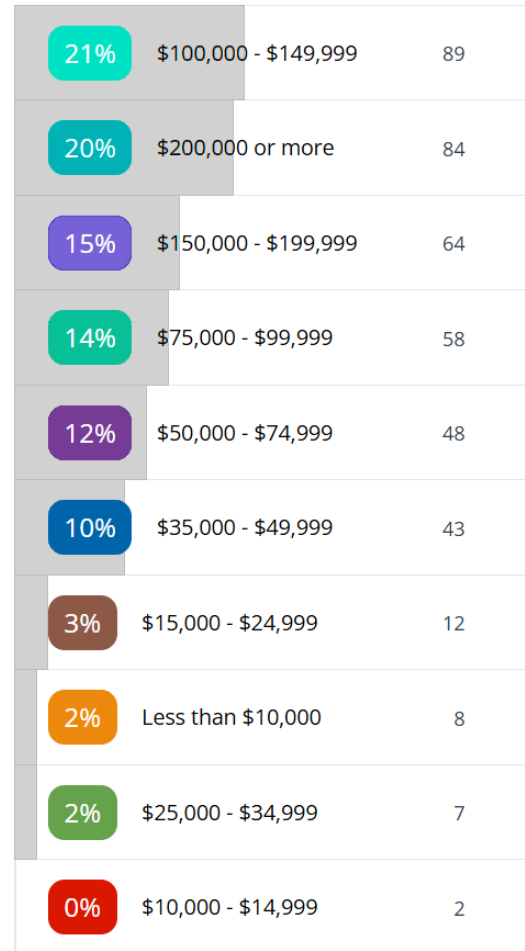
What is your gender?



442 Respondents

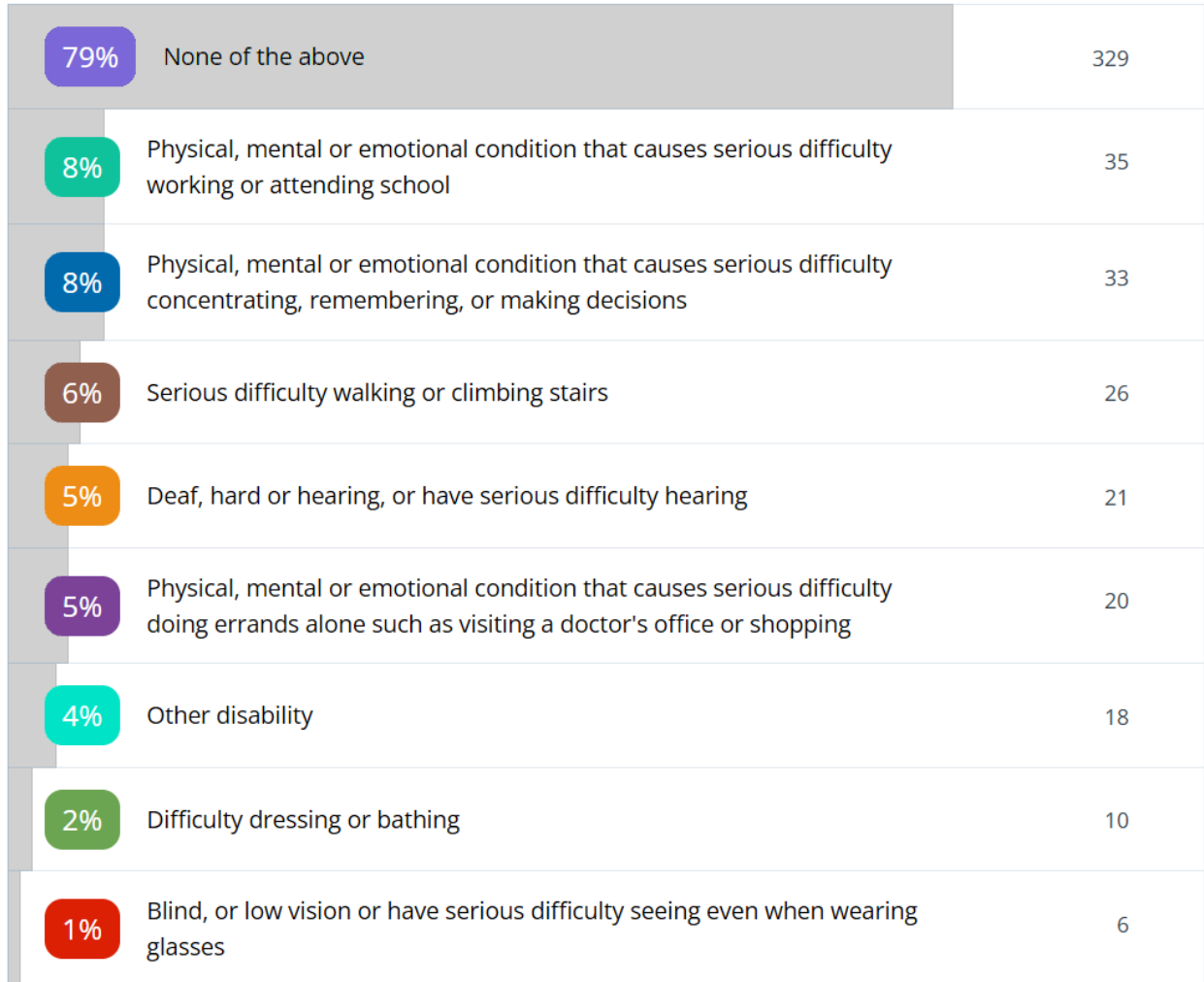
**Figures 26: Income**

What is your annual household income?



415 Respondents

While most respondents (79%) said neither they or a household member have a disability, 8% said they or a household member experiences a physical, mental, or emotional condition that causes serious difficulty working or attending school, concentrating, remembering, and making decisions. 6% said they or a household member experience serious difficulty walking or climbing stairs; 5% said they or a household member are deaf or hard of hearing; and 5% report that either they or a household member have a physical, mental, or emotional condition that causes serious difficulty doing errands alone such as visiting a doctor or shopping.

**Figure 27: Disability**Do you or someone you live with have a disability? *(Select all that apply)*

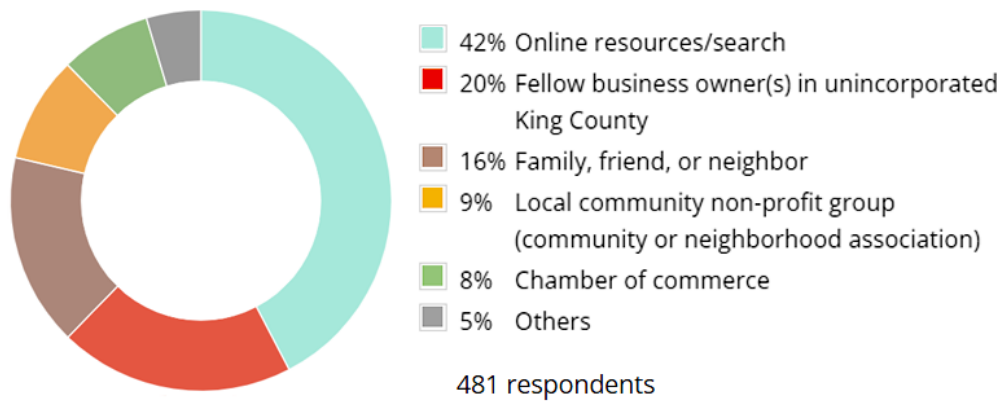
416 Respondents

**Business Services**

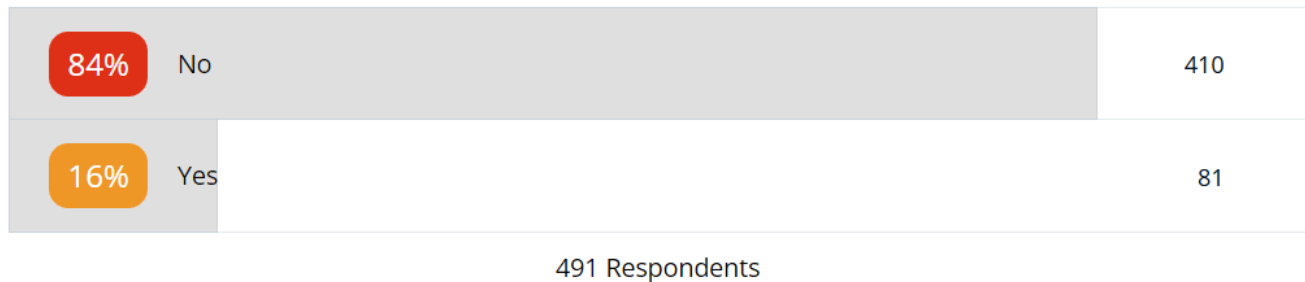
To the question of “Where do you go for business support services and information?”, 42% of respondents reported they get support services through online resources or searching, and 20% reported getting their information from fellow business owners in their communities. Only 16% reported that there was a community-based organization they trusted to advocate on their behalf.

**Figure 28: Business support and services**

Where do you go for business support services and information?  
(Check all that apply)

**Figure 29: Community organizations**

Is there a community-based organization that you trust to advocate on your behalf as King County Local Services develops programs and services for businesses in unincorporated King County?

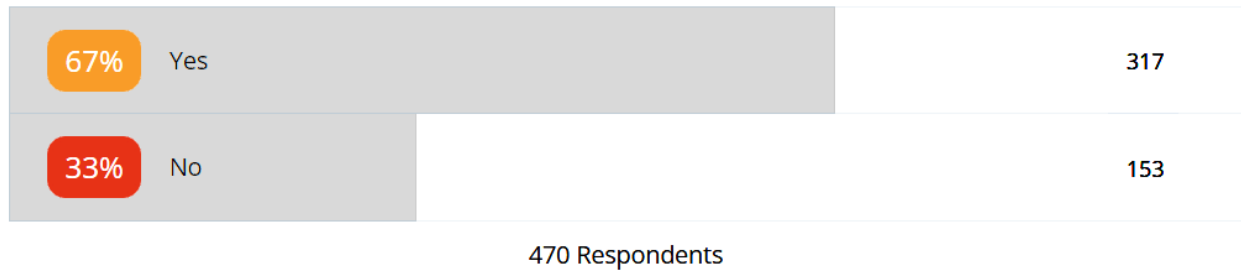


The minimum wage in Washington State increased by \$1.25 per hour to \$15.74 after this survey was closed. Our survey results showed majority (67%) support for an increase in the minimum wage, with many respondents saying they already paid employees above the minimum wage or that the owner was the only employee and therefore the business would not be affected by a minimum wage increase. About a quarter of respondents said they would support an unincorporated King County business license (see figure 31).



**Figure 30: Support for a minimum wage increase**

Would you support a minimum wage increase in unincorporated King County?  
(The current minimum wage is \$14.49.)

**Figure 31: Support for an unincorporated King County business license**

Would you support an annual unincorporated King County business license if part of the license fee was used to support small businesses? Possible business support could include grants, technical assistance, and other small business services specific to your business location.



## Summary

The Local Services Small Business Survey had more than 550 respondents of which at least 74% have businesses located in the unincorporated areas of King County. Business address was not provided by 26% of respondents. Business district outreach and targeted social media posts yielded a diverse sampling of small business owners. Traditionally marginalized business owners, including people who are BIPOC, LGBTQIA+, women, immigrants, and refugees as well as those with disabilities, participated. Asian and Latino business owners were underrepresented but Black, American Indian/Alaska Native, and White business owners were overrepresented. White owners were overrepresented by 15%.

Most business owners reported that they liked their business locations in unincorporated King County and appreciated the small community feel of their business districts. “It’s part of a home occupation,” wrote one participant. “We get to live and work in the same place. Perfect for connecting with our community and raising our family.” Another wrote, “Local community is so supportive and genuine.”

Business owners reported that they like the balance between rural and urban living in unincorporated King County and said that proximity to major cities and surrounding residential, commercial opportunities were benefits. Lower local taxes were identified as another benefit of

doing business in unincorporated areas. One participant remarked, “sales tax is lower and no city tax. Even though my business pays minimal taxes, when located in city limits the effort of paying even minimal taxes is burdensome on a small business with a single human resource.”

While many businesses said they are partly or fully recovered from the pandemic, others reported that they continue to struggle. Comments also identified two large concerns: availability of small business grants and hiring and retaining employees as barriers to business growth. This data has helped the Department of Local Services better understand the King County unincorporated area business community and its concerns. As Local Services looks to focus its service offerings, it will use this data to direct its economic development efforts in order to meet the needs of unincorporated business owners.

## Appendix: Survey questions

### 1. Survey Introduction

- a. Business name
- b. What type of business do you have?
- c. Business contact information
- d. May we contact you about grant programs, business services, or technical support?

### 2. Operations

- a. What is the best way to contact and provide your business with information and resources?
- b. Including yourself how many employees does your business have?
- c. Please indicate which type of employees your business has?
- d. Do you own or rent your primary business space?
- e. When did you first open or acquire (if purchased) your business in unincorporated King County
- f. What were your businesses gross revenues in 2021
- g. What percentage of your gross revenues/ sales comes from online/internet sales or digital media marketing (social media)?
- h. How long is the average commute for your employees?

### 3. Needs Assessment

- a. Did you receive a 2020 or 2021 Small Business Assistance Grant from King County Local Services?
- b. Where did you go for business support services and information?
- c. Is there a community-based organization that you trust to advocate on your behalf as King County Local Services develops programs and services for businesses in unincorporated King County?
- d. If you answered yes to the question, please tell us the name of the organization.
- e. What type of business resources and services would be most helpful to your business?
- f. Are you considering relocating your business in the next 24 months?
- g. If you answered yes, why are you considering relocating your business?
- h. What are your top business concerns?

### 4. Recovery

- a. How do you feel about the recovery of your business since the COVID-19 pandemic began in early 2020?
- b. What level of growth, if any, do you expect your business to have in 12 months?

- c. Do you have plans to reduce business operations in the next 1-2 years? (I.e. Adding new products, new services, and physical locations.)
- d. Would you support an annual unincorporated King County business license if part of the license fee was used to support small business? Possible business support could include grants, technical assistance, and other small business services specific to your business location.
- e. Does your business have any staffing challenges?
- f. Would you support a minimum wage increase for unincorporated King County?
- g. How would a minimum wage increase impact your business?

#### **5. Business location**

- a. How satisfied are you with your business location?
- b. Please tell us what you like most about your business location?
- c. How did most of your repeat customers learn about your business?
- d. Do you think most of your customers live in unincorporated King County?
- e. How do most of your customers get to your business location?

#### **6. Demographics**

- a. How old are you?
- b. Do you speak a language other than English at your home?
- c. If you answered yes to the previous question, what language do you speak?
- d. What is your race/ethnicity?
- e. What is your gender?
- f. Do you or someone you live with have a disability?
- g. What is your annual household income?
- h. How many people do you live with including yourself?
- i. Do one or more owners of the business identify with any of the following groups?

#### **7. Stay in Touch**

- a. Would you like us to contact you about your business?
- b. How can we help your business thrive in unincorporated King County?



Appendix B

# **King County Local Services**

## **Unincorporated King County Business Survey Data Graphics**

**Hugo Garcia – Economic Development Manager**

12/09/22

# Unincorporated King County Business Survey

Survey was open from Oct 19 until Nov 18, 2022

King County, WA > Unincorporated King County Business Survey



## Unincorporated King County Business Survey

Please take a few minutes to share your thoughts with us; this survey takes about 7-10 minutes.

King County Local Services will use your responses to create and develop services and programs to support your small business in unincorporated King County. The results of any specific person's multiple-choice answers and comments will not be shared publicly with their names or any other identifiable information. The results and analysis will be made available to you on our King County Local Services website.

Start

Operations

Needs assessment

Recovery

Business location

Demographics

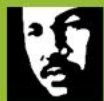
Stay In Touch



**King County**  
Local Services

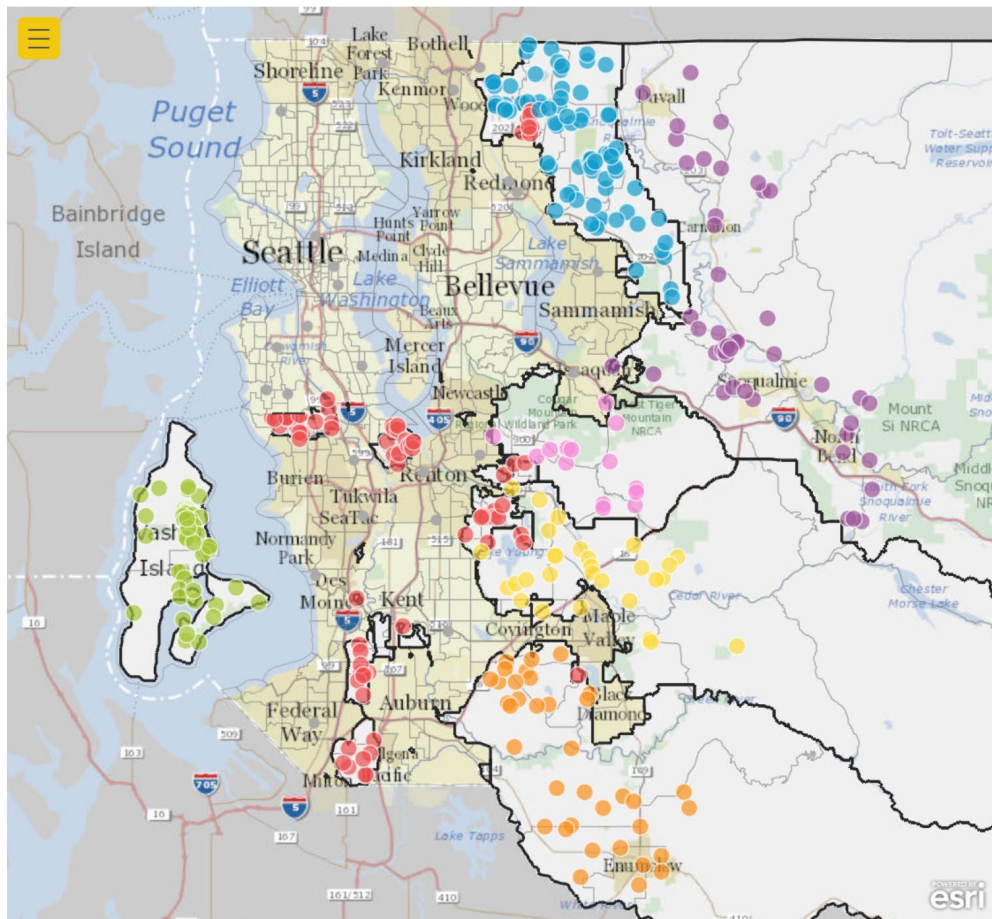
# Survey Outreach

- Email sent to over 19,000 emails downloaded from Washington State Secretary of State.
- Flyering of business locations in Skyway, Vashon, White Center, and Fall City.
- Conducted spanish language radio segments on Radio El Rey 1360 AM with Face Book Live event.
- Targeted social media campaign conducted on Facebook, Nextdoor, and Instagram.



# Location of survey respondent businesses in unincorporated King County

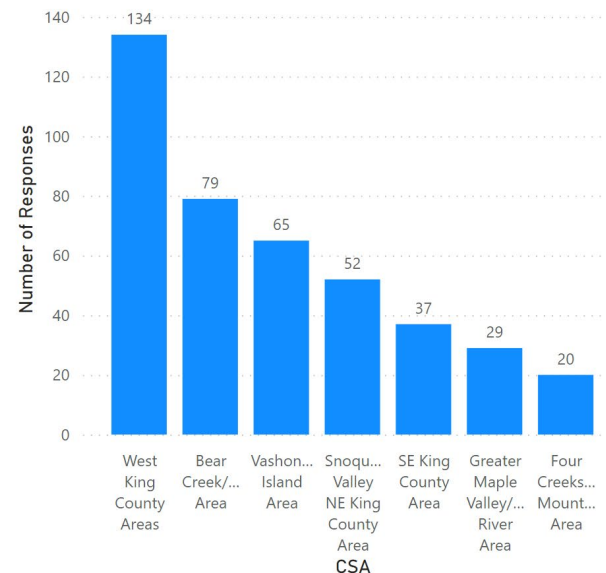
Business Locations



558

Survey Respondents

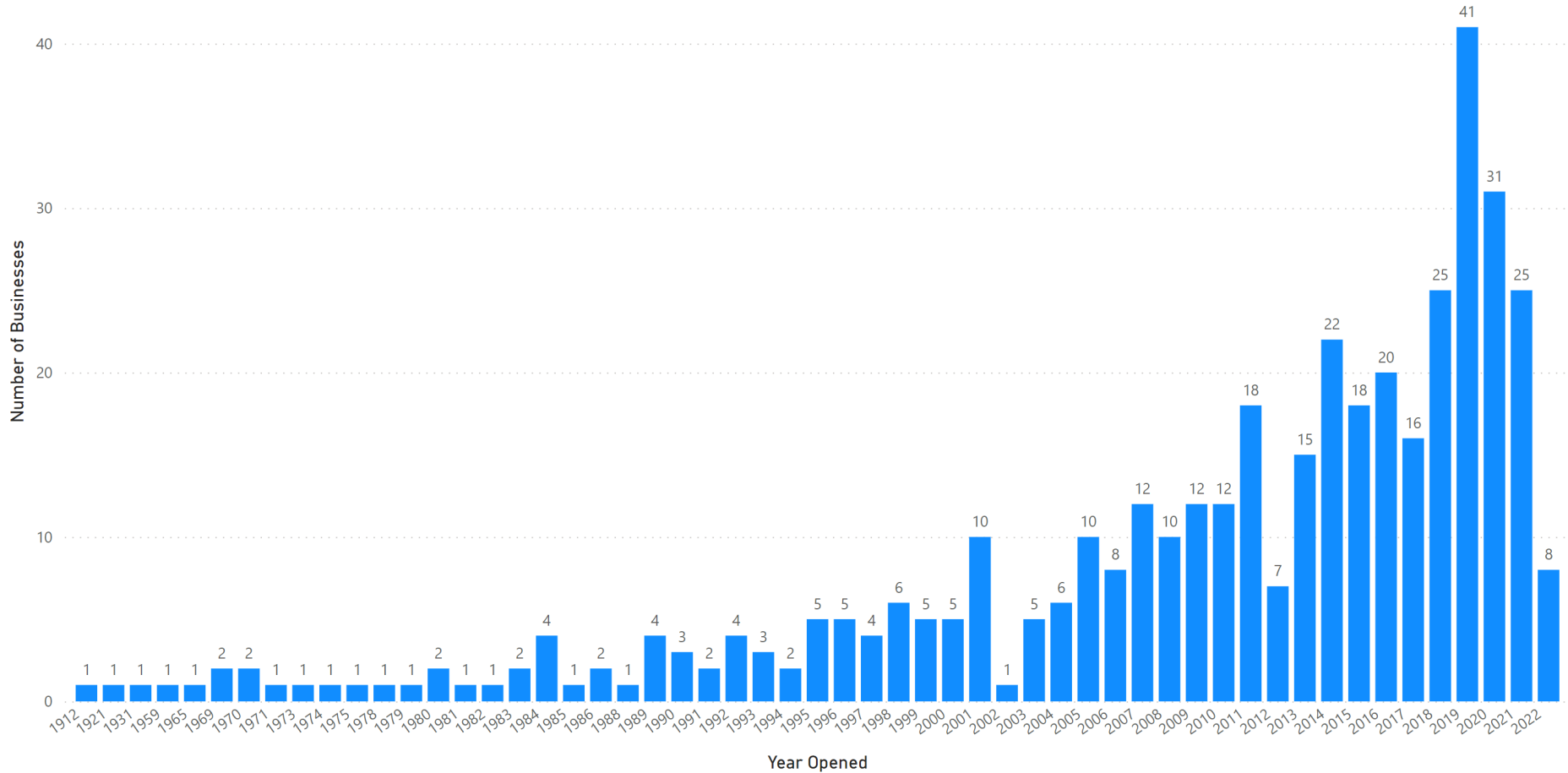
Number of Responses with Addresses



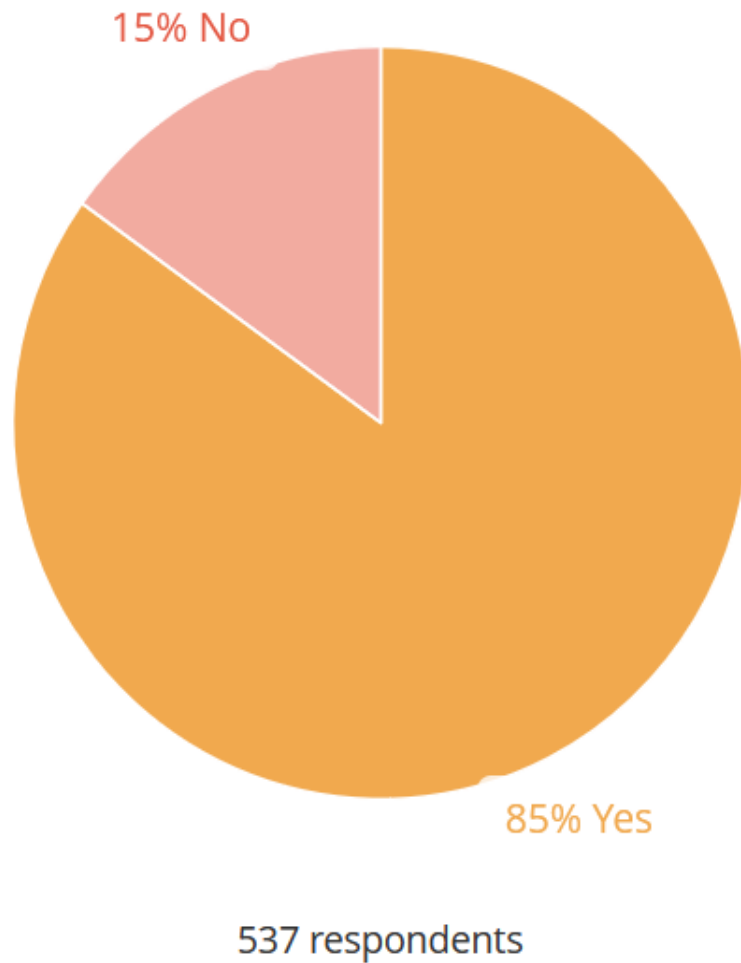


# In which year did your business open?

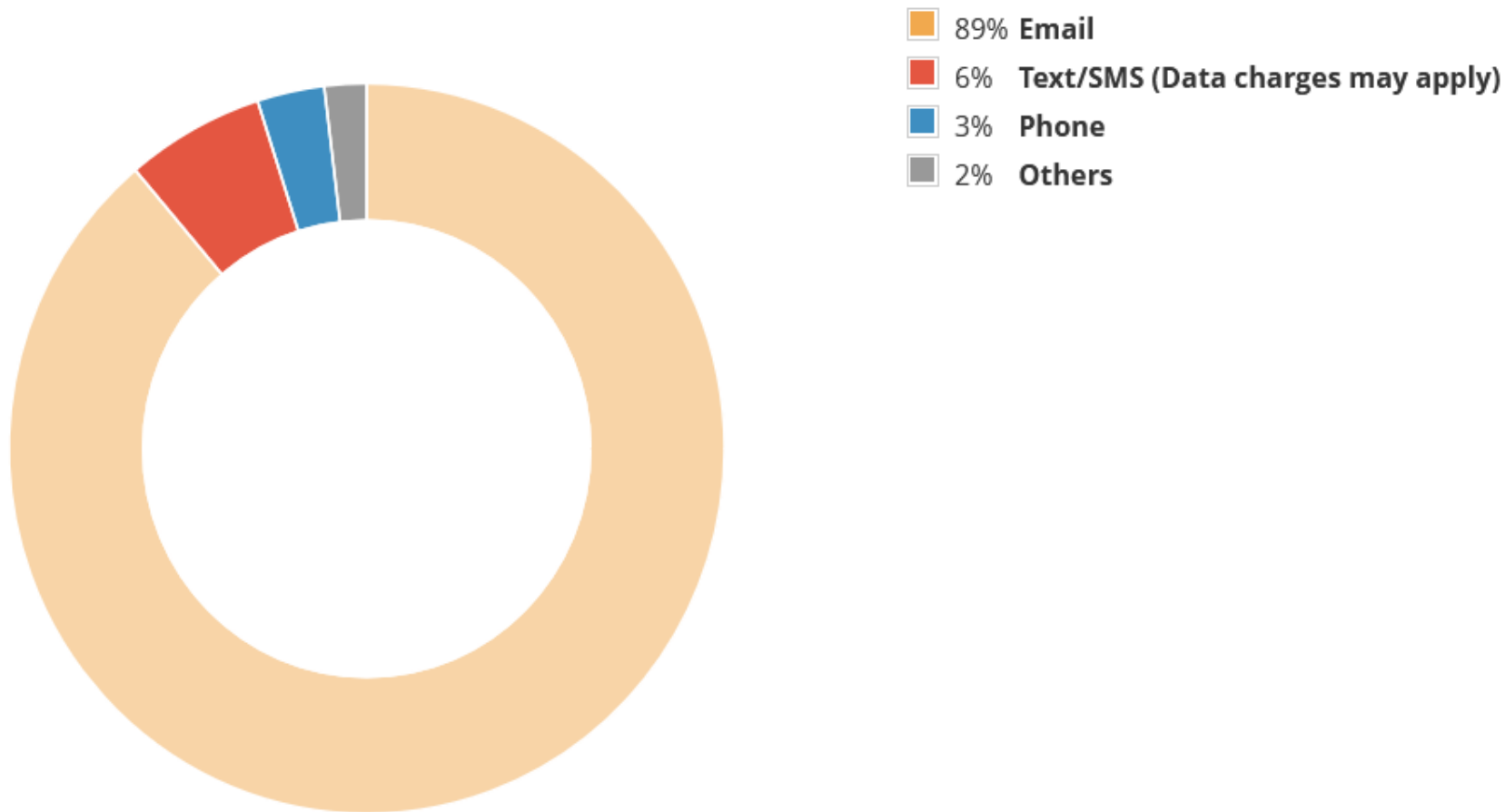
Businesses by Year Opened



# How often do we contact you about grant programs, business services, or technical support?

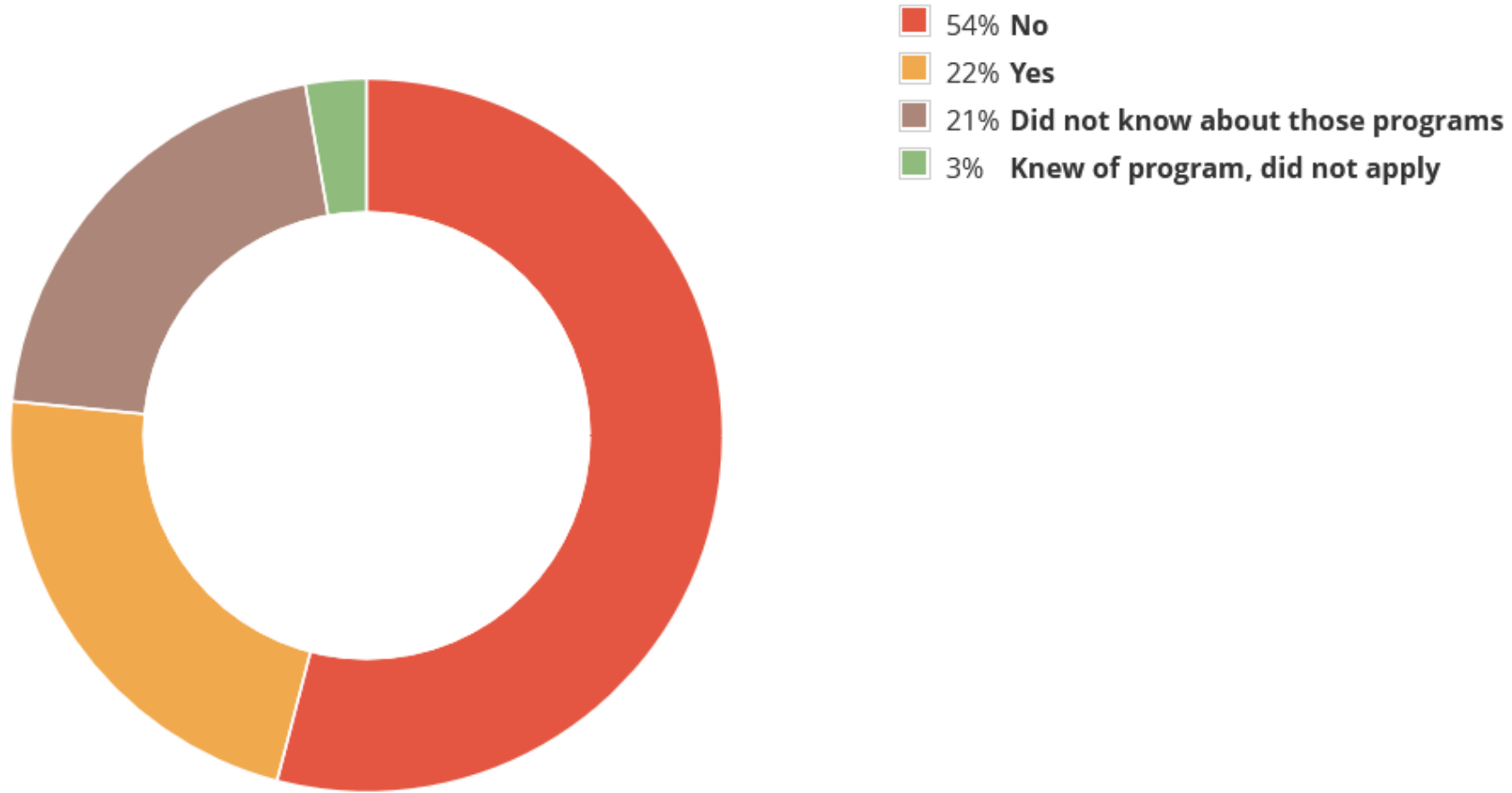


# What's the best way to contact you and provide you with information on resources?



526 respondents

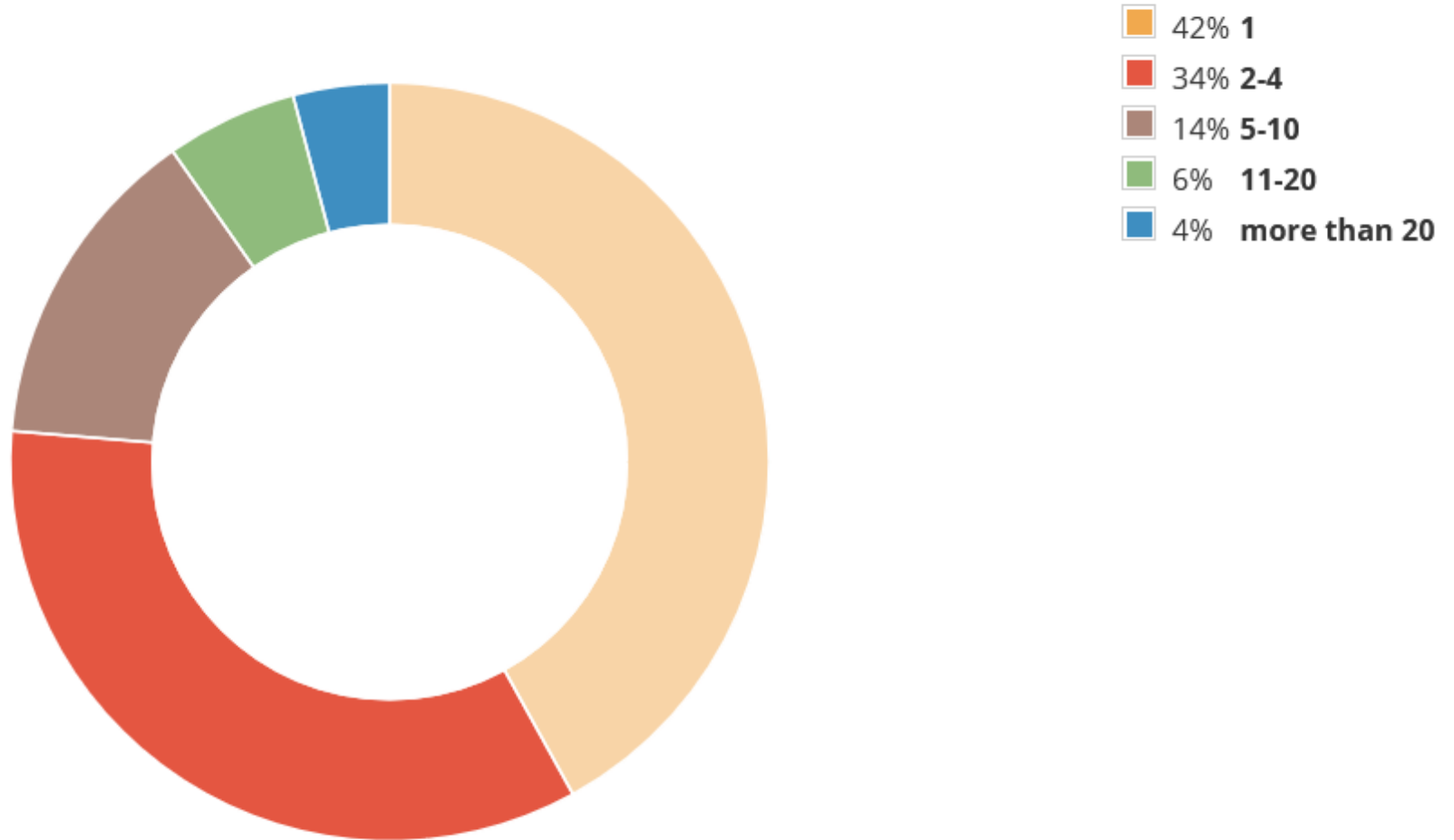
# Did you receive a 2020 or 2021 Small Business Assistance Grant from King County Local Services?



507 respondents



# Including yourself, how many employees does your business have?

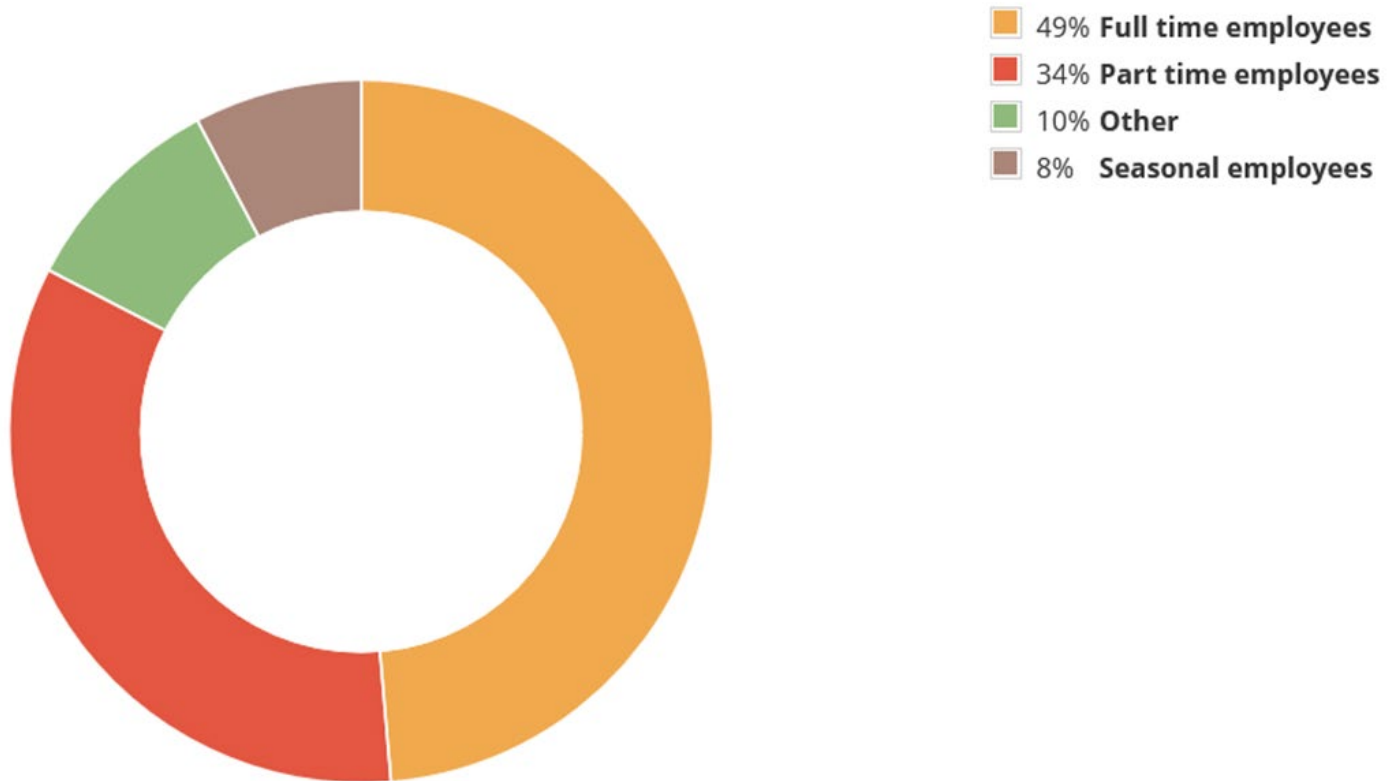


536 respondents



# 1. What is the make up of the labor force of UKC businesses?

Please indicate which type of employees. Check all that apply.

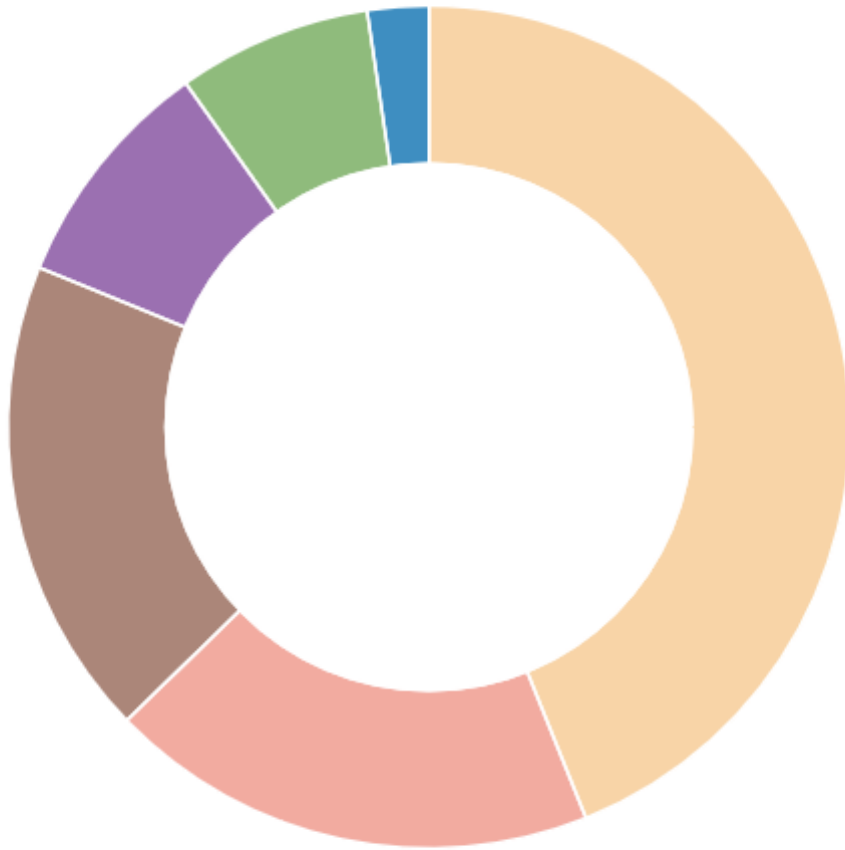


516 respondents



# ... commute time for your employees?

- 44% **Less than 10 minutes**
- 19% **10 - 20 minutes**
- 18% **21 - 40 minutes**
- 9% **Unsure**
- 7% **41 - 60 minutes**
- 2% **More than 60 minutes**



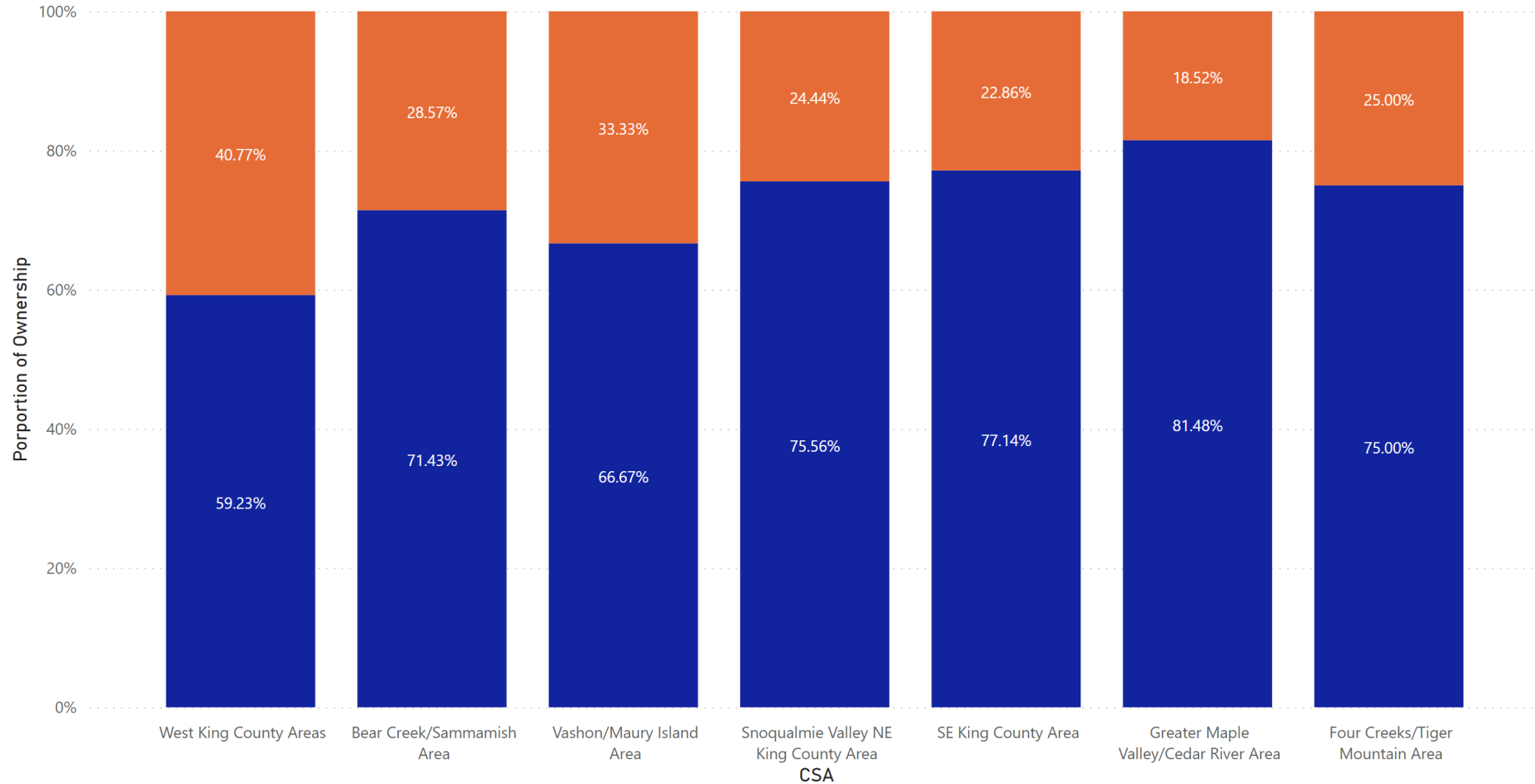
492 respondents



# Do you own or rent your business location?

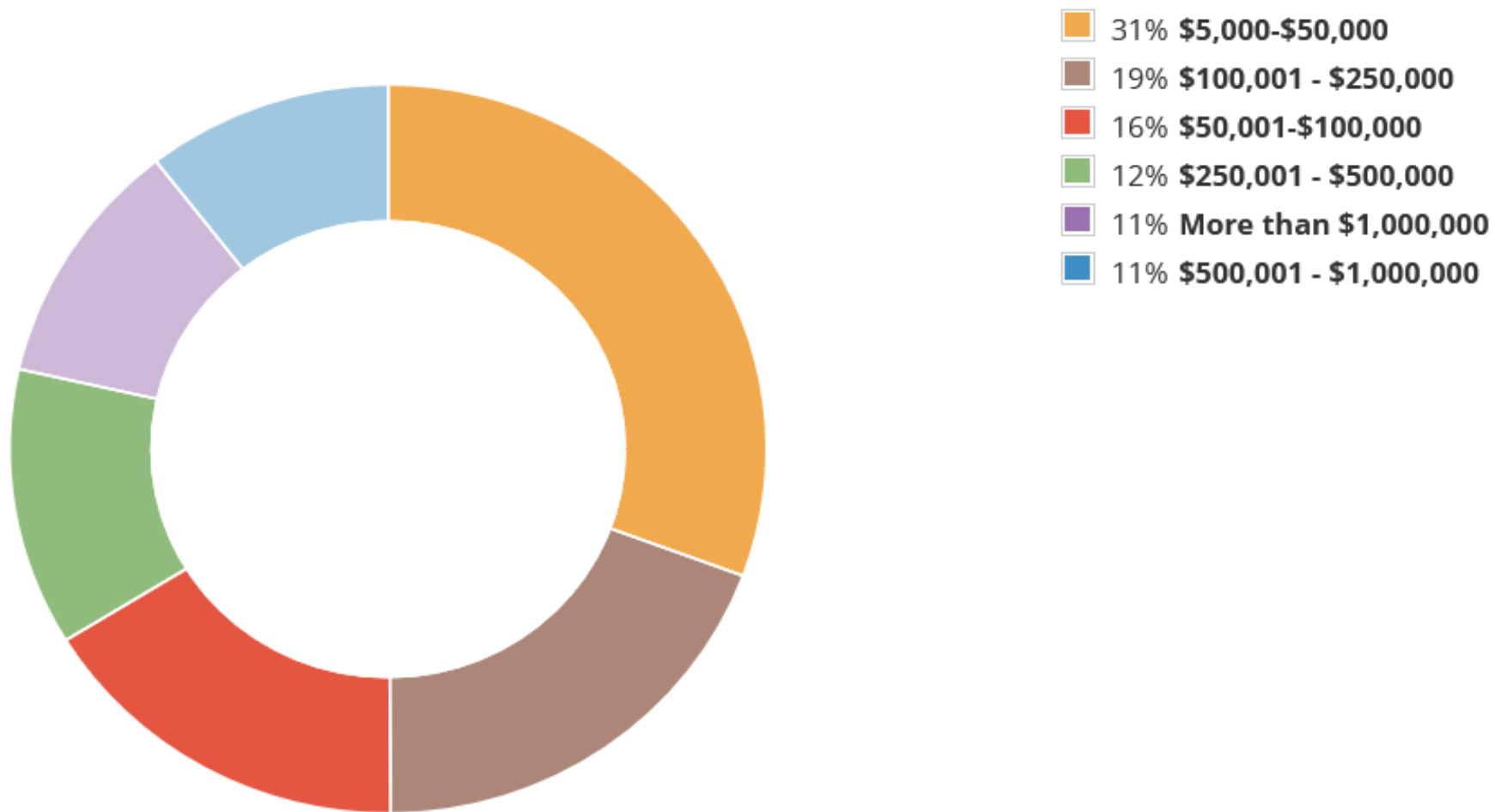
Ownership of Primary Business Location by CSA

Do you rent or own your primary business location? ● Own ● Rent





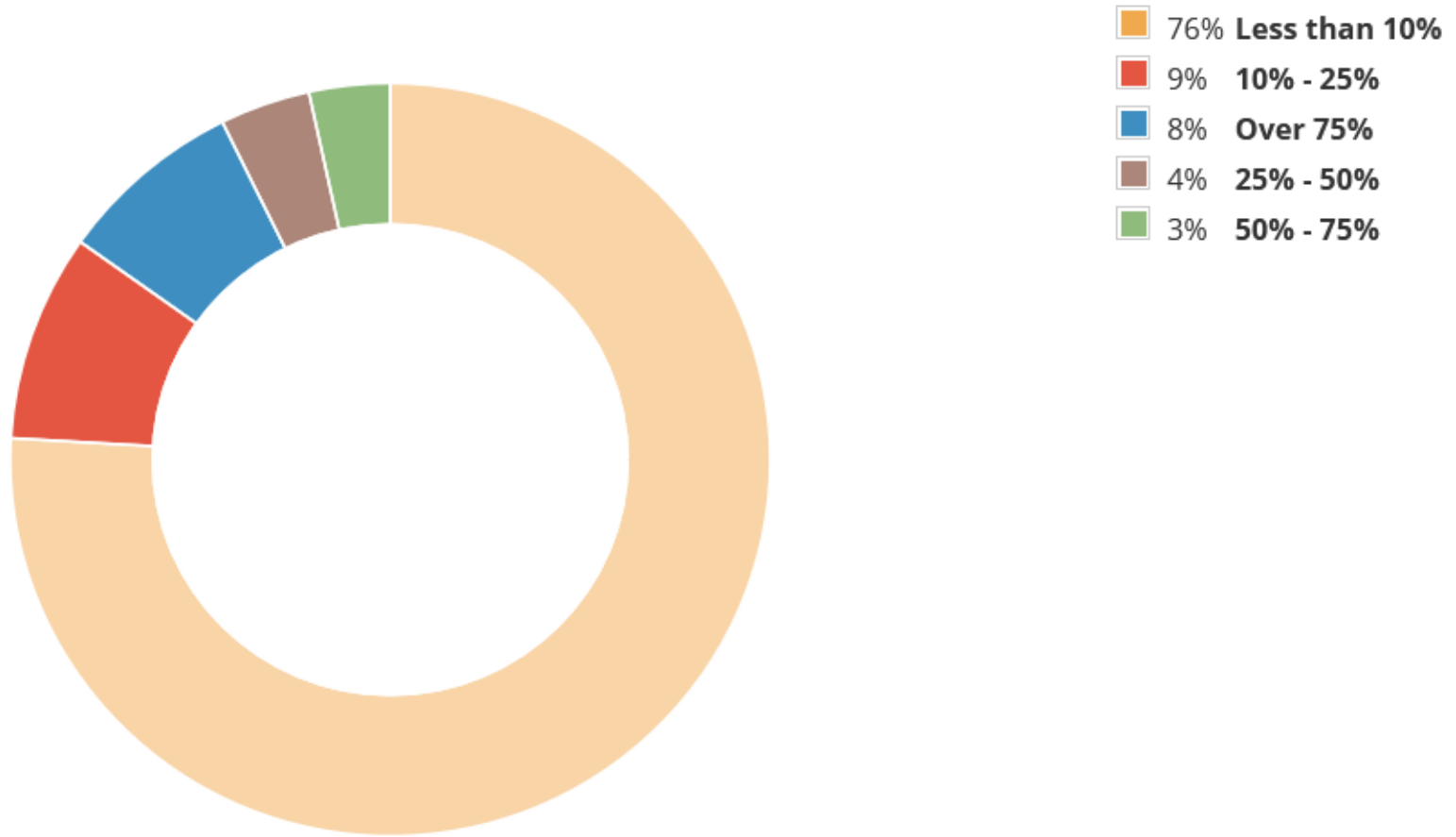
# What were your business' gross revenues in 2021?



447 respondents



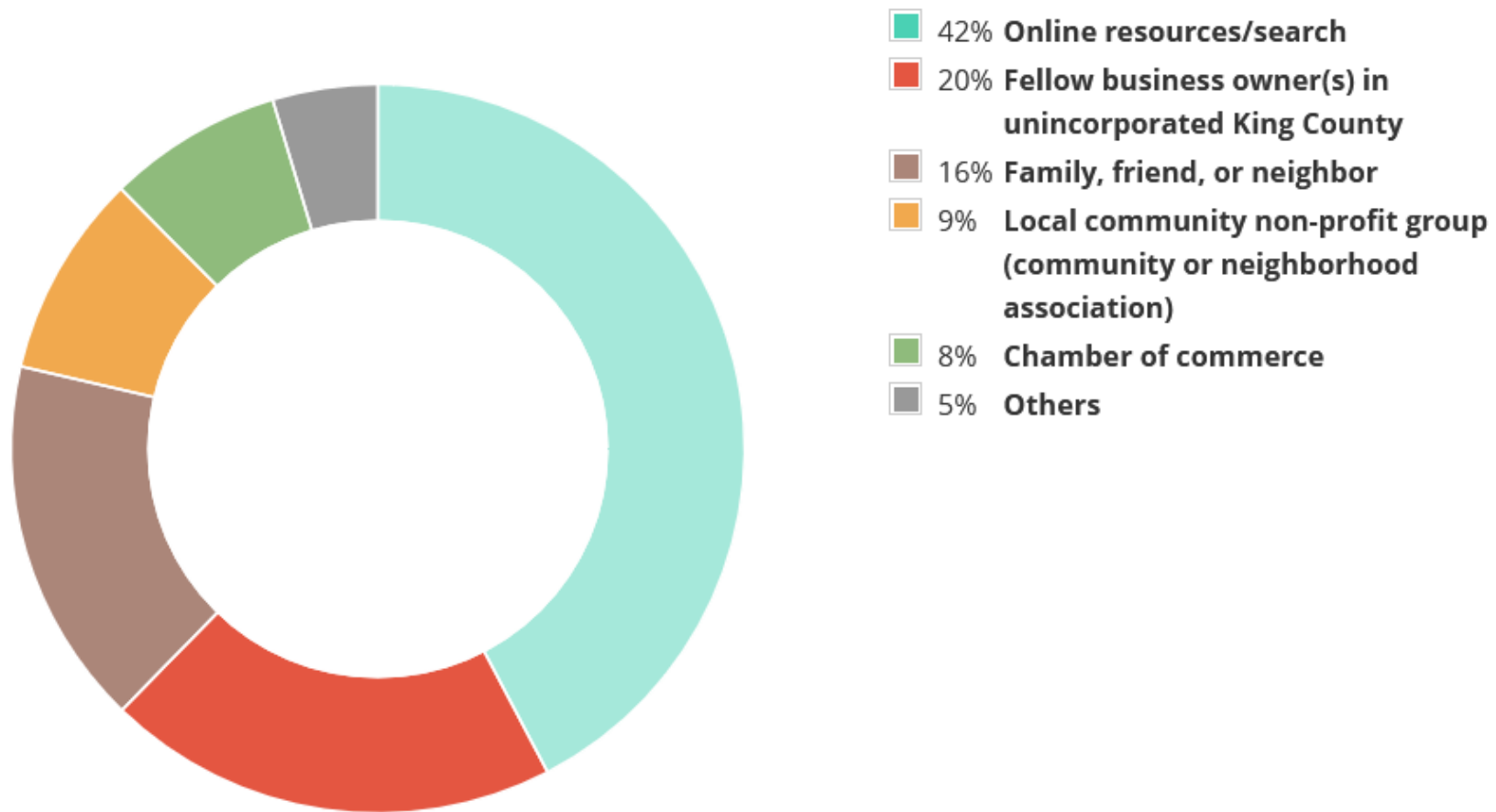
# What percent of your gross revenues come from online/internet sales and/or digital marketing (social media)?



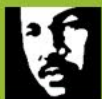
494 respondents



# Where do you go for business support services and information? {Check all that apply}



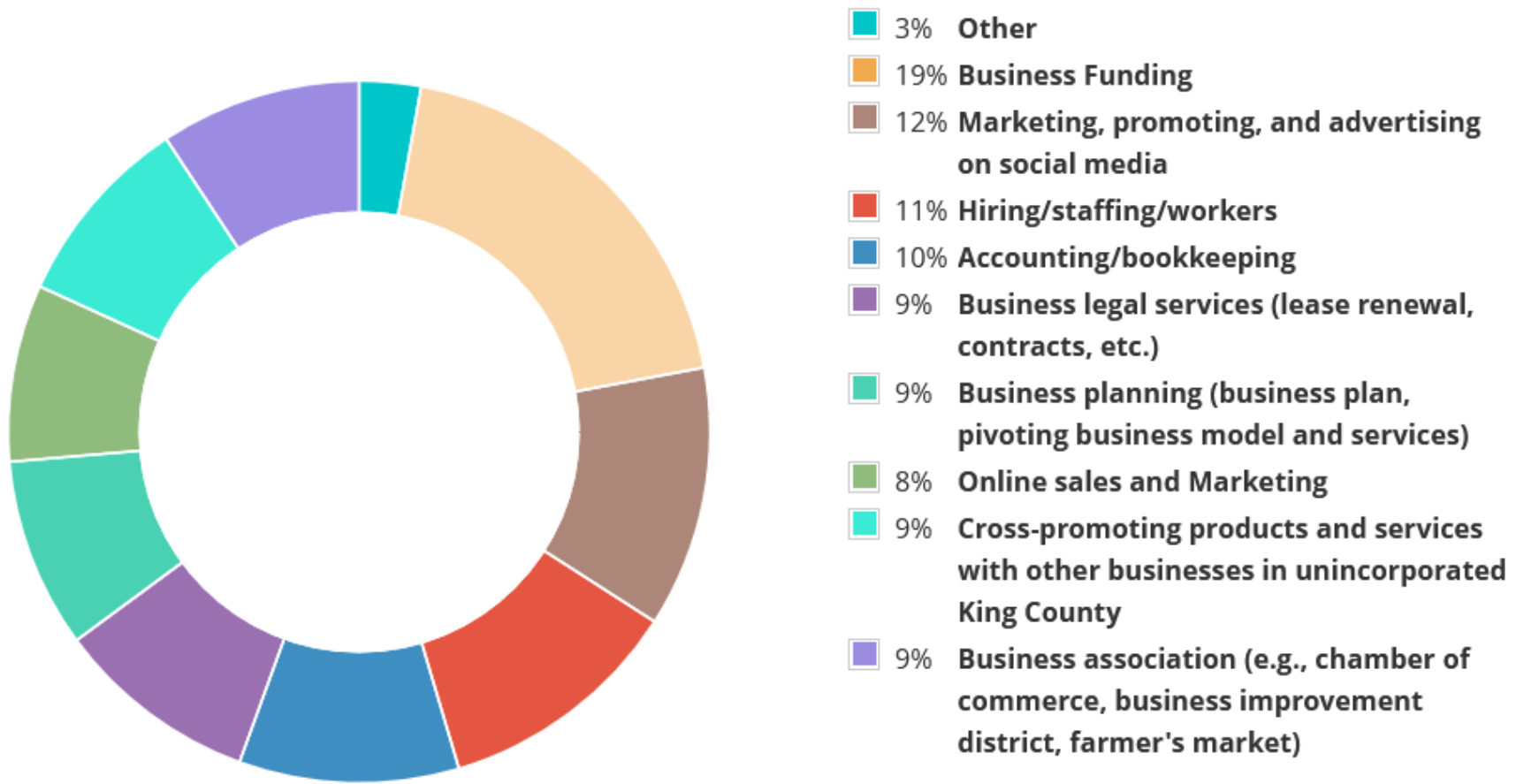
481 respondents



**King County**

Local Services

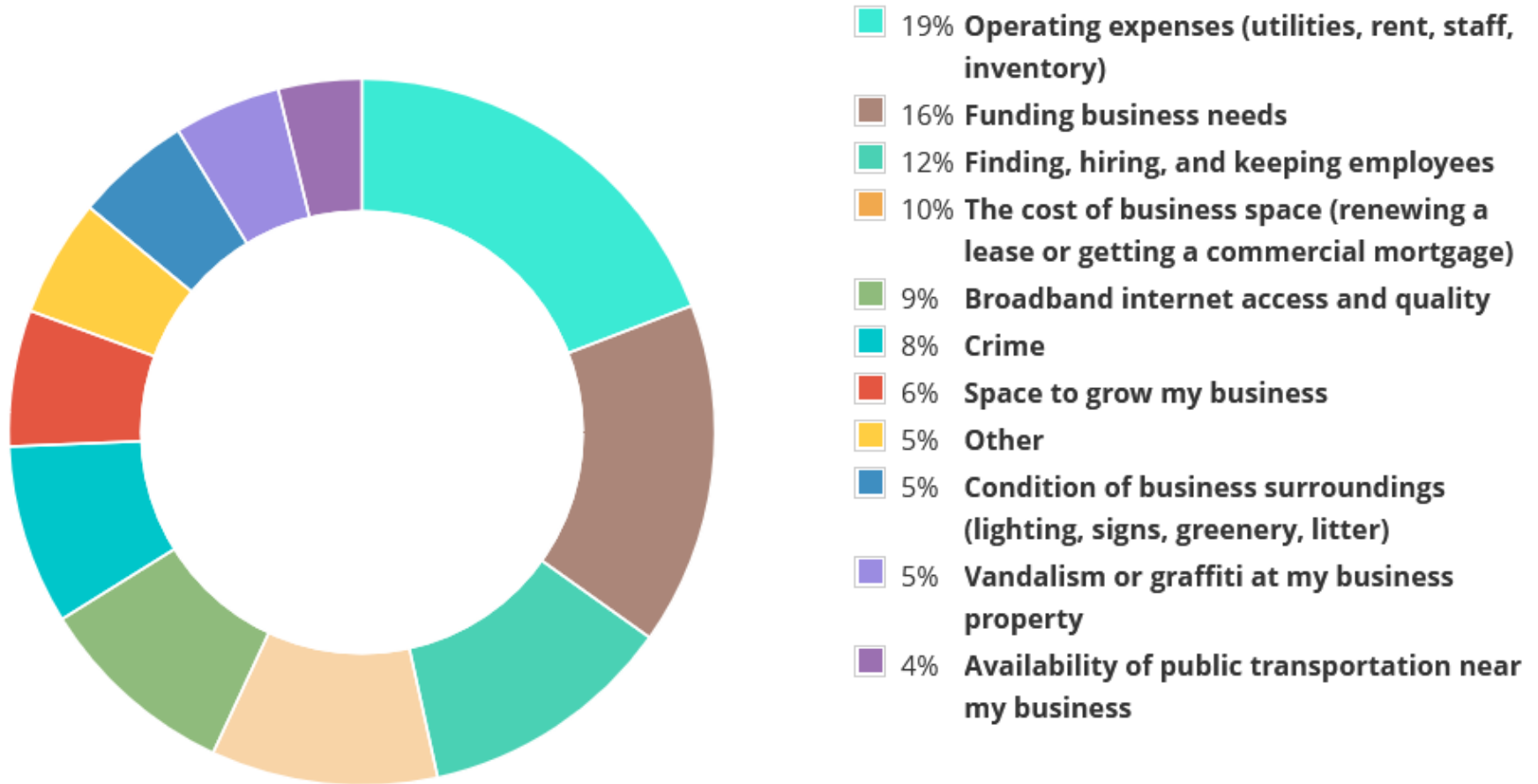
# What types of business resources and services would be most helpful to your business?



423 respondents



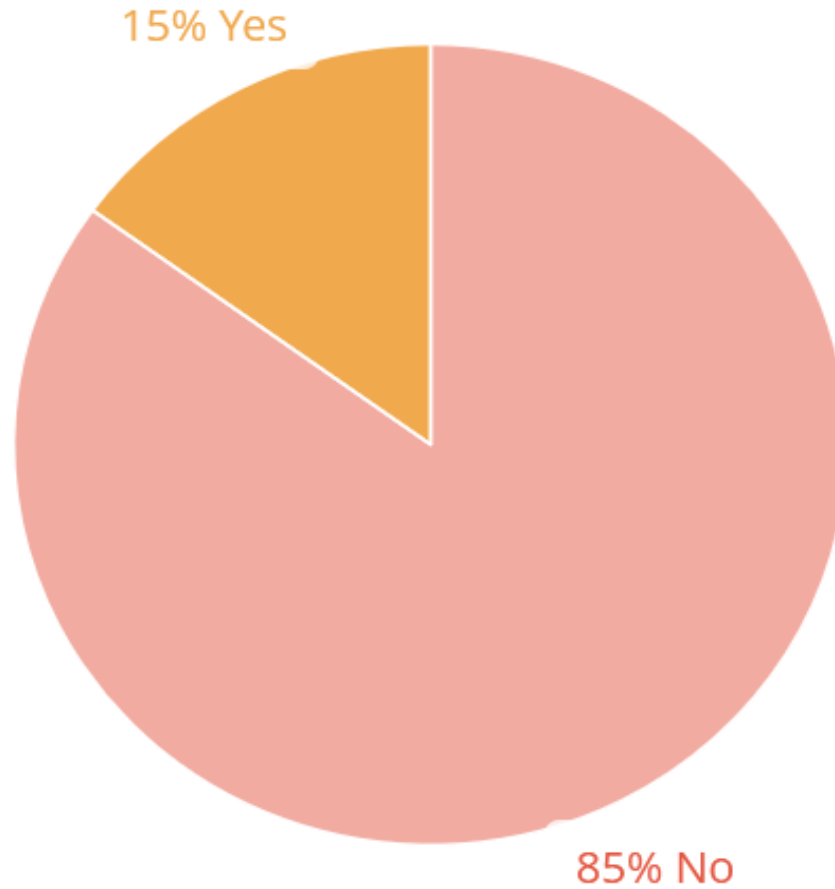
# What are your top business concerns?



462 respondents



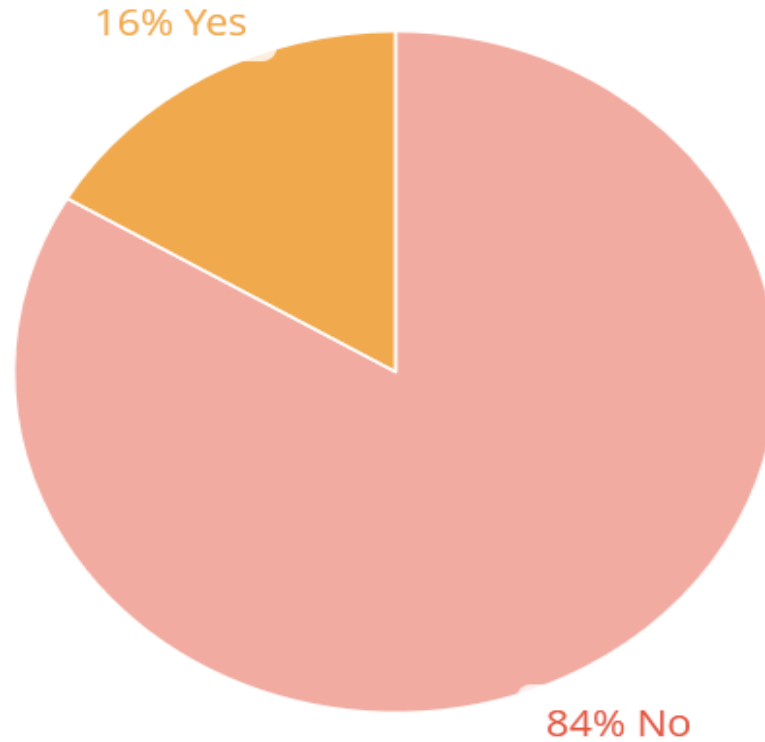
# Are you considering relocating your business in the next 24 months?



485 respondents



# Is there a community based organization that you trust to advocate on your behalf as King County Local Services develops programs and services for businesses in unincorporated King County?

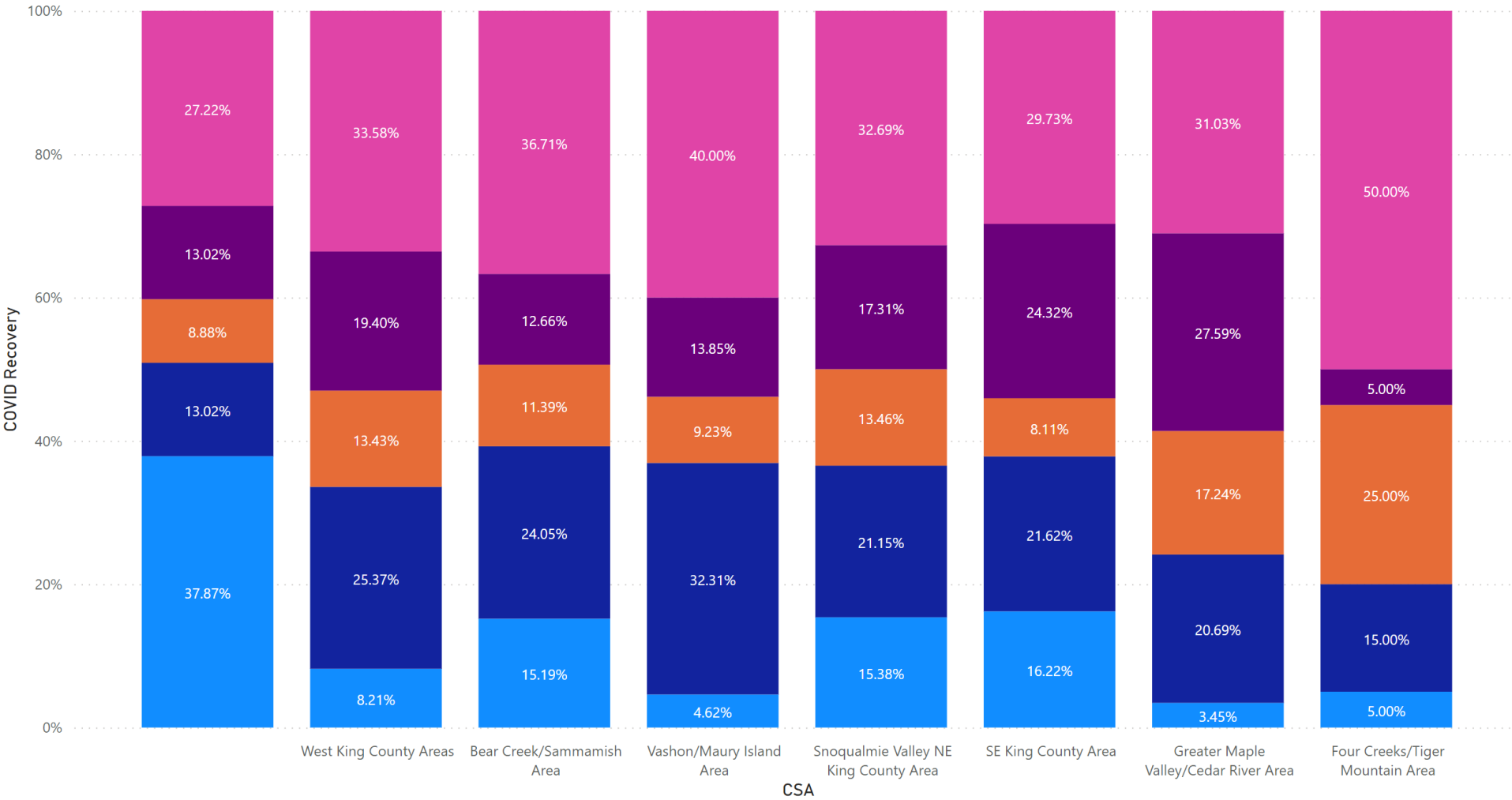


491 respondents



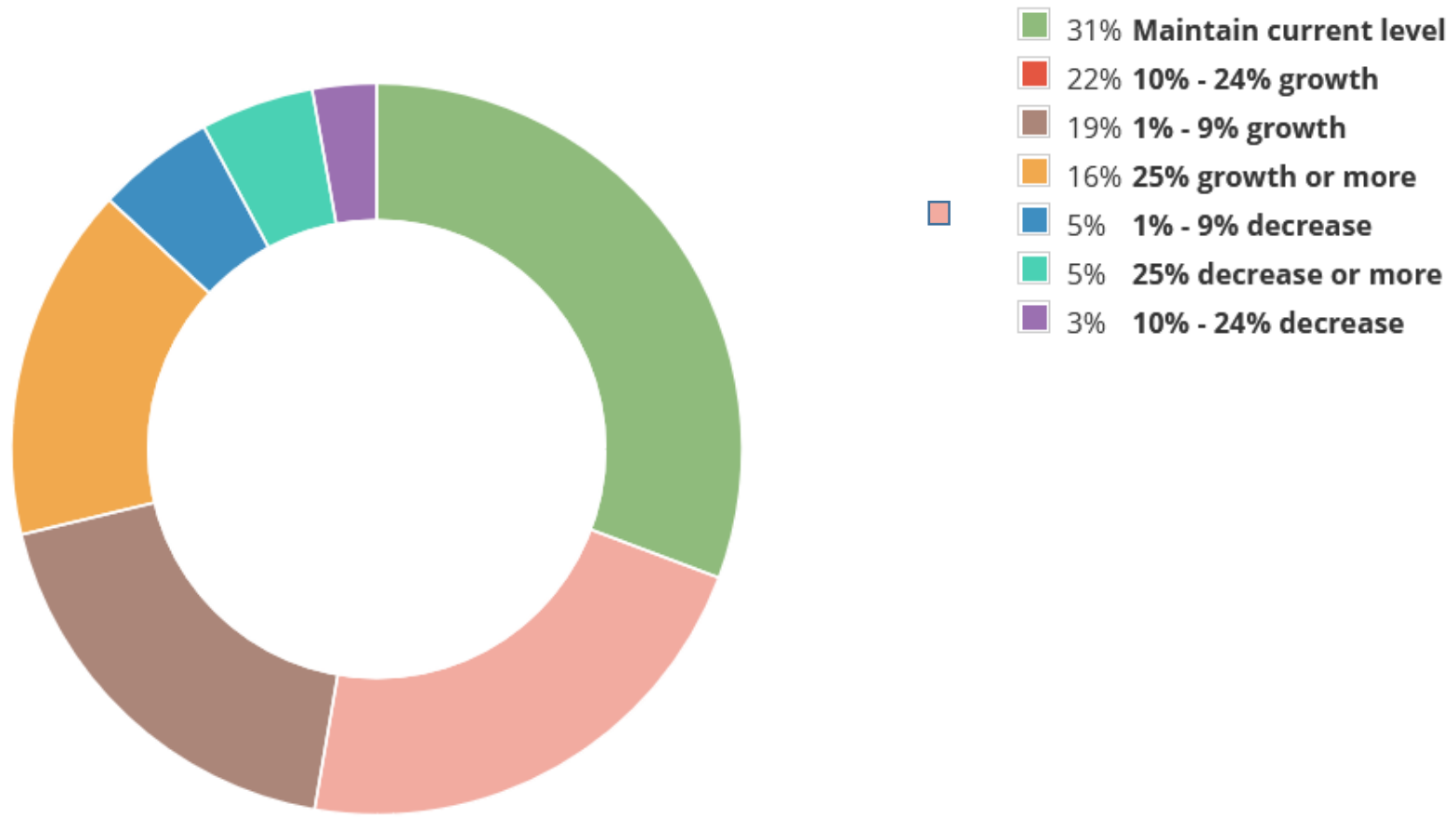
## COVID Recovery by CSA

COVID Recovery ● Fully recovered ● My business was not impacted by COVID-19 ● Not recovered ● Partially recovered



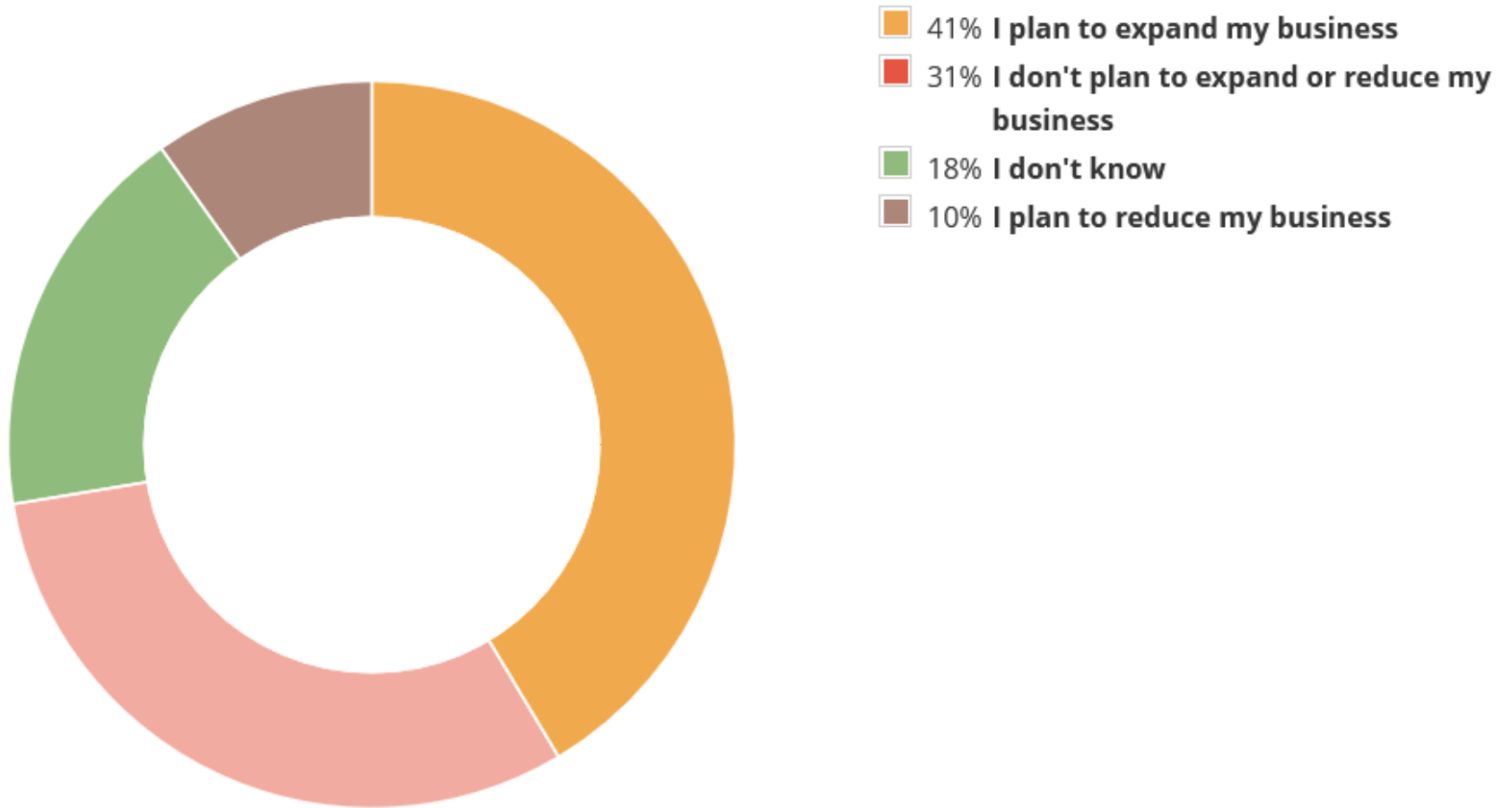


# What level of growth (if any) do you expect your business to have in the next 12 months?



459 respondents

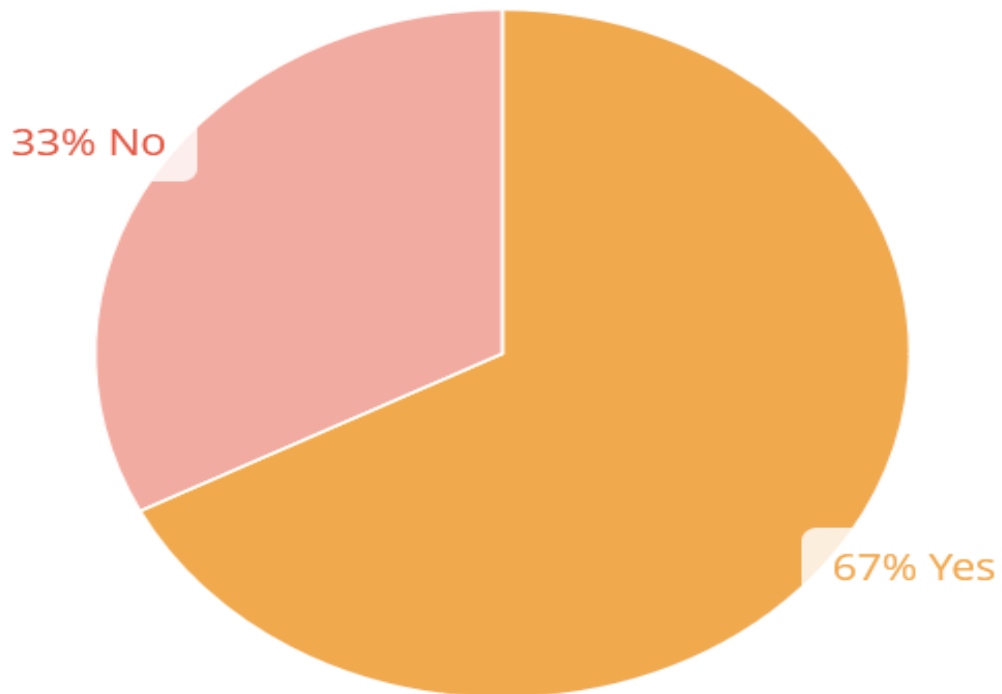
# Do you have plans to expand or reduce business operations in the next 1-2 years? (I.e., adding new products, new services, physical locations)



478 respondents



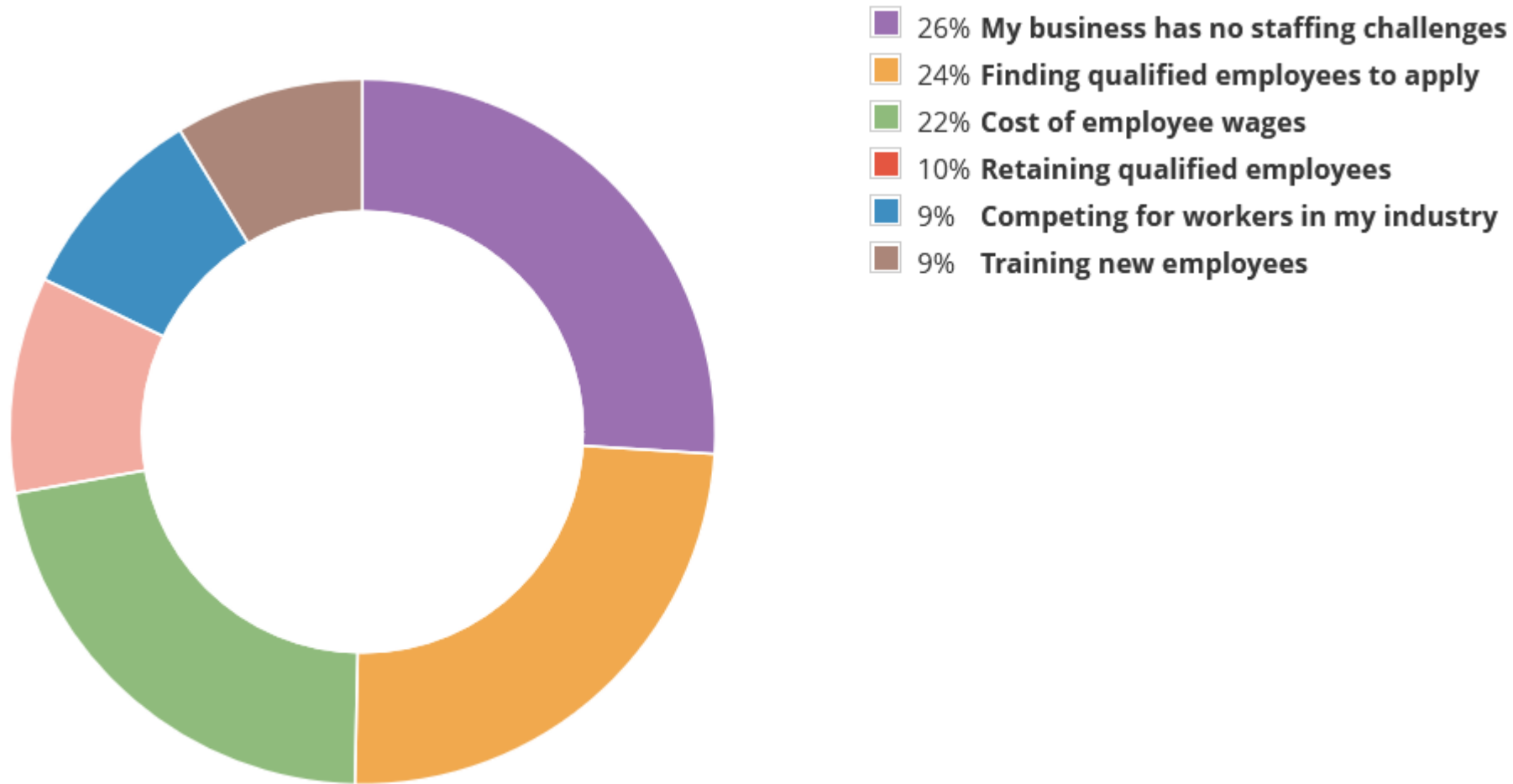
# would you support a minimum wage increase in unincorporated King County? (The current minimum wage is \$14.49.)



470 respondents



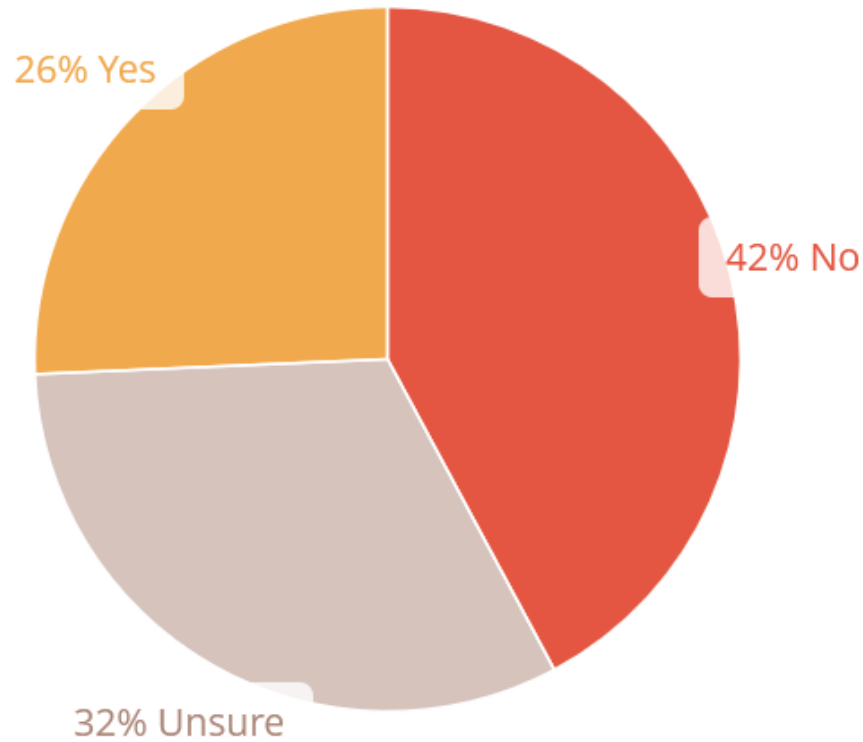
# Does your business have any staffing challenges?



452 respondents



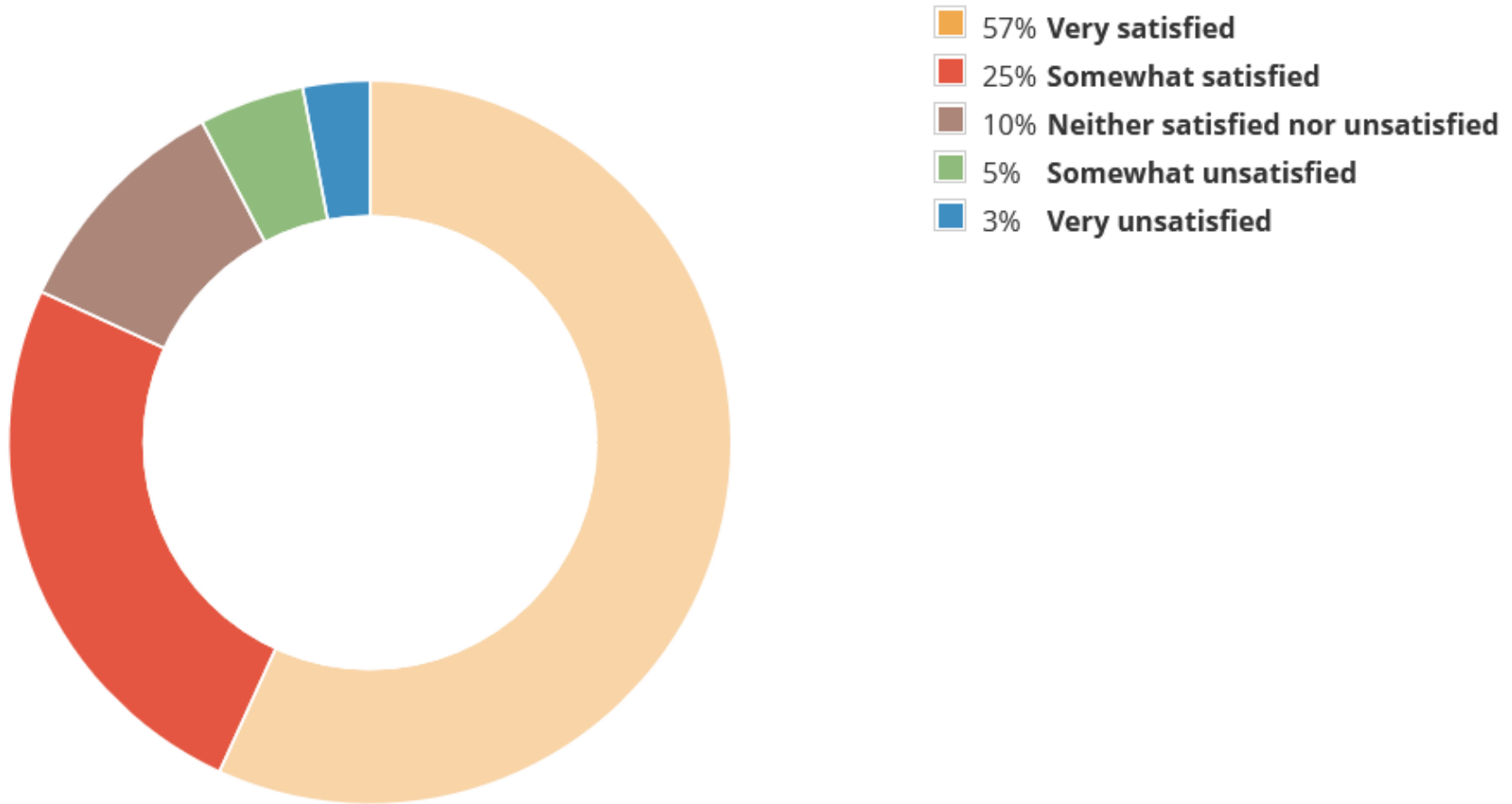
Would you support an annual unincorporated King County business license if part of the license fee was used to support small businesses? (Possible business support could include grants, technical assistance, and other small business services specific to your business location.)



479 respondents



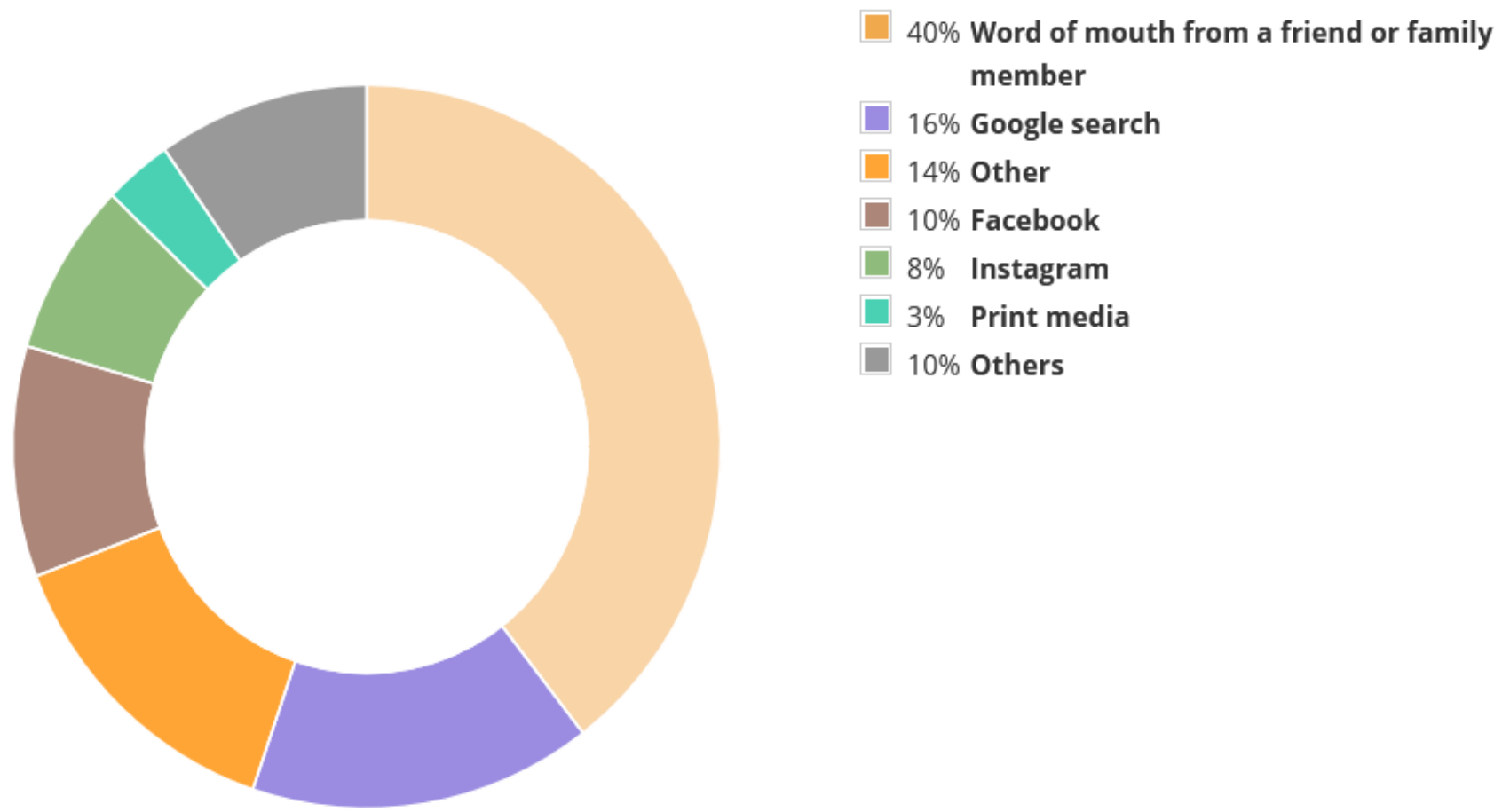
# How satisfied are you with your business location?



468 respondents

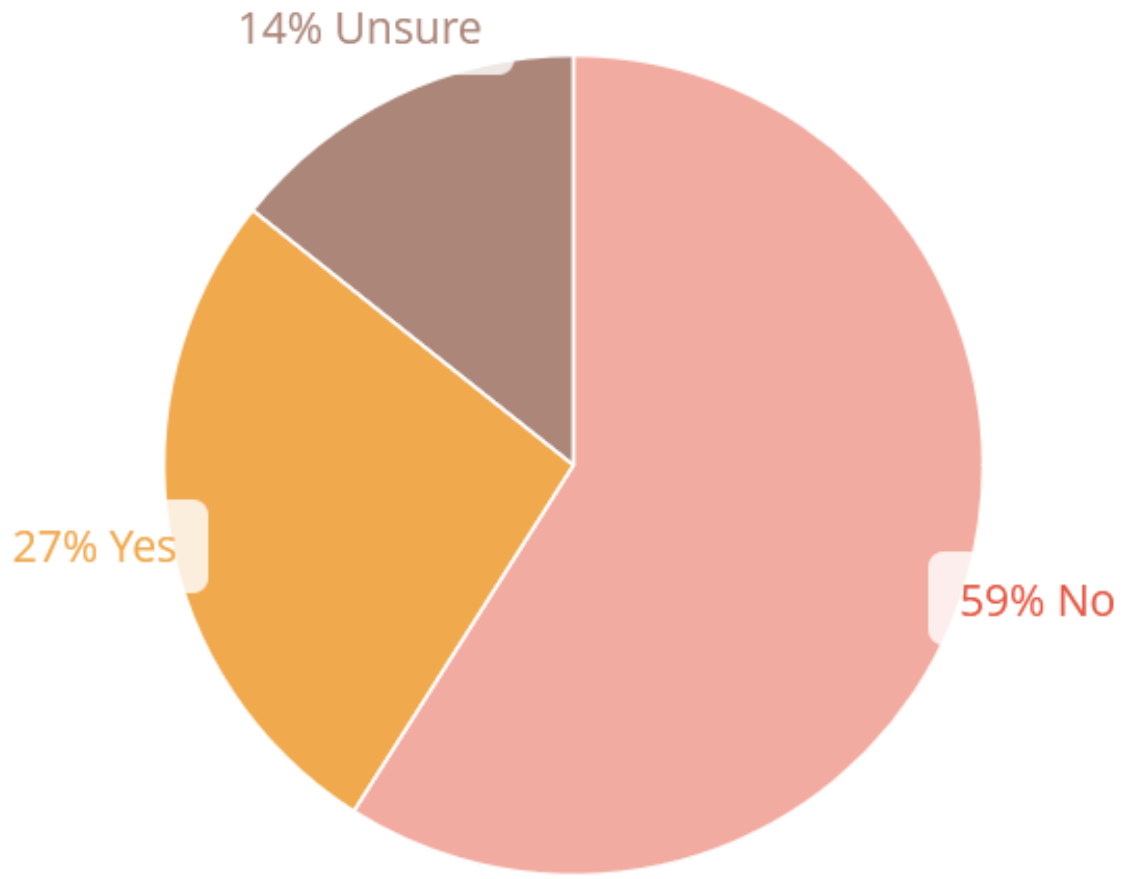


# How did most of your repeat customers learn about your business? (More than one is ok)



463 respondents

# Do you think most of your customers live in unincorporated King County?

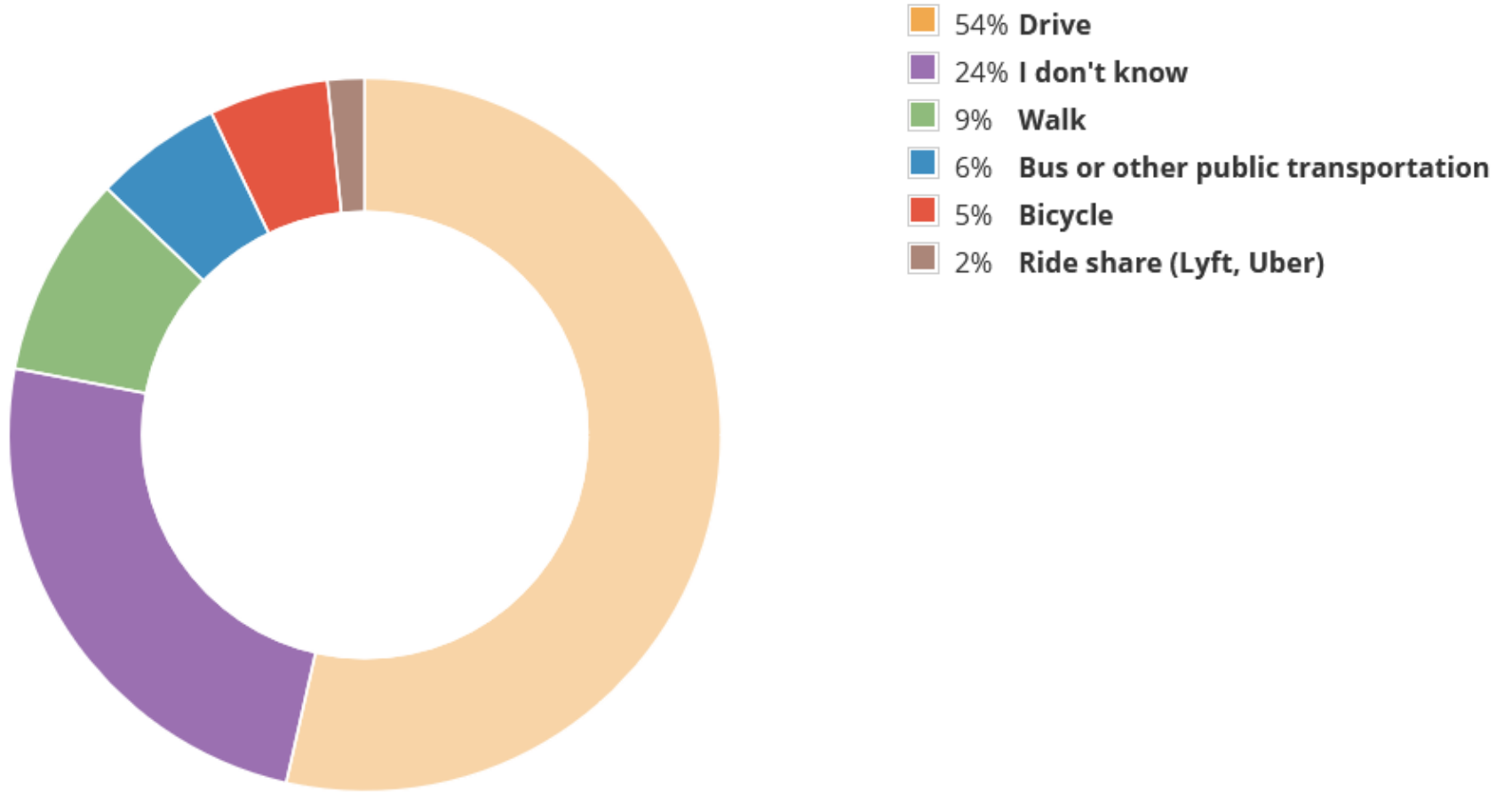


461 respondents





# How do most of your customers get to your business location?

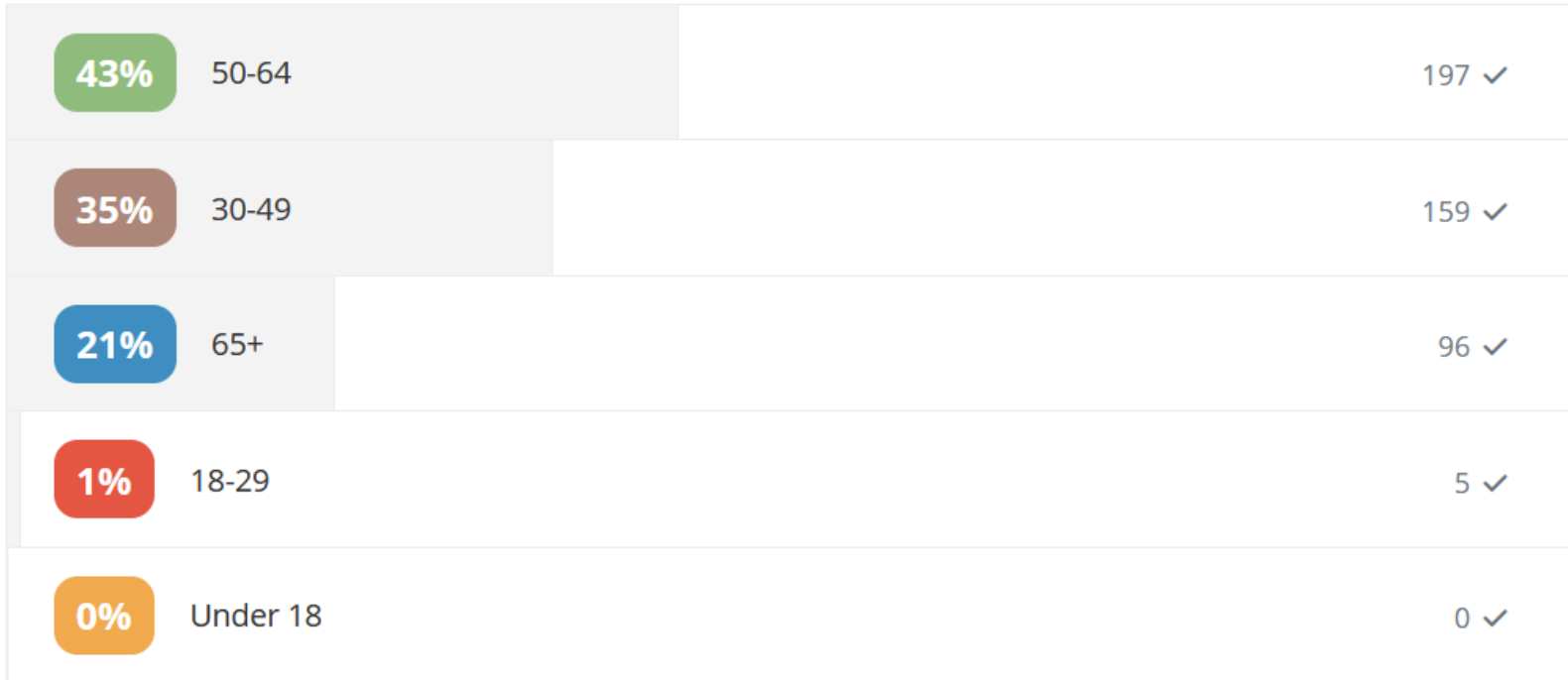


419 respondents



# BUSINESS OWNER DEMOGRAPHICS DATA

How old are you?



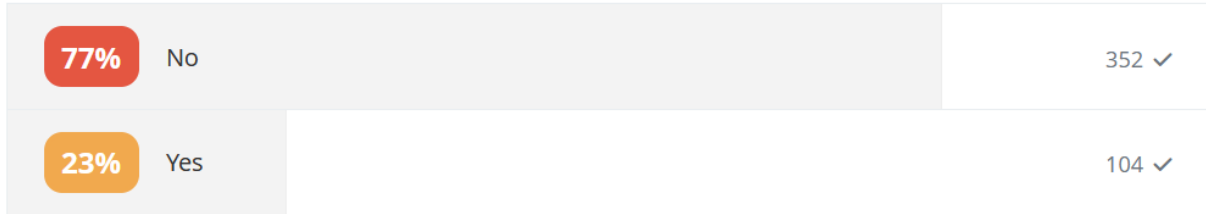
457 Respondents



# BUSINESS OWNER DEMOGRAPHICS DATA

(JESSE INSERT DIFFERENT LANGUAGES MENTIONED)

Do you speak a language other than English at your home?



456 Respondents

If you answered "yes" to the previous question, which language do you speak?

Tamil, Telugu, Malayalam, Kannada, Hindi

20 days ago

Hindi

20 days ago

German

21 days ago

We occasionally like to speak spanish

21 days ago

Italian



**King County**

Local Services

# BUSINESS OWNER DEMOGRAPHICS DATA

What is your race/ethnicity? *(Select all that apply)*

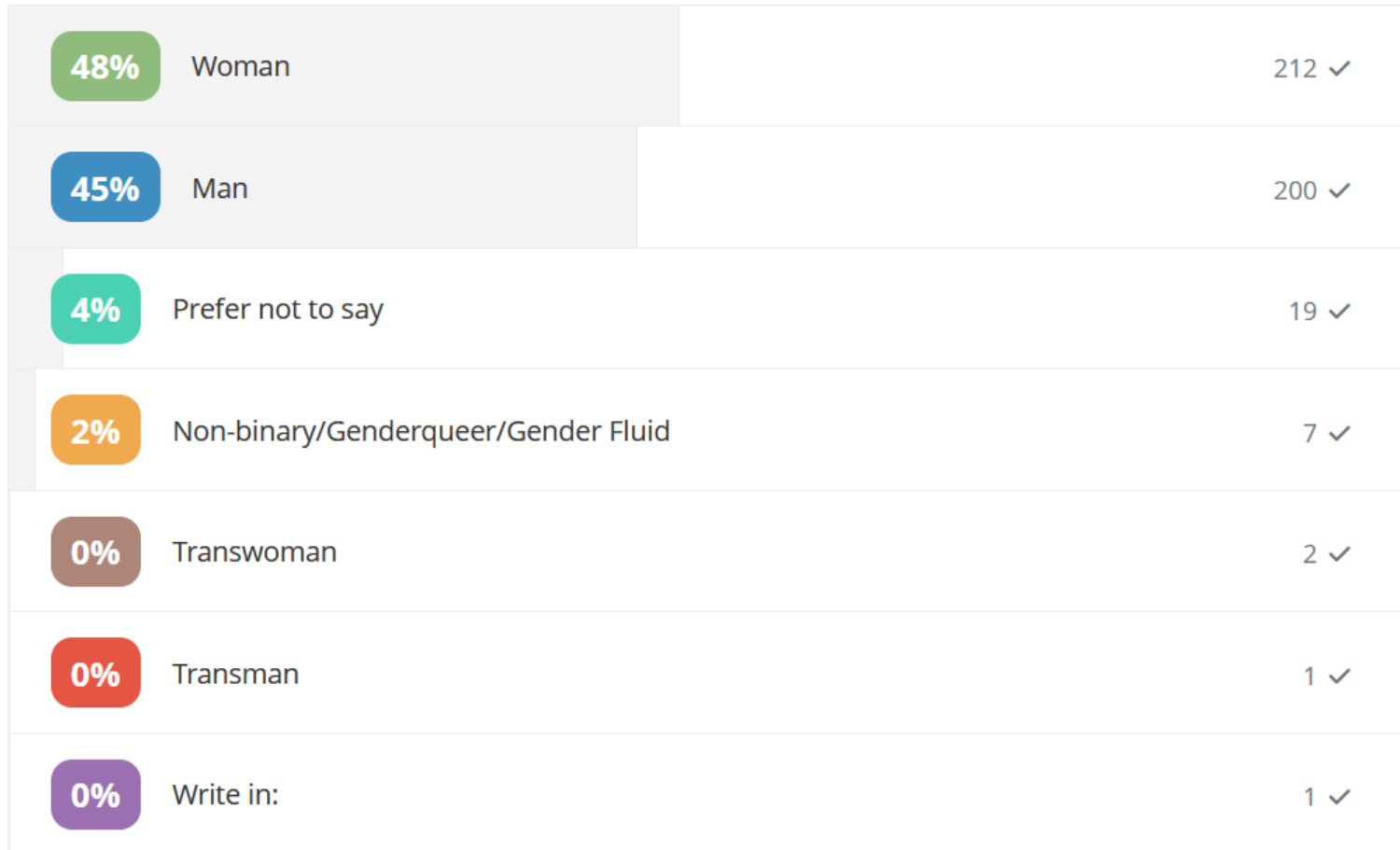
79%	White, Caucasian (of European descent)	339 ✓
10%	Asian/ Asian American	44 ✓
7%	Black/ African American	29 ✓
5%	Latino/ Latina/ Latinx or Hispanic	22 ✓
3%	American Indian or Alaska Native	13 ✓
2%	South Asian/ South Asian American	9 ✓
2%	Native Hawaiian or Pacific Islander	7 ✓
1%	Middle Eastern or North African	5 ✓

427 Respondents



# BUSINESS OWNER DEMOGRAPHICS DATA

What is your gender?



442 Respondents



# BUSINESS OWNER DEMOGRAPHIC DATA

Do you or someone you live with have a disability? *(Select all that apply)*

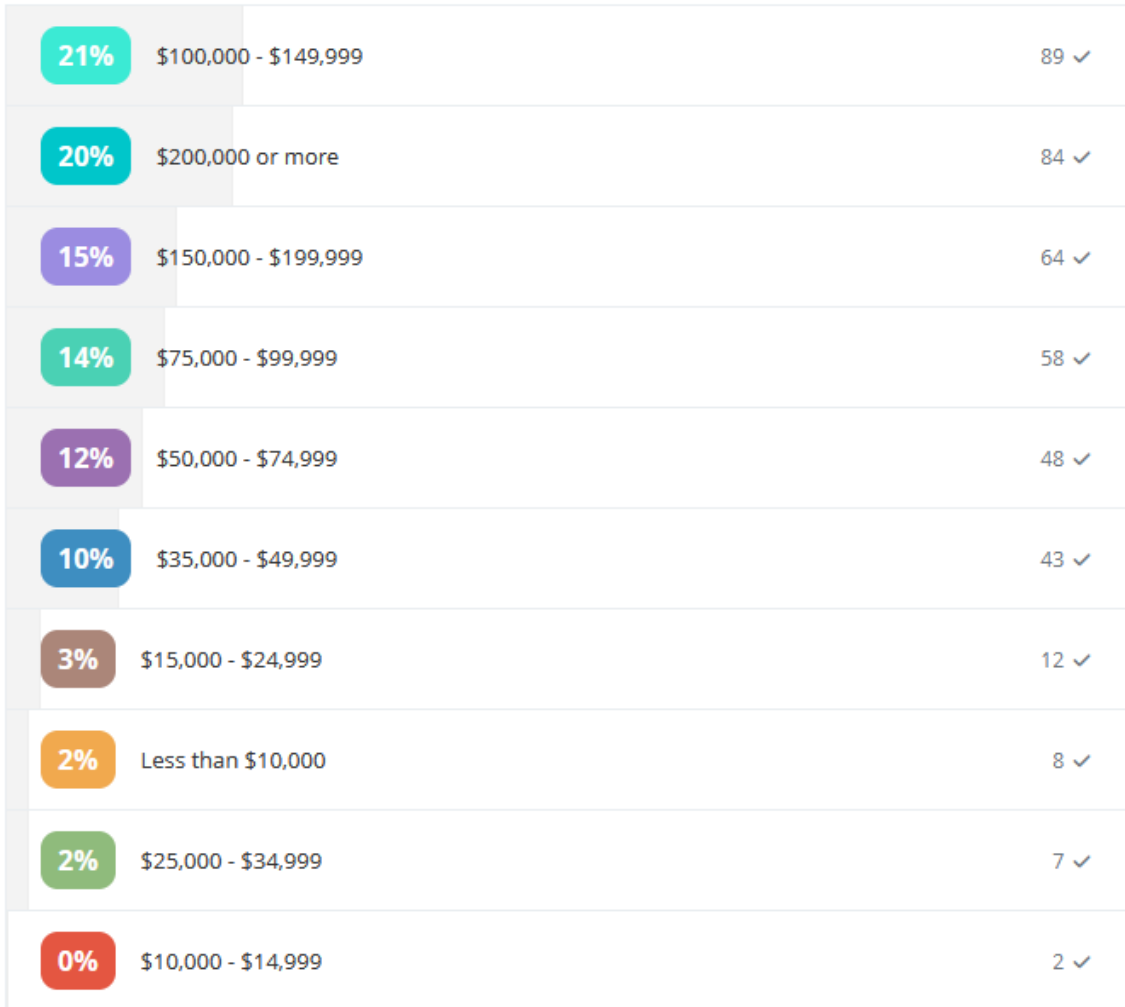
79%	None of the above	329 ✓
8%	Physical, mental or emotional condition that causes serious difficulty working or attending school	35 ✓
8%	Physical, mental or emotional condition that causes serious difficulty concentrating, remembering, or making decisions	33 ✓
6%	Serious difficulty walking or climbing stairs	26 ✓
5%	Deaf, hard or hearing, or have serious difficulty hearing	21 ✓
5%	Physical, mental or emotional condition that causes serious difficulty doing errands alone such as visiting a doctor's office or shopping	20 ✓
4%	Other disability	18 ✓
2%	Difficulty dressing or bathing	10 ✓
1%	Blind, or low vision or have serious difficulty seeing even when wearing glasses	6 ✓

416 Respondents



# BUSINESS OWNER DEMOGRAPHIC DATA

What is your annual household income?

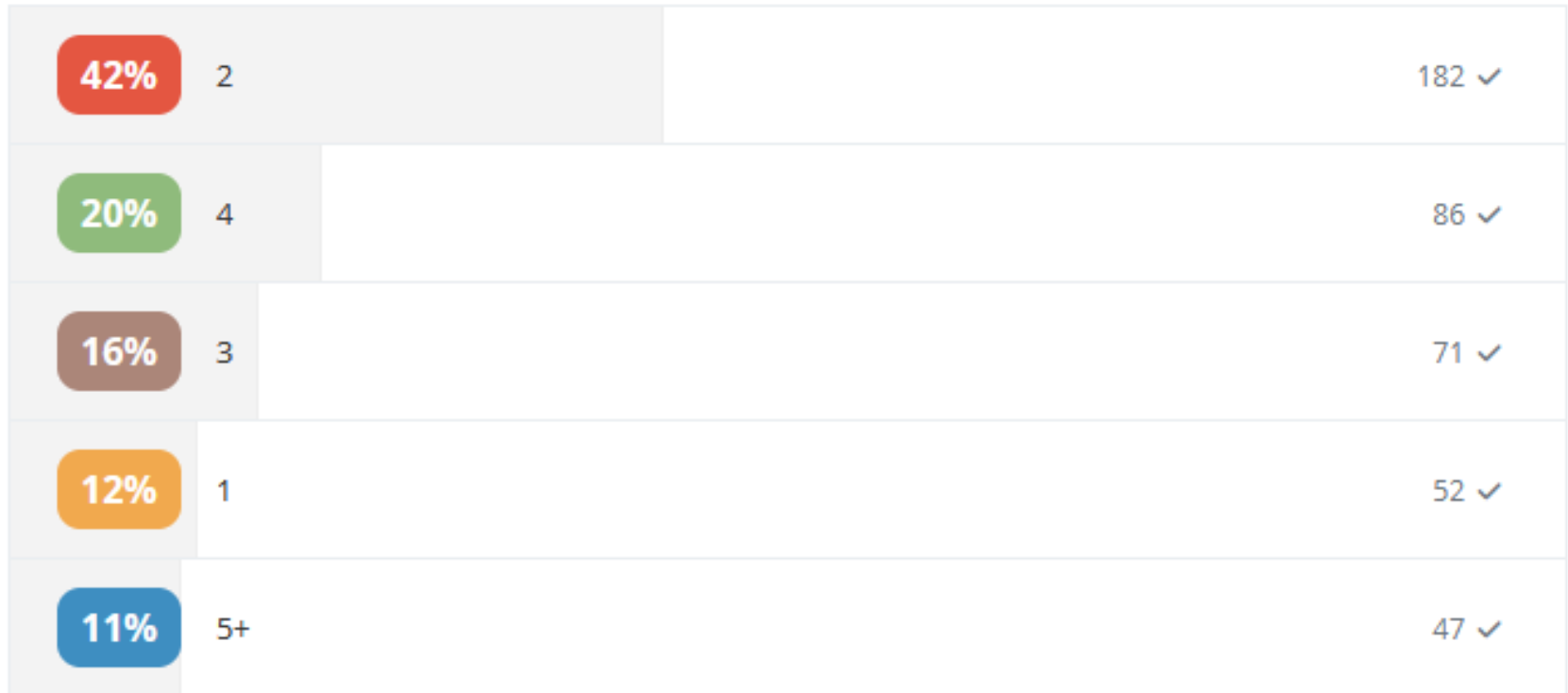


415 Respondents



# BUSINESS OWNER DEMOGRAPHIC DATA

How many people do you live with, including yourself?



438 Respondents





# BUSINESS OWNER DEMOGRAPHICS DATA

Do one or more owners of the business identify with any of the following groups?

78%	Woman	250 ✓
23%	Race: Black, Indigenous, or Person of Color	73 ✓
16%	Immigrant	52 ✓
12%	Veteran	37 ✓
11%	LGBTQ+	35 ✓
3%	Refugee	9 ✓

320 Respondents



**King County**

Local Services

## UKC Business Survey Comments

### Contents

Is there a community-based organization that you trust to advocate on your behalf as King County Local Services develops programs and services for businesses in unincorporated King County? .....	2
Other: What types of business resources and services would be most helpful to your business?.....	5
Comments: If you answered yes, why are you considering relocating your business? .....	6
Other: What are your top business concerns? .....	9
Comments: How would a minimum wage increase affect your business? .....	11
Comments: Please tell us what you like most about your business location.....	22
Other: How did most of your repeat customers learn about your business? (More than one is ok) ....	32
Do you speak a language other than English at your home? .....	34
Comments: What is your gender? .....	37
Comments: How can we help your business thrive in unincorporated King County? .....	39

Is there a community-based organization that you trust to advocate on your behalf as King County Local Services develops programs and services for businesses in unincorporated King County?

**Comments: If you answered yes to the previous question, please tell us the name of the organization.**

- Wouldn't ask for help, don't need to trust anyone for it.
- Business Impact NW, Women's Business Center
- "Vashon Maury Community Council
- Vashon Groundwater Protection Committee"
- Vashon Community Council
- Master Builders Association, Center for Housing Economics, Urban Land Institute, Seattle Metropolitan Chamber of Commerce
- Fall city community association
- Covington Chamber of Commerce, Covington Economic Development Council
- Young farmers coalition
- Fall City Community Association
- Fall City Community Association
- King Conservation District
- Inspire WA
- "fall City Community Association and
- The Snoqualmie Valley Chamber"
- Washington Hospitality Association
- SCORE
- Snoqualmie Valley Chamber of Commerce
- Chamber of Commerce
- Vashon Island Growers Association (VIGA)
- Snovalley Tilth , Snovalley farmers cooperative
- SnoValley Innovation
- SCORE through SBA
- [www.onlyinsouthpark.org](http://www.onlyinsouthpark.org). Only In South Park
- I use the Washington Restaurant Association and Franchisee resources, and other restaurateurs for networking for information. As well and Bellevue Chamber of commerce newsletters
- Maple Valley, Black Diamond and Enumclaw Chambers of Commerce, and the Citizens Alliance for Property Rights
- Our organization has unique needs. Please contact us directly
- Fall City Community Association, SnoValley Chamber of Commerce
- Carnation Chamber of Commerce, Encompass
- "Fall City Subarea Committee
- Fall City Community Association "
- Sno Valley Tilth
- Wccda
- Vashon Island Chamber of Commerce
- Not needed

- I do not trust any King County organization to act on my behalf for anything
- Washington Association for Marriage and Family Therapy (WAMFT)
- White Center Community Development Association (WCCDA)
- I didn't answer yes
- SnoValley Chamber, Fall City Community Association
- AWB
- Fall City community association
- "Local public schools- libraury and News Letters; Public schools after & before school program.
- Public schools programs by grade levels.; Public schools after & before school program.
- Public schools programs by grade levels"
- Vashon Chamber of Commerce
- None
- VashonBePrepared (our directors)
- Plutonium Group
- American Physical Therapy Association, WA Chapter
- Latino comunity
- Woodinville Chamber of Commerce and Washington Business Association
- 4Culture
- Westhill Community asso; Westhill Community Association
- SEIU925
- King County Housing Authority
- Perhaps SCORE
- Vashon Youth and Family Services, Vashon Dove Project, Child Strive/ WA, Vashon Island
- <https://grcc.greenriver.edu/wacertservices/wwp/professional-growth/>
- Bni
- I do not know of any that apply to my business that can help me. It is not a restaurant or resides in a building
- Ourselves. BABC-PNW
- Maple Valley/Black Diamond Chamber of Commerce
- Vashon Chamber of Commerce
- Chamber of commerce.
- I didn't answer yes, but I would still like to respond to this question. I DO NOT trust the White Center Development Association. My experience with them over many years is they are not a good source for information or help. I have contacted them at vario
- I wish I knew some one to help.
- Chamber of commerce
- Business Impact NW
- Business Impact NW
- "SnoFalls Chamber
- Fall City Community Association "
- SBDC
- Helen Wong , Michael Morales
- Catholic Community Services

- CDA
- Vashon Chamber of Commerce
- Ethiopian community
- There is a small business resiliency network led by the State of WA Department of Commerce and they have over 30 nonprofits that act as trusted advisors for local businesses.
- I'm sure there are but I don't know of any.
- CDAWC
- No
- Centro de la raza
- Washington State Dental Association
- I don't know of any.
- Tabor 100
- N/A
- Vashon Chamber of Commerce
- White Center Development Association
- Vashon Chamber of Commerce.
- Washington Farm Bireess
- White Center Community Development Association
- Vashon Chamber of Commerce

Other: What types of business resources and services would be most helpful to your business?

- Permitting Facilitation
- an assistant
- Supply chain issues
- direct marketing
- Permitting
- Closed
- Someone representing the needs of U-KC to the county on a local perspective level.
- Possible workspace
- Space/access to land for sale or lease in order to run the business
- We have support in all areas
- Cutting Tax Obligation
- None
- None
- L & I, Employment Security, other state organizations
- No more taxes
- Help funding storage space for emergency supplies
- Help with facility upgrades (led lights, insulation, gravel to combat mud, fencing....)
- Websites
- NONE
- improving the look of the business area with improved lighting, street trees and plantings, signage, lower speed limits, building fixups and improvements
- County permitting
- Affordable commercial kitchen space
- dog friendly building owners
- Incubator or Accelerator Access/
- Systems and organization/ streamlining
- Repeal the discrimination of cannabis businesses
- Lower taxes

Comments: If you answered yes, why are you considering relocating your business?

- Growth
- Manufacturing labor is challenging on Vashon. Many of our employees are needing to relocate because they cannot afford to live and work here. We are looking to keep our Vashon facility and open a satellite operation in the Tacoma area.
- storage building destroyed. Landlord may not be able to rebuild
- Can't afford to rent in King County due to massive increases in property taxes.
- Kc is expensive and relying on the ferries
- i'm not
- Cannabis businesses are not welcome
- Cost of living in concert with Family need.
- We relocated an 11 employee business to Texas in 2021 due to lack of support for small businesses and deteriorating quality of life in this area.
- needing larger office and warehouse than current location
- Possibly looking into a brick & mortar location.
- crime, inflation, increases to rent.
- I'll probably end up having to shut it down because of the caustic regulatory environment. King County is ground zero for Washington, and Washington is rated the fourth worst regulatory environment of any state in the nation
- The cost of operating a retail store in this economy.
- City of Carnation is implementing new fees that are prohibitive to operation of the Market, has been making changes to the Market site without consulting or informing Market personnel, and is planning a major construction project one block away in 2023
- "It's hard work trying to build and protect local community and identify in a neighborhood that has most things working against it. Little to no resources can only go so far.
- "
- Need space for equipment storage
- Minority Businesses are NOT PRIZED, COURTED, SOUGHT AFTER, and FUNDED by WA State nor King County!
- The homeless situation around the studio continues to get worse. Abandoned shopping carts, people aggressively demanding money around the area, the growing amount of trash... etc
- I was forced to relocate in August 2022 as my landlord, without warning, gave me 30 days to vacate a location i occupied for 6 years. I am currently operating from my home. I am not sure about opening another brick and mortar business.
- Not making enough money and may need to retreat to my home.
- There is not space to run the business out of - or grow the business.
- Secure A Store Front Location. 2-5 Year Lease.
- We'd like to move somewhere more peaceful and we'd like to own our building
- High tax rates
- No business
- "Bigger facilities
- Cheaper rent"
- Looking for a better location.

- If I were able to move my business to another state I would to avoid the ridiculous cost of the bureaucracy of both King County and the state of Washington.; I sure would if I could. The property taxes and business cost for operating in King County are t
- Have you seen the property tax increase?
- I'm tired of having to tolerate the awful ferry system.
- Considering closeing
- The cost of doing business in King County.
- I answered No but it's forcing me to tell why I marked yes
- We work out of our homes since the start of Covid/location was sold, so we want a new brick and mortar location
- This survey is hard to answer, as many of the problems are experienced by my tenants, and me indirectly. My business is owning and renting property.
- N/A
- We were forced to provide free housing to tenants for over a year along with their city utilities and taxes on the rental houses. We did not like the way the state was treating is so we sold all of our properties last year and moved to Kentucky.
- Burien, Tukwila, Renton, SeaTac or Seattle
- "Cost
- "
- I just relocated out of state. King County/Washington State has High Taxes, High Cost of Living, High Crime, Pander to the homeless, a culture of corruption and control, policies that are destructive like the response with covid (shut downs, social distan
- Access to more workers
- I would like to own the property I conduct business in/on. The Commercial landlord in King County are no better than slum lords, they charge too much and don't even check on the property to make sure it is in good repair.
- WA state is awful and made landlords like myself pay for people to live in my properties and then said I didn't meet their guidelines for assistance.
- Property taxes are getting prohibitive, criminal element has increased, Washington seems less favorable to small businesses than surrounding states, business opportunities elsewhere may provide more growth potential
- Too many Democrats in King County.
- THIS STATE IS NOT BUSINESS FRIENDLY. OUR TAXES AND COST OF LIVING ARE WAY TO HIGH. WE HAVE A REGRESSIVE TAX SYSTEM.
- More business opportunities
- Because of King County's and Washington State's utter disregard for small business owners' property, protection, and autonomy and the increased push toward weird gender ideologies and protections for criminals instead of law-abiding citizens.
- We are now 100% cash business declaring no income since WA has screw the small business owner
- Retiring
- Too high cost of doing business in the state and difficulty finding seasonal farm workers; High cost of doing business, lack of farm associations and farm workers



- No
- While I answer no, I have considered finding a location to work out of in Issaquah or Sammamish. I would like to tap into services like DoorDash and Uber, but can't because of my business location in Fall City. It's not part of their service areas and wo
- North Carolina
- We are considering selling all of our assets and leaving Washington because the Government procedures are too onerous.; It is too difficult to work through the King County System
- Cost of living expenses are so high in this area (SKyway-BrynMar)
- Long story
- I plan on growing and providing services throughout king county
- Need more space
- Due to crime, windows shot out, gang tagging, doent pay to operate in king county anymore.
- Seeking ownership if site
- Need affordable commercial kitchen space
- Rent is too expensive
- I have a shop in my home and garage.
- I really don't want, but at white center at this days increased the delinquency, every single day some business it's breaking in to. We have more confrontations whit homeless and thief and we worry to increase the violence. We call the police and they never
- our building in redmond is condemned and we suddenly have to move.
- King County taxes way to high as well as gas prices
- "Crime rate and homeless issues in auburn and around my business has taken its toll .
- Several dollars spent on damage and security .
- The hands tied of the police makes it to dangerous for my employees, family and myself.
- The tax and fuel costs in this stat"
- Lower Taxes
- First expansion
- doing business located in KingCo is tooooooooooo expensive and red tape of WA state and the expense of kingco is not a wise business choice for us
- Cannabis taxes too high and laws too restrictive. 90% of licenses have failed due to incompetence of the wslcb and legislature ; Out of washing to be free of the crippling taxes
- Out if Washington cant survive recession eyc
- N/A
- We relocated in 2022
- WA state business taxes
- No
- Another state with lower taxes
- The cost to do business in Washington State is too expensive

### Other: What are your top business concerns?

- Scaling up
- Permitting
- Finding clients
- parking for employees; parking for customers
- all of the above
- Signage restrictions
- Recession and economy crash
- finding surgical cases to assist
- Buffer regulations
- Flooding
- I am very l'll
- competition from amazon.com
- Lack of funding opportunities for nonprofits
- local crime against property and people; King County government is poorly run and unfriendly and uncaring to small business
- King County and Seattle continuing to become less and less accessible to the majority of people. Housing, transportation costs, general costs of living continue to go up while those with the most pay less and less. This is not a workable system for a sust
- Permits take FOREVER to get.
- going from store model to digital, pop-up and dependent on other locations model
- nonprofit funding
- inflation costs to run the business
- High Tax rates
- Taxes
- Your questions don't cover telehealth for online therapy. I work at home from mu computer, so most of these questions and issues don't involve me. You might consider adding new areas to your survey.
- lack of addressing crime/homelessness
- Deciding to keep my business or just be an employee somewhere else
- B&O tax structure
- NONE
- Security for my employees and patrons
- Ferry Service
- homeless in area/drugs in area
- Teaching the youth before it's too late and sharing my gift with others in regards to saving our youth; Reaching Our youth, in regards to keeping them safe, and also sharing my gift with others, in hopes of creating an out late, let's for used to learn t
- Support From king county permitting Dept
- Cost of goods and services
- no one will rent to us with dogs
- High taxes on cannabis sales and the ban on vertical integration
- Extreme weather closures-flooding, snow

- Finding a clients
- Public Sewer
- The morons in our state and county health agencies who destroyed businesses during Covid due to ignorance, fear, and misinformation.

Comments: How would a minimum wage increase affect your business?

- N/A
- it wouldn't
- My starting pay is \$22 an hour
- No affect. I have no employees, can't afford the expenses associated with employees. I can only work with independent contractors
- Not at all. But it's still a good thing for the community and its members.
- I'm the only one in the shop at the moment, so no effect. I aim for \$50/hr up for my services. If I could figure out a business that fills the old K2 plant, the business would then certainly be affected by minimum wage increases. It would be a competitive
- Our base pay is well above the minimum wage, so it would have no affect.
- We would have to raise prices.
- None
- It would not affect my business.
- none. no one works for that little
- wouldn't
- we already pay above minimum wage, so no impact
- It wouldn't. Our minimum is well above \$14.49.
- It would drive up our labor costs as we'd have to offer significantly more than minimum wage to attract and retain workers.
- It would not. We already pay \$20/hour as our starting wage for new, inexperienced labor. The labor market competition is driving this.
- It wouldn't. I have to pay substantially more than minimum wage for all positions already.
- Can't afford to hire employees due to associated costs (payroll taxes & costs associated with payroll person/admin, L & I, mandatory Family Leave, etc). King County/WA State are overly burdensome/expensive/ bureaucratic for small businesses.
- It would not - no employees
- I don't have any employees besides myself, so it wouldn't. That said, I'd pay anyone that worked for me more than this amount anyway, so it still wouldn't impact me.
- It would not
- It wouldn't really. We pay more than minimum wage, typically.
- Prices would go up at all of the suppliers in my area.
- Would not
- N/A
- NEgatively, cost of employees with all of the state required taxes is too high
- not now
- We already pay above that - and have always paid above minimum wage. we wish we could pay more but everything else is going up. A break on payroll taxes would be nice and extremely helpful. its so punitive in Seattle for small businesses - not however for
- why is this comment box mandatory when other comment boxes aren't
- It would not.
- By driving up the costs of all the goods and services our business and our employees consume.

- We don't pay any adult less than \$15/hr now. And that is still not enough for them to support even one child. OK for people who live with their parents.
- I would be able to support my business more in ways such as small renovations, updating outdated furniture, and increasing employee pay.
- An increase in the minimum wage would hurt business and discourage any further hiring.
- I don't hire minimum wage employees. That said, any time government gets involved in dictating wage rates at the bottom end of the scale, wages and other costs go up proportionately. Let the market set wage rates. Governmental involvement in matters that
- no
- It is a killer
- My business is at the professional level and I do not hire at minimum wage levels. However, I do rely on help for janitorial and other services. Increasing minimum wages has an impact on what I can afford. Higher costs means less other services I can spend
- I would stop hiring seasonal workers, workers without previous work history (high school/college grads), or workers without relevant industry history. The expense of training combined with such a high minimum wage is not worth the risk on unproven employ
- I already pay more than minimum wage in all positions
- getting quality workers
- Must have more livable wage jobs - costs in this area are too high - so we lose the labor pool
- Employees expect to be paid above minimum wage. We start all our employees at above minimum wage rates. With the cost of employee benefits and taxes we end up paying way more than minimum wage would be for our employees. When you raise the cost of minimum
- I try to pay fair wages for the hard work my business asks for, and incentivize seasonal employees to stay with me to end of season with bonuses. Labor is my most expensive cost behind mortgage.
- If the increase were only in unincorporated areas, we would be at a disadvantage with increased expenses compared to similar businesses with a lower cost of labor. If it forced us to raise prices while competitors in neighboring cities do not.
- A minimum wage increase would not impact my business.
- it wouldn't
- It would affect price increases of my products to customers.
- eventually cause a rise in hourly rates billed to end customer
- it wouldn't change
- It wouldn't.
- It hurts the community. We pay more, we have charge more and residents have less disposable income to spend in the community.
- It not only affects the costs of my business but every citizen in the geographical coverage. I don't understand how intelligent people cannot fathom the true effects of minimum wage. It is so dumb to continue to believe that it helps workers when we have
- WE pay well over this rate anyway so doesn't affect our company directly but would help the community.

- I am not a proponent of forcing a minimum wage on companies. I am an advocate of the market. I do believe that companies that understand the cost of employee turnover must at least pay \$15.00 per hour and up. It is bad business to not pay qualified employ
- N/A
- Farms are already paying overtime. For dairy, we cannot randomly raise the price of milk. It is determined federally
- We're run by husband/wife team so it wouldn't affect our business.
- We already pay above minimum wage.
- NA
- I would have to raise prices (already planning on increasing prices in 2023)
- It would not. On commissions
- We already would have to pay more than minimum wage for any new employee
- bad
- Though we currently pay higher than minimum wages require, forcing businesses to pay above minimum when costs are ridiculously high does not help small business at all. If you want to help small business, don't tax us, improve the high costs of food estab
- improve the general economy, so i'd have more potential customers.
- we already pay our employees much better then minimum wage
- The upcoming minimum age rate for 2023 is an astronomical jump. Our employees make \$8-\$13/hour in tips so a lower minimum wage would still give them a great wage without placing so much burden on the business. We worry that we'll have to price consumers
- No impact
- My starting wage is above the minimum.
- no effect - owner operated, no employees
- It would not, I start my staffing at \$22
- We would have to raise our wages to stay competitive
- I would need to raise my prices a little.
- We already have to pay \$15 an hour to compete with Seattle wages
- Non.
- It wouldn't
- Depending on the minimum increase, some would be absorbed into COG, and if higher, would need to increase product costs
- I will drive my overhead costs up, which will increase my pricing to customers.
- It would affect the price for goods and services directly and reduce the margins for all businesses.
- This business is closed . Stroke
- it would not impact.
- While I already pay my employees more than minimum wage I support an increase to ensure other businesses offer current and prospective employees a livable wage.
- harm. increases cost of everything.
- we have reduced hours and eliminated positions of entry level staffing - we do not squeeze fresh lemons any longer for example. We hire fewer teens and more adults. we need to be more careful of meetings - we train less - we need to hire people with skill

- N/A
- Minimal effect, some increased costs. But the main problem is that minimum wage should be for entry-level, not ongoing employment. It is a reasonable pay for some types of work where person is learning skills.
- Not at all
- As you know, minimum wage increases decrease employment which in turn decreases sales. Don't stick your collective heads in the sand about this. It's common knowledge and denying it to support some agenda is foolish and frankly, stupid.
- It would hurt it. Finally, the truth comes out about this survey: It's not about providing business services in the unincorporated area, it's about using the offer of business services as a pretext to impose new licensing fees and minimum-wage requirement
- We currently pay above minimum wage now; I am just in favor for federal living credit for all Americans and abolishing the minimum wage.
- It won't affect my business.
- Our minimum pay rate is \$20/hr
- Need more capital to keep up but people need more money just to survive and take care of their families
- I am self employed and have no other employees.
- It does not. I am a professional consultant and any hiring would be done above minimum wage.
- My business is newer and I currently do not pay myself. It would be harder to hire someone to help if minimum wage increased.
- would not
- Reduce number of seasonal employees and increase prices for my customers. Contributing to inflation and reducing youth employment opportunities.
- We already pay 20 an hour
- It would increase my cost which would be a pass through to my clients
- I would hire overseas workers to work remotely, I would buy more machines and automate more.
- it would not
- not much, we start hourly employees at \$20/hr
- Minimum wage increases hurt all businesses and drive up costs.
- it would not
- I don't have any employees so it's not an issue
- Not sure yet.
- not much
- We would have to increase prices to customers
- It would increase costs but equalize expectations. We already pay above minimum wage so it would help keep costs similar across the industry.
- We already pay well above minimum wage for base pay.
- Our lowest wage is currently \$22.00 per hour so already above the minimum
- No affect.
- Minimum wage goes up, more money goes out in wages, and all the crazy taxes surrounding wages!

- it wouldn't, we pay well above minimum wage
- Increase costs going towards customers
- NA- 1 owner, self employed
- It would help our business.
- Not affect my business
- 0
- none
- It won't really as minimum wage doesn't apply to the type of work we do. we pay way more...
- No at all. I pay my sub contractors above at current market rates and not minimum wage.
- It wouldn't. We pay more than that
- It wouldn't. I typically pay above minimum wage for all employees. I guess the only thing it might do is then make me have to increase all other wages as well.
- We pay well above minimum wage.
- It would not.
- My wages are very competitive. A minimum wage increase would then require an increase to all wages across the board. I would then have to raise my fees.
- It would be a negligible impact.
- It won't.
- higher prices for entertainment of clients
- Not sure
- It wouldn't.
- Could get more laborers/workers
- We already pay over the minimum wage, but I don't support increasing minimum wage across the board for all businesses.
- Increase basic costs overall
- Badly
- It wouldn't.
- It would have no affect
- Our entry level position is at 15/hr, so it would go up, depending on the increase in Min wage in King County.
- More revenue increase
- Already pay above minimum but it would add pressure to increase wages, which are already going up. 2 pay increases this year
- no employees, so would not directly affect my business
- We pay above that now so no impact
- Negatively. Higher minimum wages means higher cost overall for everything around my business
- It wouldn't. We start people at \$ 20.00 per hour; Same as below
- We pay above minimum wage, so raising it would make us less competitive, but it's the right thing to do.
- Increase cost of services; that money has to come from somewhere
- No effect. We already pay above minimum wage



- It would make hiring and expanding extremely difficult. We would be forced to raise prices and risk losing customers
- It wouldn't, that I can foresee.
- I could potentially charge clients more for my services.
- None
- It wouldn't
- N/A
- It wouldn't.
- It wouldn't, but come on...
- Strain on cash flow
- It would not as I charge a fee not based on minimum wage
- It would increase my landscaping cost.
- My employees are mostly young adults. Higher wages would be more costly
- Reduce the employees and reduce the work hours
- It wouldn't. Our minimum pay starts at \$20/hr
- Would not affect as of right now
- no effect
- I already pay above minimum wage.
- It wouldn't at this point.
- No impact
- Not at all.
- Pay more than that now
- It wouldn't directly affect us, I already pay much higher than minimum wage.
- Make it more difficult to cover my overhead, already my margin is slim because the retail price point has not increased and my costs have.
- I already pay my employees based on their experience, If I hire a 16 year old with no experience they should make less than the adults who have years of experience.
- It increases payroll costs and taxes but no change in income, we are struggling to recover from the pandemic and can not afford to pass on the increase costs to parents.
- My staffing costs are already my biggest expense it would raise all of the wages if the minimum wage increased.
- Slightly it would impact but it is worth it for the betterment of all
- Not at all, my employees are paid much more than the minimum.
- It would not directly affect my business
- N/A
- It would contribute to inflation
- N/A
- \$17.99 - \$25.00 qualified employees
- I already pay employees more than the minimum wage; Would not affect my business. I already pay higher wages for housekeeping and repairs.
- Because right the standard of living is too high.
- It wouldn't.
- It wouldn't - we never pay less than \$20/hour

- It would help our community be more economically stable, but our organization is run by volunteers.
- We already pay more than minimum wage
- Increase employee costs
- We are signature with the union
- As minimum wage increases, the costs of goods and services rise in response. If the price of doing business rises, I would be forced to raise my fees as well.
- I do not use minimum wage employees in my business.
- I can not get employees my husband is working by himself because employees is hard to find
- minimum wages only run up all wages. they really have no lasting benifit.
- "Big time; A lot.
- Biden needs to get a new job or start representing this country (U.S.A.) better and not his democratic party."
- It would not.
- Area already follows state minimum wage increases. Next one Jan 1st 2023
- it wouldn't
- No I pay a minimum of \$20
- not at all
- I would not be able to support the employees with such an increase. The cost of carrying employees at the current hourly rate or any increase would force the owner to carry more weekly hours. The store can not support a tax increase or raising the emplo
- "We START people at between 17 an 22 per hour.
- so the there will be no impact other than I would then hopefully have enough dollars to start them even higher. "
- It would not, we already pay well over the minimum. You have to, no one will work for under \$20 per hour, it is too expensive to live here.
- We are already paying more the \$20 per hour as a starting wage.
- no
- We are already having to pay \$17.00 to \$25.00 per hour.
- No effect
- It would not effect us.
- none
- I would need to increase my payroll of staff ( which are paid above min. wage) due to the increase
- Cost of doing business goes up!!!
- You get what you pay for.
- no affect
- I don't know, ever one need a living wage.
- I already pay my employees above minimum wage.
- Increase expense to the point that I end up doing the work myself.
- I pay my employees more than minimum wage now. I do not pay myself minimum wage yet. A minimum wage increase will drive up my costs and make it harder for me to show a profit.

- Limit my ability to hire workers to do some of the less skilled tasks or labor meaning myself and others would have to take on these tasks rather than applying our skills where needed to grow the business.; Negatively. Some of the tasks I need completed
- Would not affect
- THIS WILL HURT SMALL BUSINESSES. OUR COSTS HAVE DRAMADICLY INCREASED AS IS.
- All wage increases effect what we have to charge.
- We pay well over the minimum wage so it would not affect us.
- no.
- It would not affect my business
- No employees
- It wouldn't
- Even if it affect my business, we need to offer decent wages to our employees.
- It would not affect our business. We already pay 50% more than the current minimum wage.
- Having less expending money for the maintenance needs of the restaurant as well as buying quality food to serve our clients with fresh products that are in skyrocket price in the last months and continue to increase in the near future as I hear.
- We would have to increase the cost of our products in order to pay our employees. Stop making it more expensive to live in the area. You government people are the sole cause of this.
- no
- It would increase costs in an already inflated economic environment. It would be terrible for small businesses.
- The workers I pay cash to simply want more if they see that the MW is higher
- Maybe more people could afford my services if wages matched inflation.
- N/A for now
- It would not
- Just increase costs that would need to be passed on to customers. artificially forcing businesses to raise wages is not the answer. Let the market and businesses figure out wages.
- none; would not affect us
- I already pay above minimum wage so it would not affect my business
- Our issue with an increase in minimum wage is that we hire High School 15+ youth for camp counselors. We can no longer afford to staff our camps with 1:5 ratio if 15-17 year olds are getting \$15. minimum wage. They are fun to employ but so much more work t
- All employee make at least double \$14.49/ hr, lack of consistent Ferry system, cost of housing, no housing available if wanted to pay for, no one to hire if want too, this is worse and worse, I can't do it anymore
- Not at all. As we're paying far higher rate.
- It would not affect my business, but an increase in the minimum wage would help to maintain economic diversity in my community. That is important to overall quality of life here.
- I pay more than minimum wage.
- Our employees are already paid above minimum wage
- It wouldn't affect my business
- Not much at all, we do not pay ourselves. Only use other employees for 2-3 weekends per year
- None

- I would really like to hire a part time employee.... but in the floral industry, the hourly rate is typically starts at \$20 an hour. The wage just keeps going up and up.
- 50% of my staff are minors, with 1st jobs. Increasing their wages means raising prices in an already challenging market, or not having the resources to put toward the adults who need the income.
- I have no employees at the moment.
- Adding to already high wage expenses.
- increase bottom line costs to the business. Have to raise prices to pay more in employee wages.
- Its all connected. One goes up they all follow. I like to pay well for services but I dont like being told what that amount is by government. Especially with so many fees and taxes ect.
- Keep good employees
- It would help fellow union workers who work in the district
- No
- I don't have employees that something like that would benefit (or hurt me), but it could give my customers more disposable income, which would only benefit my business!
- It would not affect my business as my starting wage is currently \$18/hour.
- It would not affect my business in any discernable way.
- It would not affect my business.
- Wouldn't.
- It does not
- It would not
- We pay higher than minimum wage anyhow.
- May need to make a small adjustment to my business fees, but \$14.49 is not a living wage.
- Not sure
- It wouldnt; It would not affect my business
- It would not affect our business
- Not at all
- labor costs would go up.
- I'd pass on the costs
- I only employ myself.
- None of your questions would help any business, reduce taxes, inflation and the cost of oil.
- How is anyone even in two income house hold living off of \$14 an hour
- it wouldn't. We pay our employees much more than the minimum wage. The amount of the minimum wage is not possible to live on on Vashon Island
- Most of my hires need to be fully trained and even minimum wage adds up quickly when employees turn over before the end of the season.
- increase costs
- It wouldn't directly, but it would affect the overall economy.
- It would make it challenging to hire employees. Sales fluctuate up and down throughout the year making it harder to pay above a certain year around.
- Increase costs in all areas
- It wouldn't. I already pay people more than \$23 per hour.
- It would cost me more money

- Most people who apply want 15-20 dollars an hour. I cannot afford that with the rising cost of gas and supplies. A box of swiffers at Costco has increased \$6.00 in 1 year. Nitrile gloves have increased by 4x since covid. I use to get a box of 100 for 6.00
- It would not affect my business. A living wage is, however, essential.
- Not applicable
- Mo impact
- It would not affect my business. I'm a single-member LLC; however, if I hired an employee their wage would need to be above the minimum to be competitive.
- Increasing minimum wage is slowly destroying the small business owner.
- Not much
- The more you increase minimum wage the higher prices will go in a loop. Kind of a Catch 22. The higher prices get the more minimum wage will need to go up. Minimum wage was not meant to be a living wage. It was meant to pay unskilled entry level jobs for
- Not affecting at all.
- It would devastate it, and make it harder to survive.
- No affect to my business
- None
- It won't affect me because I am self-employed
- we pay more than min wage so it wouldn't really.
- The business is slow, but I have to pay more than before
- it does not affect me because I am self-employed
- It might not directly impact my business
- N/A; n/a
- Probably not much. My starting salary rate is well above the minimum wage.
- Does not effect my business but effects the cost of goods and services throughout the city.
- Na; Business of one
- It would out me out of business; It would put me out of business
- No affect.
- It wouldn't, but it would make life more sustainable for those who rely on wages for economic survival. My business is based on commission-only. ; Everything starts from the ground up. If the minimum wage goes up, fuel, supplies and groceries typically f
- It wouldnt just takes possible workers away from us
- Poorly
- It wouldn't. I pay my workers almost twice the minimum wage.; It wouldn't. I pay my workers above union wages.
- None, I have one employee and I pay them more than the minimum wage.
- no affect
- It wouldn't. I pay subcontractors and temp employees above that wage.
- It would not
- I already start my employees at 20 per hour
- WA state is one of 2 states in the US that requires servers to be paid full minimum wage—which WA is at the top of the entire nations pay scale—plus receiving their tips. It is quickly becoming an absurdly balanced, disparate house: foh currently averages

- I have to work more and hire less... Ultimately leading to burn out and closing my business.
- N/A
- No effect
- A wage increase would not affect my business as I have no employees.
- The cost of living continues to drive up all costs of business costs and expenses. Taxes and wage increases inhibit the ability of customers the affordability of our services as well as all businesses not only in King County but the entire state.
- Makes everything cost more of course. Competitive pricing is necessary to get customers to come to 98146 zip code businesses.
- Don't know, it's complicated issue.
- make it more expensive to get small tasks done which means we would do them ourselves which likely would mean slower growth overall of the business
- Expand base of available work force.
- Help retain workers. We already pay above the minimum wage
- It wouldn't. I'm the sole employee of my business.
- very positive
- We have a hard time supporting employee costs as is - when minimum wage increases all the other costs increase as well and generally more than the minimum wage covers so all of our costs go up and it makes it impossible to pay people
- 15.5
- No. I hardly pay myself.
- Cost would have to go up along with cost of employee wages.
- We already pay \$18-25 per hr for work most others pay closer to minimum wage for. As a result, raising minimum wage would not affect us
- Im already struggling to pay my employees let alone a raise
- Not sure
- Pay for work completed with prior agreement. Taxes have and are causing a need to reduce or end small businesses
- Its just myself and my partner and we draw no salaries.
- It wouldn't affect our business as our employees pay scale is above minimum wage, but it would help those who struggle to make rent and buy food.
- It would not affect the business
- None currently
- Not at all
- It would not, I pay above current minimum wage.
- They won't work anyway know matter how much you pay them
- I have no employees so it would not impact my business
- It wouldn't currently.

Comments: Please tell us what you like most about your business location.

- View
- I work from home
- I love my neighborhood and the people in it. I love being close to the water, downtown, and the airport
- Most of our units are downtown in the hotel/business/tourist district. It's a good location for people visiting Seattle.
- Mobile
- Vashon rocks.
- It's green!
- It's my home!
- Enumclaw is well situated between Seattle and Tacoma
- It is my home
- It's in my home, so there's no commute. Outside of my home space, I would have basically no options for renting a space to run my business.
- home
- walking distance to town
- Cheap rent
- It is in the heart of Vashon Island and easily accessible from the main highway and town.
- We are one of the largest employers on Vashon Island and are a key element to the health of our island community. While we are satisfied with our location, it also comes with its challenges for attracting lower wage earners that are not able to work remote
- Private street
- Proximity to work
- The income.
- It's on our home property
- My location is my home as I'm a bookkeeper than works from a home office. It's what I need and it's free, so it's great.
- I grew up on Vashon and am glad to provide primary care health services to my community
- It is beautiful
- It can be done at home.
- Rural, light traffic, ease of customers getting there
- Not in a city
- Convenient to where we live
- close to downtown Woodinville
- community support
- we are located in an historic building with tons of character - everything elsewhere looks the same really
- It is in my home.
- Convenient access and good visibility in the community. Also, transit stops right in front of the building.
- Urban rural interface. We are in our client's back yard. Some walk their dogs over to be seen. We are country.

- I like that it's nearby an elementary school and grocery stores.
- My business is in my home.
- I work from home
- traffic and space
- We are not welcome in regular business districts
- I like the fact that I can work remotely from home office. Not impressed with the high crime that is now in my neighborhood. I want out of King County.
- I have access to land for plant material/ inventory. I like the "country" vibe and residential nature of the location. Easy driving directions to location.
- on busy road with parking off street
- It's also my house.
- Access to tech talent and recreation
- Community, tourist destination, beautiful
- Small community.
- I work out of my home.
- I currently have a hard time finding a location in Skyway which forces me to take my business to surrounding areas.
- convenience
- I am on staff @ four local hospitals
- It's at home
- I work from home
- Proximity to home and our clients homes
- My property sits on a lake
- our shop and equipment is stored here on our property making for a very efficient operation but we lack quality internet and traffic is a problem from Duvall to the city.
- I can work from my home office just outside of Renton and near Issaquah where my regular office is.
- I won over 100ft of riverside on the Raging River. I have spent 30 years establishing permaculture, fruit trees, bamboo, nut trees and a Garden Maze. Were located 25 Miles from Chinatown Seattle. I have a unique and integrated training environment
- Open space
- It's our home!
- The trees and river.
- Proximity to our home
- Located in the center of town.
- Home based
- work from home
- It is in a prime location very close to home
- It's in our own property so we don't have to worry about a commercial lease that we honestly wouldn't be able to afford.
- Quiet
- right next to my home.
- Rent is reasonable



- We love downtown Fall City and our building is a dream.
- Located in my home.
- Work from home, part time business.
- Home based farm with a great view. Nice setting for a Garden Center
- It is just my home office; we work out of people's homes and businesses on location
- Proximity to customers
- Vashon Island is special and brings people for day trips. Our farm acts as a gateway to explore the island and we are proud to support other island businesses.
- Close to Seattle , in a agricultural production district , great network of other farmers
- Neighborhood and close to seattle
- Work at home.
- On my current property, no rent or concern about traffic delays
- Being on the Eastside means less risk of vadalism which helps me sleep at night.
- I work from home.
- ease of access
- I am centrally located to many areas that support marine industry and can quickly access highways/freeway/roads that connect directly to other locals with said industry.
- Strategic to city and close to airport
- Visible from Petrovitsky and lots of parking.
- my store businesses are in major malls and shopping centers, but my office is in unincorporated Woodinville. It seems this survey doesn't account for businesses like mine.
- It is at home
- No commute.
- I work out of my home.
- It's at home.
- It's in the unincorporated area, not inside the city
- I live here too, and love my home. Much of what I teach is about living well on a small homestead.
- I like neighborhood stores. However, this location does not have much foot traffic.
- WFH
- The community shelter at Bird St and Stossel Ave was designed in 2010 to host Carnation Farmers Market, and funded primarily by backers of the Market, and has served as the centrally located host site for the Market for 10 seasons, until 2022.
- Location is great with parking and bus access
- my home ...convenient
- I work from home
- I work from home and have no overhead, per se.
- Its proximity to my target audience and the rural nature of Fall City.
- Close to home, secure, close to services, green spaces and parks
- Home office
- part of kcha
- feels rural but is very close to downtown Redmond, and good access to freeways
- Easy!

- No other zoned retail near us
- Rural King County on the way to Mt Rainier NP. Also, our farm is small and attractive so people like coming here.
- Lots of community based commerce
- location, size, access
- In town location and parking.
- White Center is a wonderful community with many passionate and kind people in it.
- The animals arnt bothered by our biggest predator...humans
- Home based
- We're the first business as you enter town form the North end of town. Our business isn't in the middle of town which is helpful with Cruise America RV's, U-Haul and the tiny homes and Old hickory buildings sold on site.
- Not in the city.
- We are currently in a retail space that helps to bring in a few new students / customers.
- The community
- I work from my home
- It's near Issaquah
- See above responses. Forced by landlord to close my brick and mortar location. Now operating businesses from my home.
- I work from home, so I get to choose where I work, but if we grow and need an office, I would have to find space in Seattle.
- Lower Sales Tax, no City B & O Tax
- it's at my house, no commute
- I work out of my home. I have reasonable access to the airport.
- Access to I405, high traffic area.
- Close to freeways and hundreds of thousands of people with disposable income
- It's my home.
- It's my home.
- Being in great area
- It has transit nearby.
- Good visibility
- Close to home, conveniently located to access clients when I have to.
- The physical environment
- My customers are my neighbors
- I am equal and close driving distance to Seattle, Tacoma, and Bellevue.
- We work out of our home
- Cool temperatures
- My clientele!!!!
- Environment
- work primarily from home with associates in City
- Close to main highway 18 and i-5
- Close to my clients
- business is located in my home

- Home business. no commute
- I like working on Vashon but hate the idea that we are in King County. I wish we could change to Kitsap County. A perfect example is your stupid question above about charging all of us for an unincorporated license so you could hand out money to certain b
- In the town core, easily accessible, lots of parking.
- WFH
- Visibility is great, but our location next to King County Parks property and trails leads to severe problems from the vagrants who are allowed to use parks property as their home and come and break in and steal from us. We constantly deal with issues from
- Out of my home
- I work from home.
- I work from home, and I love my neighborhood.
- My business is trucking I need parking lot and funding
- Close to shopping and services
- Location is great, but workspace is not ideal.
- We work from home 100%
- I work out of my home
- I am currently able to work from home and use shed as base operation
- My business is located in my home and I live near the center of my town..
- No commute
- Proximity to my home.
- I like my neighborhood
- We are located in a King County park. Beautiful surroundings and easy to access.
- At home shop since I am 81 years Old.
- Accessible to nearby resources
- Vashon is great but the terrible service of the ferry system makes it a hard place to work.
- It's at my house
- Work from home.
- Working form home - no commute and flexible work timing
- Easy commute
- Quiet place to work from home. All employees work from their own homes and they have done so for 20 years.
- Recently more crime, break in and damage to the building, van stolen, gas stolen, homeless people on street, parked cars used as places to sleep, drugs and littering all of these things making it difficult to maintain operations and to feel safe!
- It is secure, low crime.
- Central to everything. It's diverse and I love the community.
- Its my home so it is convenient for me but not for my clients
- In my home
- I work from my home
- "I grew up in this neighborhood.
- "
- Close to I5 and Hwy 167

- Same as my house
- Property values are increasing at a nice place. Fall City business rents aren't great for landlords. Cap rates aren't great so hard to fix up buildings
- Work from home
- "Easy excess to I-5
- Private setting- away from the road and a long driveway leading to the daycare.
- Tucked in - from main road and neighbors are not right next to us.
- The children are very safe to play and there is ample room to play outside in the fenced"
- Close to home; Close to home
- It's close home besides driving around to deliver to customers.
- It's my house.
- We are nestled in a little ""village"" of businesses near Vashon town. The only downfall is that we're hard to see from the street.
- It's virtual and field-based, no offices.
- We have good neighbors, a good landlord and it's close to our home. On a main arterial/ visible.
- Property taxes; Location
- We are in the middle of King County area
- Business is on Vashon Hwy, good access, on bus line. ; business is on Vashon Hwy, major street, on the bus line.
- My husband track had been stolen twice
- I'm referring to the location in King County. Not that I moved to a business friendly location It's good.
- It's our home.
- No commute
- Close to everything
- Quiet, hidden in the trees, most don't know we are here which is how we like it. Horses don't like being in the middle of a city.
- convenience, no traffic
- the neighborhood
- Home. No commute.
- on main road just south of town very visible.
- It is centrally located, but lots of graffiti, theft of catalytic converters (in broad daylight) and the the sidewalks, bus stop, trees are not tended to.
- Location
- Rural location is compatible with our business themes and purposes.
- Home office
- It's accessible from Seattle, Kent, Covington, Maple Valley, etc.
- Quiet, close to Seattle. Is a good neighborhood.
- it's between Seattle, Renton and Tukwila
- My employees and I all telecommute from home.
- not on sewer
- Within walking distance of my home.
- It is home based

- It's my home
  - Great neighborhood/ we need more businesses
  - It is easy to access from major highways.
  - Natural beauty
  - I am based in unincorporated King County. My main sales location is now in Pierce County. It is going well but nothing you do will really impact that location.
  - Ideal campus setting for our students, great community.; The natural beauty and rural feeling is appropriate for my customers and my activities. I am so thankful I am not in the city proper. I only worry that public transportation, particularly ferry
  - I am working from home.
  - Low traffic
  - Everything.
  - no comment
  - Security and proximity to my parking space
  - It's in my house!
  - safety
  - We run the business from our home, though we perform services in various locations.
  - The client has been very supportive of our family business as well as their comments that we have a family restaurant that welcome everyone in the community and our family style that is so unique then most restaurants in town.
  - On a corner, next to many bus stops, large parking lot near by, a large latino community, and at a corner.
  - It's home based
  - People are willing to pay big cash
  - "I work from home for the most part. We do have a second location to split our time between two places, but it's just 12 minutes down the road.
  - "
  - Ability to work remote is great for a new mom
  - Easy access to my shop and storage
  - My farmland is in a residential agricultural zone which makes it accessible to local markets.
  - It is a mobile business
  - we are located in a high traffic area that helps our overall business
  - Proximity to target audience
  - "have been in same location for many years
- 
- ; homeless, drug and alcohol use, graffiti and garbage dumped very bad, also having to maintain our alleys and driveways our customers use is very costly and time consuming"
  - Easy access to transportation and other medical facilities.
  - Vashon Island is an amazing place to live and my business thrived here. But the Cost of housing, lack/ no housing and unreliable ferry system makes is very difficult to hire employee /retain or attract worth while employees to live and work here
  - Connivence

- I work from home almost exclusively. I like it a lot.
- The view.
- right on the hwy
- Center of town, highly visible, old building
- it's my house.
- It's next to my home.
- It is now at home.
- Quiet with great internet connectivity (at great expense)
- It's home-based. That is great.
- I'm on the edge of our uptown district, great access to bus for employees, close with my community, and in emergency we are often the 1st area to get power back so customers know we are a safe place to get warm, get fed, and plug in a cell phone.
- its in my home because its a small business. But i would love to have a retail store front in the future
- Up against the bottom of Tiger Mtn surrounded by forest.
- visible, has character, is in an area that is changing over to something better, good customer potential
- It's a beautiful office.
- It is in the school where I work
- Small community support
- On the main highway, on main Steet
- Location
- Because it's my home, the location is (virtually) free. But I don't have the space for photo shoots like I would like to have. But I can't justify getting a dedicated studio space without the income to support it.
- We are right off of I90 and adjacent to a beautiful park with a view of Mt Si!
- Proximity to my home; it's a studio built on our property.
- Close to home
- Its home
- Central location
- we work out of our home but need warehouse space
- "The location is excellent, except that is far from any main road, and traffic in the main roads nearby is almost coming to a stand still,
- (SR 169, Issaquah-Hobart Road, SR 18)"
- I work remotely, so I work from home.
- No commute
- I'm in the perfect location to reach the youth. I'm also going to start providing assist to those teens that are wanted by the police, making sure I get them transitioned safely, but the goal is to stop the violence. My drop in center is available to thes
- Easy Access to Freeways and distance from downtown
- Safe surroundings, good quality of life, access to transportation systems; Location
- Close to home
- The view

- I work from home virtually. It allows me to take care of my kids as a single mom with long Covid and health issues.
- good location if it wasn't for all the lawlessness, enforce laws, quit buying buildings and hotels to house mentally ill, druggies and criminals in our neighborhoods and communities.
- On busy traffic and foot traffic neighborhood.
- Rural land near the cities on the Eastside
- home based office
- It's on a very busy road.
- I like that it's in a Main Street-like location. It's proximity to west Seattle, burien, and Seattle make it accessible for people to drive to the shop. Free street parking. Proximity to small independently owned businesses.
- Little commuting
- My business is licensed out of my home in unincorporated king county where I work. However, my business operations are out of a commercial kitchen in Bothell because there are very few commercial kitchens anywhere near my house.
- Vashon is Beautiful and a great community
- I am in ""downtown"" Vashon. Foot traffic and street exposure help my small business.
- It's centrally located
- It in my home. No commute.
- Proximity to major cities and surrounding residential, commercial opportunities
- Not much traffic and there's a lot of natural spaces around.
- I do business out of home and it is conveniently located and have sufficient internet services.
- Beautiful setting close to fisher pond trails
- This the maid street for all the business at this area,so I very satisfied. The location have the potential to grow up.
- Convenient
- It's an outbuilding at my house. Convenient & nice.
- I work from home, I love the neighborhood, I love not having to commute
- we've been here for 10 years.
- Yes
- I like what I do
- Secluded from tweakers that steal from the people working
- On my property. ; own property need new building
- It's a clean and safe area.
- In the middle of all our customer base.
- Local community is so supportive and genuine.
- "Close to home
- Close to a Park I use for work "
- Traffic
- Working from Home Office
- My business is located on Vashon Island. At some point, renting office space may be a good way to expand my presence there. ; Vashon Island is a nice, quiet community.
- Nontraffic

- My shop is on my property in Skyway. ; I run my business out of my home. You can't beat the commute, but it would be nice to have a space for meetings, a gated parking lot to park company rigs and a place where folks can stop in.
- I operate from home, would love a permanent place sooner.
- Sales tax is lower and no city tax. Even though my business pays minimal taxes, when located in city limits the effort of paying even minimal taxes is burdensome on a small business with a single human resource.
- Nothing
- Our beautiful old historic building! In the center of our lovely downtown
- Rural know my neighbors
- It is in my home
- I work from home.
- Centrally located in South King County, however difficult to expand to better suited property due to high property cost and restrictions on properties for heavy construction businesses.
- Proximity to highways, airport, public trans, private mail box, restaurants and shopping.
- Convenient, good access.
- unincorporated so we don't have additional business licensing requirements
- Off the street parking. Private gated entrance.
- Main Highway
- Close to the center of town, easy location access but poor parking
- I work out of my home. No commute!
- close to auburn and federal way
- nice area and still quiet
- It's my home.
- The town
- its part of a home occupation, we get to live and work in the same place. Perfect for connecting with our community and raising our family.
- The clean air
- flexible
- It's central to our client base
- We would like to open a retail location but cannot afford it. The only businesses that can afford to rent retail spaces are large chains or pre-established businesses.
- The location is central to the area
- Work from home mainly, but trying to figure out rent by the hour space
- Near the center of town, adjacent to a park,
- Freight company charges lot of money for residential delivery
- It is a lovely location.
- The Mountain
- Run my business from my home
- Very happy to be relocated in the neighborhood I grew up in
- I am at home.



Other: How did most of your repeat customers learn about your business? (More than one is ok)

- networking
- Word of Mouth from Other Businesses
- Events and Pop-ups
- roadside sign
- We were the first to market for our products. We attend trade shows and the industry considers us the gold standard.
- Professional referrals.
- My repeat customers already knew about me.
- Industry network
- Farmers market
- I am my own advertiser
- Published books
- Saw me at a local art show
- Local TV media
- Local fairs
- Yelp
- My own BD work.
- Signage around town
- roadside signs, posters
- driving by
- Website
- Fall City Neighbor local paper, Craigslist
- Self marketing and sponsorship
- Home shows
- Postcards
- Cold calling
- Therapist directories
- website
- Unpaid ad
- Previous employer
- VRBO; VRBO
- Chamber of Commerce
- realtor
- Professional connection
- our wbsite
- Property management
- people come to the public Market where I rent a booth
- channel
- events
- referral

- They are fellow latinos
- long-lasting broker relationship
- medical referral sources
- Chamber web site
- Industry Relationships
- Yelp
- Youtube
- Referrals and repeat customers
- Referrals from doctors and nutritionists
- referrals from current clients
- free pens
- Referrals
- Word of mouth from other customers
- Word of mouth from former customers

### Do you speak a language other than English at your home?

- Comments: If you answered "yes" to the previous question, which language do you speak?
- Tamil
- Spanish
- Ukrainian
- Mandarin
- Portuguese Spanish Hebrew Yiddish
- Punjabi, urdu, hindi
- spanish
- Oromo
- Mandarin
- Spanish
- Greek
- German
- Norwegian
- Spanish
- Arabic, Urdu, French
- Spanish
- Chinese
- Spanish
- NA
- English of course!
- Russian/Polish/Ukrainian
- Spanish.
- spanish
- Arabic
- Spanish
- Cantonese
- Spanish
- Hebrew
- Portuguese, Spanish
- Arabic
- German
- Amharic
- Mandarin
- I speak English. My wife speaks both English and Spanish.
- canine
- Japanese
- Romanian, Russian, French and English.
- Malay
- Japanese
- Somali

- Bahasa Indonesia
- Gujarati
- Arabic
- Spanish
- Tamil, Kannada
- hindi, punjabi
- Punjabi
- Korean
- Korean and Japanese
- Italian; Italian
- Swahili and Luhya.
- Spanish
- Spanish
- Spanish
- Danish
- spansih
- Somali
- vietnamese
- Spanish, German, French, some Turkish & Arabic. also a bit of Japanese
- Chinese
- Soomaali
- Not public information
- italian
- Korean
- Spanish
- Spanish
- romanian and russian
- Spanish and Mandrin
- Spanish
- Hindi
- German
- Hawai'i Pidgin
- Korean
- Tagalog,
- Korean
- Spanish
- Japanese, Italian & Spanish
- Spanish
- Spanish
- Spanish
- Amharic
- Japanese
- Spanish speaking.

- Hindi
- Spanish
- PUNJABI
- Chamorro
- Swahili
- Vietnamese
- Amharic
- Mandarin
- Italian
- kiswahili
- We occasionally like to speak spanish
- German
- Hindi
- Tamil, Telugu, Malayalam, Kannada, Hindi

### Comments: What is your gender?

- non'er
- wtf
- Depends on the day!
- Woman
- I sure wish people stopped looking at gender as a metric for statistics!
- Woman
- I don't answer this question when it includes a bunch of made up "genders."
- Really, you have a write in for this question? If that's necessary, why ask the question?
- Nothing more to say
- This list is a joke right? There are 2 genders
- Don't be dumb. There are TWO. Check between your legs!!!!
- Wokism, Gender! We need to vote out the leftist/liberals out and get back to GOD, and country!
- I am closed due to my stroke
- prefer not to say
- This appears broken. I am a man.
- Stupid question.
- He/him/they/them
- African American Female
- Why does this matter. All small business owners face the same challenges.
- There are only two genders, Man and Women!!!
- I get the need for non-binary, but since 90+% of people are male or female, could we just lead with these? This really is silly.
- Woman
- Stupid ass question!!! There should only be 2 choices.
- No comment needed
- Male
- Why should that make a difference?
- Male
- male
- Man
- Man
- My husband is the owner and the one who works on gardening
- I've known I was female since the day I was born. Why is a response needed, this is dumb.
- Woman, not sure why this matters.
- Nonbinary
- Woman
- it's noneya
- Male
- Man
- I find it weird and intrusive that you want to know this.
- Why does this matter?

- Specific Gender identity wins contracts :)
- Man
- Woman
- Woman
- Man; I did not mean to change my respons
- Woman
- Man
- This is stupid
- Man
- I drive to my work sites.
- Have only sold a couple of products so far.
- Heterosexual
- Man
- Woman/girl
- Male
- American Man

## Comments: How can we help your business thrive in unincorporated King County?

- Keep the roads safe, snow cleared timely, see that folks who need help get it (mental health/ senior health issues and housing needs are poorly met at best) fight global warming and protect civil rights so folks can work and live and feel safe. Most of u
- "Keep offering grants : )
- Thank you for everything you have done throughout covid!"
- Just don't add short term rental regulations or restrictions like the City of Seattle did.
- Reduce B&O and sales taxes. Reduce the cost of fuels
- Facilitate permitting for a deep green multi-family housing project! :)
- Hire me? :)
- Support Small home-based Businesses
- Support local transportation options (remove Non-RTA designation and add rural transit centers). Make it easier to develop small business/office space in rural King County.
- Provide grants for purchasing commercial properties or to help with lease and leasehold improvements.
- FIX THE FERRIES! my business depends customers coming to Vashon Island. If the ferries are bad customers won't trust them and decide to not come to Vashon.
- you can't
- "I have my own business and live in unincorporated king county and he did not get a grant last time he applied.
- I was told his 2020 income was more than 2021 although I had to stay home in 2020 because they were not allowed to work.
- We are immigrants in t"
- grants, legal support (contracts, vendor agreements, MOUs, etc.)
- Zoning and policing are really the two main issues I can think of. We need dense housing and plenty of commercial space including some light industrial. An overabundance of single family zoning is a big impediment there. We also need these areas to be saf
- More ferries to Vashon!
- We are dependent on the ferry system. Since the pandemic the ferries to Vashon have been operating at a reduced schedule which makes it very difficult to attract workers to our plant that have to commute via ferry.; Help with labor shortages and grants
- Grants and low cost recovery funds to help buy time to back where we were.
- Grants! I received a BBB loan that wasn't forgivable like the ppp loans were & am struggling to pay back that loan while business/the is still terrible! It is likely to bankrupt my business unless I get a grant...
- Work with the septic zoning and ability to develop more of the lot to expand business but stay in our current home.
- Leave me alone,
- Put pressure on the state to improve the WA state ferries.
- Minimize regulations
- lower property taxes, less regulation!
- lower taxes...
- More grants!



- Stop burdening small businesses and hard-working individuals with the costs of maintaining services for people who choose to not work and come to Seattle to take advantage of taxpayers.
- The new development 10 Trails is moving 20KL people in with no street lights and that should not have been allowed. Congestion is not a daily event. They put in one round about leaving the people who don't live there to figure it out and pay for it.
- Lower property taxes
- Providing grants, Providing resources to help expanding my business, Provide resources for minor business renovations, Help with business marketing
- Relax business signage restrictions in my rural residential area, where I am not allowed to put a sign at the road because the legal parcel that my home (and thus my business) is on does not front the road, even though I also own the legal vacant parcel a
- Don't meddle in it
- Revise rules and regulations
- I don't like questions that categorize a woman as a disadvantaged business. What's with that? This really isn't the 1950s. If you are smart, today, it doesn't matter if you are male or female. If you aren't terribly bright, you might want someone's aid,
- Stop adding taxes. Simplify filing requirements. Our time and fiscal flexibility is so overburdened by paperwork and money drain associated with all the state filings, taxes, wage, unemployment, insurance, etc, etc, etc. we don't have time left to actual
- funding grants of good value
- Decrease the cost of living. Improve the funding towards the schools.
- Address crime, homelessness and traffic. Offer more equal opportunities for new business owners. Change zoning to promote walkable, connected communities instead of sprawling strip malls.
- Favoring local business over others. Funding or grants. Marketing.
- More information about business opportunities such as grants, farmers markets, local events, annual events in which my business could take advantage of. Even a monthly mailer identifying these opportunities would help.
- unfortunately, you can't
- High-speed Broadband
- Help in finding other businesses I can collaborate with, or customers.
- ?? Maybe there is a grant that allows me to help house refugees.?? Would be interested to see if I qualify for other grants.
- Our greatest challenge is finding skilled carpenters and construction workers. Any promotions to increase young peoples interest in construction and avenues for them to learn some skills in grade schools or programs would be good ideas.
- Make it easier for e-commerce businesses with support for fulfilment warehousing, shipping and logistics. You missed a huge section of businesses that focus on e-commerce
- Help promote all the Valley Businesses with an emphasis on including those of us in the unincorporated areas
- Permitting takes too long and enforcement of those without permits is nonexistent. Stricter laws protecting farm equipment on roads especially in APD's. Tractors should have as many rights as construction zones. Work with state legislators on passing l

- The biggest challenge we have is in dealing with the KC building department. They seem understaffed and under qualified to deal with inevitable growth and new technologies in the building world.
- I have struggled to obtain support for my office for the past year and a half. It seems as though many people are still obtaining government benefits and do not need to work. Those that do want to work, and are able to work, come with a very high price an
- Stop raising costs - licensing, B&O tax, wages. This, coupled with inflation, is crippling.
- Small business promotion
- grants
- Decrease regulations especiall around land use and permitting
- Make permitting easier, change food code to be more reasonable. Make food health licensing more affordable. Change the way licensing works for multiple establishments.
- I'm unsure what most of these questions have to do with helping me grow my business. Also, and again, I'm unsure why a survey would require me to disclose both the name of my business and my personal information to participate...I was hoping that this su
- Better internet connectivity would help tremendously. Our only option is satellite despite Comcast being 5200ft away, they won't build past 4000ft.
- Fight Crime rate, street/infrastructure maintenance
- Continue to advocate for grants and policies that make it sustainable for small businesses to continue to operate with rising costs.
- Provide bookkeeping and accounting training and services at low or no charge.
- Sign me up for Employee retention grants and make it easier for business in unincorporated KC to put up road signage to direct people out to rural farms.
- More grant opportunities
- Promote agritourism in Ming County. Consider lowering ferry fares for families.
- Support farmers , give them extreme flood management, promote direct farm food purchasing
- Fix all the local crime
- Not sure, being a small business I do not have time to research how unincorporated King County can help support or promote my business to increase, revenue, and potentially more employees as well potential new building needs.
- Have lower fees for small businesses, relative to total revenue. For instance, large companies pay the full fee, smaller companies pay a percentage of the total fee based upon a tiered program for average anual business.
- No, please don't bother... its tuff enough out here.
- By reducing the cost of living here.
- In South Park there as been a swift increase in crime that is effecting local businesses. We have had major arson, theft and the general nuisances of vandalism that effect the safety of our equipment and employees. Having a better liaison to the Sheriff a
- Deal with crime, safety, and homeless drug addicts.
- Please consider the costs of employment and how increasing business costs for employers could affect the hiring of youth, immigrants, low skill workers, or workers that really only want part time (students, working parents, 2nd job/side hustle employees)
- N/A

- Improve level of service under small p police powers, better fire, ambulance, policing, better roads (fix the potholes rather than continually restriping the roads), more parks and better care of green spaces, including fire management by removing dead a
- Don't extract any more money from my business through taxes, fees, etc. than you already do!
- Lower taxes.
- Build and maintain high quality roads, and leave us alone to prosper. We didn't get here, or survived, because of something the county did, with the exception of roads and power from PSE.
- Easy-to-follow business guidelines, or free business advisors. I have seen those listed at KCLS, and appreciated their help.
- More law enforcement presence to reduce crime.
- Our organization of volunteers formed in 2020 to take over operation of Carnation Farmers Market after Sno Valley Tilth ceased Market operations after 16 seasons. Our entire budget (currently less than \$20k annually, and almost entirely dependent on volun
- Financial hardship needs help and marketing
- I don't need someone to contact me...but you may...as you gather more data for your research.
- Try to keep costs down such as property taxes, gas, post office fees. Items related to running a business. I am not yet profitable.
- Do not allow developers to turn Fall City into another Redmond or Sammamish
- grants and assistance finding other non-gov grants
- Help change the KC Government personnel, and hire and elect people who are more friendly to small business, families. Change or modify zoning to reflect the current economy and the quickly changing culture and economy to be more relevant and helpful to sm
- Hire more sheriffs.
- don't change zoning! We're leasing a 12 acre parcel and it would be a shame if it got sold to a developer. Keep open spaces!!!!!!!
- No
- Allow farm land to be rezoned as retail
- Might need off season pruning help as I get older. I'm 73 now. Aside from that there isn't much I can think of.
- IMPROVED FERRY SERVICE!!! TAX RELIEF!!!
- Grants and Loans
- Lower property taxes
- Provide information about GRANT FUNDING. Make Grant Funding NON COMPETITIVE. Technology and Software is EXPENSIVE to gain commercial licenses. Partner with Tech Firms to Grant the software to Minority Owned firms.
- Reduce homeless - reduce taxes - stop ripping down open retail spaces and putting up expensive tiny retail with condos on top
- If we could get a contact list of businesses in White Center it would be so helpful.
- Help get our permitting finished. support@gladdenfamilyfarm.com
- Perhaps connect with other similar businesses or artist outlets regarding Island Paper Chase. Help funding digital presence; e.g., website, training, etc.

- Make land/leases more accessible and affordable - loosen restrictions for home based businesses. Offer funding to those who need it.
- Help me with some programs for adult care homes
- As a fully digital business with an extremely high likelihood of failure at market (video games), having fees to keep the business open or active discourages pursuing it. The cost basically guarantees I will lose money each year if I were to do anything t
- My business location is actually entirely irrelevant to my business. As a consultant, all my work is remote.
- Keep my tax and license fees low. Help me provide more incentives to my employees. Advertising and IT assistance.
- Funding
- Reduce/avoid administrative overhead.
- Not sure may me advertising
- Funding and Assistance
- Funding. We get by but we live very frugally bc all of our income goes back out to the community
- Leave us alone. We're here to minimize taxes, avoid government interference, and shelter from violence/crime. If a disaster occurs that affects all County residents, then we will need help.
- Please consider lowering all taxation possible, cut administration costs, tighten the belt so to speak.
- Grants and guidance
- The pandemic has nearly killed my business. Providing a grant for me to hire help would get us back on our feet again.
- No help needed
- Funding
- Raise the minimum wage so employees can have a decent standard of living. Provide assistance for low-income workers with child care.
- Assistance with state contracts for our service, also we are always open for charity assistance if needed.
- You can stay out of my business and quit wasting my tax dollars handing out stupid grants to certain businesses. Dow could cut his staff in half and quit buying private land on Vashon for open space and taking it off the tax rolls, which causes the rest o
- Making grants and programs more available and tailored to isolated rural unincorporated communities rather than targeting larger urban areas and denser populations.
- Take care of the CRIME that is plaguing all of us. Local Services and Parks have not shown any willingness to combat the severe issues we face as a result of inadequate law enforcement policies. My business has lost thousand of dollars due to vandalism an
- Better internet and cell phone coverage! (We could put a tower on our property!)
- Aside from supporting and investing in strong broadband infrastructure in the community, I can't think of anything.
- Supporting my neighbors and community members with their business needs. I'm privileged to be a sole-proprietor/freelancer who works from home with flexibility and adaptability. My community members with physical business spaces and who employ staff have

- I need help building a website! Also interested in any grants or funds I can use to create a business space that is on my property but outside of my home.
- Unsure
- I cannot put into words just how prohibitively expensive King County is for the hourly mortals. These are the people I do bookkeeping and tax returns for. This is my reality. We do not have salaries, paid vacation, sick leave. We have no safety blanket un
- Make is easier for small business to build office/workspace, i.e. office shed, yoga lounge, studio room in their property as long as the size allows it.
- Offer more grants to businesses effected by the pandemic. As an esthetician I have to lean over an unmasked client for about an hour to preform a facial.
- Better advertising,
- Business grant
- Grants would be lovely
- Get the damn ferry system to run on time and be reliable
- Make building permits easier. Continue respecting the right to operate a business out of one's home..
- "grants
- road safety"
- I don't know
- Don't impose new taxes or licensing.
- remove parked cars, more police patrol, reduce crime and more financial assistance
- Keep the taxes low so that I can make a living.
- No specific ideas
- Not charge me any additional taxes or fees. I pay so much already as a small business!
- I need fund!!!!
- Less traffic in the entire King County area
- No more taxes
- Fall City business district doesn't have parking spaces that meet code. Can't get a chance of use without meeting code or spending a million dollars to only get paid low rent. Regulations for fall City should be reasonable in light of the reality of fall
- Grants
- Better marketing through unincorporated King County and connecting with other daycares. Lastly better communication to advertise our daycare.
- Fewer regulations
- "
- reduce Lodging taxes.; Reduce Lodging taxes"
- Since COVID-19 hit, my business suffered a great deal, I would love to add more equipment.
- Make filing and paying taxes easier.
- Small businesses pay most of their profit in taxes and overhead, so funding opportunities would be an incredible help as well as financial planning.
- We need help paying for storage space for emergency supplies. Some of the supplies are from KCOEM, others we've purchased for ourselves to have safety stock in advance of an adverse incident such as earthquake, landslide, volcano, pandemic.

- Provide grants for neighborhood -improvement, adding public trash cans, improving the road safety on Rainier Ave.
- Lower property taxes, mortgage interest rates, fuel prices, building material costs
- "Make sure to check the prime contractors to utilize more minorities on public work and close the loopholes when do the outreach
- by using a agency for the outreach by calling me, and telling King County that they do the best
- "
- You've already helped me by helping me see I need to move out of King County. I have since found that King County has a ""bad for business"" reputation across the country. A beautiful location destroyed by the government.
- Helping with expanding my building.; Helping with the process (documents) to expand my building
- Properly staff the permit center, there is no reason for there to be a huge backlog if the department is staffed correctly, no other business could be run this way and stay IN BUSINESS. Fire the people that work there that throw roadblocks at every turn
- Unsure
- Help to advertise.
- I've been trying to get ahold of PSE to get help from their program to trade out all our big lights with LED, they won't respond. Also help with gravel for our high traffic areas. And better xfinity cable coverage in our area, the street that services the
- "NO MORE TAXES NO MORE EMPLOYEE WAGE INCREASES
- START GETTING TOUGH ON CRIME AND GET THE HOMELESS OUT OF THE STATE OF WASHINGTON. GIVE THEM A BUS TICKET HOME, THET CAUSE EVERY COMMUNITY THE ARE IN GREAT DISMAY AND HORRIBLE CRIME AND THAT IS A PROVEN FACT."
- Lower taxes on small business, grant money or anything else that can help. Everything costs so much, employees need more money, NNN on rent has gone up. After 36 years in business and paying taxes I am having to put in my personal savings to help keep o
- "Review your burden to gain building permits. Man made drainage ditches that are mostly dry year round are NOT!!!! salmon streams.
- I shouldn't have to pay money to hire an expert to prove the obvious so it keeps land-owners from making expansions and grow"
- I need grants to help build a yoga space in our backyard so that I can get in-person business in the area.
- Provide affordable housing for potential employees!
- Grants for equipment
- Clean-up homeless camps. Focus on infrastructure: roads, transportation. Moderate tax increases so we can afford to live here.
- King county may be able to help me apply a contract.
- I don't no
- bring in sewer
- More funding.
- no comment

- Stop taking my money to support people that are using the system and not pay me for living on my properties.
- Reduce the burden of taxes on small businesses, particularly those who own their business property and pay property taxes on top of business taxes. ; Grant programs, support services for business operations, reduce costs
- To get more Family
- Lead, Follow, or Get out of the Way!
- LOWER TAXES ON SMALL BUSINESSES. IF OUR TAXES WERE LOWER, WE COULD PROVIDE A HIGHER WAGE AND HIGHER MORE EMPLOYEES. DO NOT IMPLEMENT THE GAS TAX HIKE. THIS WILL SERIOUSLY HURT EVERYONE LIVING IN THIS STATE. STOP RAISING TAXES!!!
- Funding opportunities for Early Education, especially that we focus on Anti-bias, Transformative Justice focuses during our year round school year in our nonprofit school.
- unknown
- Award Trucking Contracts (Dump Truck Services)
- Improved outreach
- At this time I don't need any help with our business.
- Keep it safe and make sure people feel safe and secure visiting our area specially if they are from out of town. Help us make our area a welcoming place for all to visit.
- Stop it with the progressive politics and learn some basic economics.
- Provide more law enforcement to keep my employees, my customers, my location and me safe. Lower taxes, income, gas, real estate, so we can stay here and be profitable thus enriching the community around me.
- Stay back and let the cash roll
- Quit raising property taxes. I swear that is a large part of the problem with inflation.
- A community center would be really helpful! There was the old firehouse that many of us had advocated for to use a community center but unfortunately it was sold to private development.
- Can't think of any assistance needed
- As a new aspiring farmer, I want to build a sustainable small acreage farm business in this county. To achieve my goals, I need help in finding seasonal workers/employees, marketing and sales channels and access to financial resources to help scale my bus
- Make life easier on small business. Allow them to thrive, not tax and regulate every detail.
- As a small, family owned and operated flower and chicken farm growing everything sustainably and organically- we have struggled with making enough income to not be considered a "hobby farm" according to the irs. Our accountant has insisted we need to be p
- help with multiple homeless people drug use, alcohol and overall trash and graffiti in our areas, have a team of people to help businesses with the every day problems that occur from this issue, inform us how to deal with this on a daily basis; clean it
- DO NOT SELL OR SHARE MY INFOMATION WITH ANYONE TO SEND SPAM MAIL, BEYOND REGARDING STATED FOR THIS PURPOSE OF KC . I am having to shut down my tree service part of my business after employing islanders for many years. We where doing great recovering from
- Connect us with the business community and political leadership at a local level.

- Please increase the water taxi sailings to serve walk-ons to Seattle throughout the business days and weekends. Work with WSDOT to improve the car ferry system -- it's vital to Vashon Island's survival as a community.
- Come fill up your trucks.
- More grant opportunities
- I can't tell you know the Covid grants helped last year. It really got me through some tough days. I wish small business owners had options for these types of grants every year. Even just a couple thousand dollars can mean so much to a business owner. I
- Labor is our biggest issue. Our island is challenged because our short supply of rental housing for lower income people. Retail/fast casual/cafe wages aren't enough to warrant people commuting to the island for their job.
- Help with funding
- You can't.
- I am now a landlord with a tenant renting my building. I want my tenant(s) to succeed. After 40 years in business, I can see where the new business in my building would benefit from some basic business skills. I would like to see access to business planni
- "Perhaps help me to get a low interest loan for expansion and advertismnt, or a grant. I never get any grants from WA.
- Help with getting projects zoned or permitted woud also be great. "
- Fire all of the people in permitting and start over
- Lower taxes
- I'm not sure there is much you can do, but thank you for asking!
- "Local, flexible transportation would be helpful to my customers and employees.
- Hiring new employees would be helpful.
- Business coaching is always useful.
- Legal issues, occasionally."
- By helping build connections. Thank you for reaching out.
- See previous answers to similar question.
- A grant would be great. Funds to seed my next year's endeavor. My buisness is more non profit then revenue based. But it's a struggle. I work a full time job as well as this.
- Keep taxes down.
- Support around marketing
- Train your building code enforcement team on how to work constructively with constituents
- Please I want to have an impact so I would need the sheriffs grace
- Develop a small business grant program to help pay off debt.
- Opportunities for funding and more Small Business support
- Transportation project funding. Ease of government services/support. Affordable business costs including fuel.
- Staff and educate county permitting employees on benefits of aquaculture
- Get rid of druggie and criminals
- Grants and building to expand my massage practice into a health and beauty space for women in White Center area
- I lots of money so I can expand my business.



- Protect rural and agriculture areas. Enforce the GMA to prevent speculation on farmland.
- Resources to help the homeless community in the neighborhood. Continue with resources to keep the streets clean from garbage. Resources for community events. Funds for grants, incentives for new independent small businesses to open in the area.
- Realistically, you probably can't. There's very few commercial kitchen space/restaurants in unincorporated. Most of these spaces are in cities.
- The small business grants to pay rent and internet expenses were the most helpful. It allowed me to keep my business open and provide income for my family.
- Funds for the business to operate properly and get some kind help to on the licensing fees.
- I really don't know. I'm currently developing intellectual property related to data science, big data, clustering and classification. I have a prototype of a very fast, automatic clustering algorithm that is parallelizable and distributable in a cloud typ
- Research, plan, propose and proportion efforts, resources in accordance with responses, local climate/attitudes...use caution in over-appropriating funding, outreach, etc.
- No clients in unincorporated king county
- It will be helpufl if there is an affordable busiess network association that we can belong to to network. Also, an affordable co-sharing workspace and meeting space will be very helpful to meet clients and work.
- I created an ordinance in 1982 to open an American Youth Hostel. I worked with Paul Barden , Stan Titus and the national organization of AYH to build the ordinance. In 1994. A neighbor bought the property next door and said he didn't want a hostel in his
- We don't really have a store front. We just sell to family and friends while we were getting the business going. I can only work on it part time. Don't understand how to get in front of customers. I have a lot of limitations. I don't drive any more. So g
- More police officers,more Lights at the street
- Lower taxes
- I didn't answer the income section because my income was less than \$5k and that wasn't an option. I'm building a business, but still at the early stages. And I'm mostly meeting clients virtually.
- I don't pay rent, but rents & staffing are the biggest challenges for my clients
- Whit center need more and can not be have so many homeless around the street
- Promoting business
- Lower taxes on property and income. Remove sales tax. Over taxed state
- Promote training for personnel in dentistry.
- "Take care of your drug problem that equates to a homeless problem.
- It doesn't take a lot of common sense to figure out the problems in this state.
- Just have to find people with common sense to make a change for the better.
- "
- More support for rural expansion
- Assistance with taxes accounting etc
- Don't raise minimum wage
- Help Foster startup opportunities

- Please let me know about up-coming opportunities to apply for business assistance, or if there are consulting opportunities available with the County in my given field. I am a Member of the NWMLS and have tremendous abilities in research, and diplomacy as
- Lower property taxes
- It'd be cool if I was awarded the skyway community center remodel job for the electrical portion.; I give discounts to people who live in 98178. It would be cool if Tribal Electric would be considered for local projects first. I love my community. Skyway
- Funding and promotion as well as finding contracts.
- public safety
- Learn how to do a survey that applies! We have one time customers. We use contract employees. We take our product to customers and install it. Our business doesn't fit in your survey very well. There are hundreds of businesses that go to customer loca
- Continue to keep taxes low, and limit unnecessary burdens of administration and efforts for small businesses. We are working every day to keep our business going, government should be here to enable our efforts not burden us with additional tasks and home
- Stop the unethical persecution of cannabis
- Affordable rentals close by. Intercede with server/kitchen pay disparity (we currently have a very difficult time retaining servers with our enforced tip out to kitchen. )
- More police presence. Crime at my store has increased ten fold since covid.
- anything
- Often times our jobs are impacted by local and county governments giving contratictory regulations concerning the operations of jobs. Often going against approved engineered drawings resulting in activities having to be torn out and redone, sometimes redo
- Unincorporated King County provided no support for Covid relief after the Federal level of relief. I did not apply for PPP at the Fed level, because at the time my business revenue was generated from contracts of businesses whose funding was approved in 2
- Many areas...
- just leave us be and let us run our business
- Continue to clean up the neighborhood. Have ways business owners can connect to support each other and the community.
- Make the building permitting process more user friendly. Fees are too high, and the staff is incompetent. It's the biggest scam I've ever encountered, and needs to change.
- Funding Aging services - Senior Center non profit funding
- Don't kill me with B&O taxes, and I'll be a happy camper!
- The recent issue with the smoke was a huge negative money moment for us - we need people to represent businesses that are impacted that way - we lost thousands of dollars while they let that burn - some of that was understandable but at some point, it nee
- Help connecting to possible corporate clients, especially in regards to advertising on the side billboards of my pedicab fleet.
- Lift restrictions on public, enforce the law. Hold criminals accountable for crime. Get the drug addicts help off the streets

- Continue to provide updates on changing regulations as we are a small business that has worked with DPER and KC Council to ensure ongoing compliance. This said, we continue to be concerned that the changing regulations for home occupations businesses... e
- Lower TAXES
- Lower rents.
- Most of our business is with Government entities throughout the United States.
- Unsure, maybe if you have connections to indigenous community here in unincorporated KC or know of rent by the hour office space that could be helpful
- Maintain safety in public, good streets, better ferry service,
- Provide Broadband Internet connectivity, extend Public Transportation closer to our location so more people can access our services, and bring Public Sewer facilities to our location. Thank you.
- Better public transportation for staff
- Use science and medical data to make judgements about proper public health responses to viruses instead of the diktats of lying pharmaphiles like Anthony Fauci and the government organizations who have been captured by Big Pharma. Serious as a heart atta

Grantee:ID	Language Preference	Business Opened	NAICS Code	Current FTEs	Home Based Business	Woman Owned	Veteran Owned	Race	Referral	Industry Classification	KCCD	CSA_NAME	QCT	Grantee:Total Award Amount	Grantee:Claimed Amount	Payment Sent Date	PAA
10	B. English	2/1/2006 0:00	323100	1	Yes	No		B. Asian	Executive Dow Constantine announcement at Fall City on 07/07/2021	Manufacturing		Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	12/27/2021	
11	B. English	1/1/2000 0:00	3905	0	No	Yes		G. White	J. Social media	(Erroneous Code)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	10/25/2021	
12	G. Spanish	7/7/2008 0:00	812112	1	No	Yes		D. Latinx / Hispanic	F. Friend or family	Other Services (except Public Administration)	8	West King County Areas		\$1,500.00	\$1,500.00	11/22/2021	White Center
16	G. Spanish	7/6/1994 0:00	722511	4	No	No		D. Latinx / Hispanic	A. King County Local services website	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area		\$19,000.00	\$19,000.00	3/28/2022	
17	B. English	11/6/2006 0:00	541910	1	Yes	Yes		G. White	D. Article/blog	Professional, Scientific, and Technical Services	2	West King County Areas	checked	\$9,500.00	\$9,500.00	10/11/2021	Skyway
18	B. English	1/1/2018 0:00	311800	2	No	No		E. Native Hawaiian or other Pacific Islander	J. Social media	Manufacturing	8	West King County Areas	checked	\$14,500.00	\$14,500.00	10/25/2021	White Center
20	B. English	8/1/2019 0:00	453310		No	Yes		G. White	I. Community organization	Retail Trade	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	11/22/2021	
21	B. English	7/25/1996 0:00	561510	2	Yes	No		G. White	D. Article/blog	Administrative and Support and Waste Management and Remediation Services	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	12/13/2021	
24	B. English	4/1/2010 0:00		1	Yes	No		G. White	D. Article/blog	(Erroneous Code)	7	SE King County Area		\$4,500.00	\$4,500.00	11/1/2021	
27	B. English	1/1/2019 0:00	448310		Yes	Yes		B. Asian	A. King County Local services website,J. Social media	(Erroneous Code)	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	2/7/2022	
28	B. English	10/15/2007 0:00	531120		No	No		B. Asian	G. Referral,J. Community organization	Real Estate and Rental and Leasing	8	West King County Areas		\$14,500.00	\$14,500.00	1/10/2022	White Center
29	B. English	5/21/2015 0:00	531210	3	Yes	Yes		G. White	A. King County Local services website,C. King County councilmember,J. Community organization	Real Estate and Rental and Leasing	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	10/25/2021	
30	B. English,J. Vietnamese	6/17/2008 0:00	811111	1	No	Yes		B. Asian	A. King County Local services website	Other Services (except Public Administration)	8	West King County Areas		\$9,500.00	\$9,500.00	11/22/2021	White Center
31	B. English	9/11/2020 0:00	445299	1	No	Yes		G. White	C. King County councilmember,	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	10/18/2021	
33	B. English	1/18/2018 0:00	453310	1	No	Yes		C. Black or African American	B. Advertisement	Retail Trade	9	West King County Areas		\$1,500.00	\$1,500.00	11/1/2021	
35	E. 한국어	1/13/2010 0:00	445120	4	아니요	아니요		B. 아시아인	A. 킹 카운티 지역 서비스 홈페이지	(Erroneous Code)	8	West King County Areas		\$25,000.00	\$25,000.00	11/1/2021	White Center
36	B. English	1/3/1993 0:00	238910		No	No		G. White	F. Friend or family	Construction	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	3/28/2022	
37	B. English	11/1/1996 0:00	71	3	No	Yes		G. White	D. Article/blog	Arts, Entertainment, and Recreation	9	Four Creeks/Tiger Mountain Area		\$20,000.00	\$20,000.00	11/15/2021	
39	B. English	10/2/2017 0:00	238910	2	Yes	Yes		G. White	A. King County Local services website,J. Social media	Construction	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	1/31/2022	
40	B. English	8/23/1993 0:00	71	1	Yes	No		G. White	C. King County councilmember,G. Referral,J. Community organization	Arts, Entertainment, and Recreation	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	11/1/2021	
42	B. English	1/1/1995 0:00		1	Yes	Yes		G. White	B. Advertisement	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	12/20/2021	
44	I. Vietnamese	8/1/2014 0:00	812112	1	No	No		B. Asian	A. King County Local services website	Other Services (except Public Administration)	8	West King County Areas	checked	\$2,500.00	\$2,500.00	11/22/2021	White Center
48	B. English	11/19/2019 0:00	722511	3	No	Yes		B. Asian	C. King County councilmember	Accommodation and Food Services	8	West King County Areas	checked	\$1,500.00	\$1,500.00	2/7/2022	White Center
49	B. English	10/10/2011 0:00		1	No	No		C. Black or African American	A. King County Local services website	(Erroneous Code)	2	West King County Areas	checked	\$1,500.00	\$1,500.00	11/1/2021	Skyway
50	B. English	1/1/1987 0:00	722511	5	No	No		B. Asian	K. Other	Accommodation and Food Services	9	West King County Areas		\$20,000.00	\$20,000.00	11/22/2021	
51	B. English	1/1/2016 0:00	812112	4	No	No		B. Asian	A. King County Local services website,D. Article/blog	Other Services (except Public Administration)	8	West King County Areas		\$9,500.00	\$9,500.00	11/1/2021	White Center
52	B. English	8/31/2018 0:00	722511	2	No	No		F. Two or more races	C. King County councilmember	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	12/27/2021	
53	B. English	3/1/2019 0:00	541110	5.5	No	No		D. Latinx / Hispanic	J. Social media	Professional, Scientific, and Technical Services	8	West King County Areas	checked	\$25,000.00	\$25,000.00	12/13/2021	White Center
57	B. English	1/1/2014 0:00	512110	1	No	No		F. Two or more races	J. Social media	Information	9	Four Creeks/Tiger Mountain Area		\$4,500.00	\$4,500.00	11/1/2021	
58	B. English	11/17/1946 0:00	722410	3	No	No		F. Two or more races	D. Article/blog	Accommodation and Food Services	8	West King County Areas	checked	\$20,000.00	\$20,000.00	11/15/2021	White Center
60	B. English	7/30/2011 0:00	312130	3	No	No		G. White	K. Other	Manufacturing	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	12/20/2021	
64	B. English	11/23/2012 0:00	541420		Yes	No		J. I prefer not to say	A. King County Local services website	Professional, Scientific, and Technical Services	9	Greater Maple Valley/Cedar River Area		\$4,500.00	\$4,500.00	11/22/2021	
67	E. Korean	4/25/2017 0:00	447110		No	No		B. Asian	D. Article/blog	(Erroneous Code)	8	West King County Areas	checked	\$25,000.00	\$25,000.00	11/22/2021	White Center
68	B. English,C. Mandarin/Cantonese	6/3/2013 0:00	61	1	Yes	No		B. Asian	D. Article/blog	Educational Services	3	Bear Creek/Sammamish Area		\$13,500.00	\$13,500.00	10/25/2021	
71	B. English	2/1/2010 0:00	561720	9	No	No		G. White	D. Article/blog	Administrative and Support and Waste Management and Remediation Services	3	Bear Creek/Sammamish Area		\$25,000.00	\$25,000.00	11/1/2021	
72	B. English,G. Spanish	1/18/1996 0:00	7225	15	No	Yes		D. Latinx / Hispanic	A. King County Local services website	Accommodation and Food Services	8	West King County Areas		\$25,000.00	\$25,000.00	11/29/2021	White Center
74	B. English	8/23/2019 0:00	812990	1	No	No		G. White	D. Article/blog	Other Services (except Public Administration)	8	West King County Areas	checked	\$1,500.00	\$1,500.00	12/27/2021	White Center
75	B. English	7/27/2005 0:00	23	1	Yes	No		H. Other	J. Social media	Construction	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	4/4/2022	
78	B. English	2/12/2013 0:00	312120	4	Yes	No		D. Latinx / Hispanic	G. Referral	Manufacturing	7	SE King County Area		\$2,500.00	\$2,500.00	12/6/2021	
79	B. English	1/1/2016 0:00	454111	1	Yes	No		B. Asian	K. Other	Retail Trade	2	West King County Areas		\$1,500.00	\$1,500.00	2/7/2022	Skyway
80	B. English	9/19/2019 0:00	722330	7	No	Yes		G. White	G. Referral	Accommodation and Food Services	7	SE King County Area		\$9,500.00	\$9,500.00	11/1/2021	
82	B. English	3/1/2019 0:00	624110		No	Yes		J. I prefer not to say	G. Referral	Health Care and Social Assistance	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	12/13/2021	
84	B. English	3/27/2010 0:00	323111		Yes	Yes		B. Asian	D. Article/blog	Manufacturing	9	Greater Maple Valley/Cedar River Area		\$1,500.00	\$1,500.00	11/8/2021	
85	B. English	2/20/2019 0:00	624190		No	Yes		C. Black or African American	A. King County Local services website,C. King County councilmember,F. Friend or family,J. Community organization,K. Other	Health Care and Social Assistance	2	West King County Areas	checked	\$14,500.00	\$14,500.00	12/13/2021	Skyway
86	B. English	1/23/1992 0:00	236220	7	No	Yes		C. Black or African American	I. Community organization	Construction	9	Four Creeks/Tiger Mountain Area		\$25,000.00	\$25,000.00	11/22/2021	
87	B. English,G. Spanish	11/1/1994 0:00	722511	10	No	No		D. Latinx / Hispanic	B. Advertisement,F. Friend or family	Accommodation and Food Services	9	West King County Areas		\$20,000.00	\$20,000.00	11/1/2021	
89	B. English	7/5/2005 0:00	81		Yes	Yes		G. White	F. Friend or family	Other Services (except Public Administration)	9	Greater Maple Valley/Cedar River Area		\$4,500.00	\$4,500.00	4/4/2022	
90	B. English	10/1/2019 0:00	722515	3	No	Yes		B. Asian	F. Friend or family,G. Referral,J. Social media	Accommodation and Food Services	8	West King County Areas	checked	\$14,500.00	\$14,500.00	10/18/2021	White Center

91	B. English	1/1/1997 0:00	812910	1	Yes	Yes		G. White	F. Friend or family	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	2/7/2022	
93	B. English	1/5/2018 0:00	722410	4	No	No	checked	F. Two or more races	C. King County councilmember	Accommodation and Food Services	8	West King County Areas		\$14,500.00	\$14,500.00	11/22/2021	White Center
94	B. English	3/1/2019 0:00	812112	1	No	Yes		C. Black or African American	A. King County Local services website,J. Social media	Other Services (except Public Administration)	2	West King County Areas	checked	\$1,500.00	\$1,500.00	12/27/2021	Skyway
95	B. English	9/15/2000 0:00	512240	1	No	No		G. White	J. Social media	Information	8	Vashon/Maury Island Area		\$1,500.00	\$1,228.00	3/28/2022	
96	B. English	5/1/2019 0:00		11	No	No		G. White	D. Article/blog	(Erroneous Code)	9	SE King County Area		\$20,000.00	\$20,000.00	11/22/2021	
97	B. English	1/5/2015 0:00		3	No	No		B. Asian	K. Other	(Erroneous Code)	3	Bear Creek/Sammamish Area		\$13,500.00	\$13,500.00	3/7/2022	
98	B. English	9/9/2015 0:00	621330	2	No	Yes		G. White	J. Social media	Health Care and Social Assistance	8	Vashon/Maury Island Area		\$25,000.00	\$25,000.00	11/1/2021	
99	B. English	2/2/2018 0:00	811111	2	No	No		G. White	E. Email	Other Services (except Public Administration)	9	Greater Maple Valley/Cedar River Area		\$9,500.00	\$9,500.00	2/7/2022	
100	B. English	4/2/2016 0:00	722513	5	No	Yes		G. White	I. Community organization	Accommodation and Food Services	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	12/20/2021	
101	B. English	9/1/2015 0:00	713940	4	No	No		G. White	J. Social media	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$20,000.00	\$20,000.00	12/6/2021	
102	B. English	1/1/1996 0:00	722511	9	No	No		D. Latinx / Hispanic	B. Advertisement	Accommodation and Food Services	8	West King County Areas		\$20,000.00	\$20,000.00	12/13/2021	White Center
103	I. Vietnamese	1/1/2016 0:00	238330	2	No	No		B. Asian	I. Community organization	Construction	8	West King County Areas	checked	\$4,500.00	\$4,500.00	11/1/2021	White Center
104	B. English	2/10/2013 0:00	23	1	Yes	No		C. Black or African American	F. Friend or family,J. Social media	Construction	2	West King County Areas	checked	\$20,000.00	\$20,000.00	11/22/2021	Skyway
105	B. English	7/1/1995 0:00	561790	22	No	No	checked	G. White	E. Email	Administrative and Support and Waste Management and Remediation Services	9	Greater Maple Valley/Cedar River Area		\$25,000.00	\$25,000.00	11/15/2021	
109	B. English	9/30/2019 0:00	624410	16	No	No		C. Black or African American,D. Latinx / Hispanic	E. Email	Health Care and Social Assistance	2	West King County Areas		\$14,500.00	\$14,500.00	3/28/2022	Skyway
110	B. English	4/15/2019 0:00	722511	12	No	Yes		G. White	D. Article/blog	Accommodation and Food Services	8	Vashon/Maury Island Area		\$25,000.00	\$25,000.00	11/1/2021	
111	B. English	6/29/1998 0:00	23	3	No	No	checked	E. Native Hawaiian or other Pacific Islander	G. Referral	Construction	9	Greater Maple Valley/Cedar River Area		\$9,500.00	\$9,500.00	2/7/2022	
112	B. English	10/27/1995 0:00		1	No	No		I. I prefer not to say	A. King County Local services website	(Erroneous Code)	2	West King County Areas		\$9,500.00	\$9,500.00	11/15/2021	Skyway
114	B. English	5/1/2010 0:00	541613	1	Yes	Yes		G. White	D. Article/blog	Professional, Scientific, and Technical Services	7	SE King County Area		\$9,500.00	\$9,500.00	10/25/2021	
115	G. Spanish	3/8/2010 0:00	561730	3	No	No		D. Latinx / Hispanic	K. Other	Administrative and Support and Waste Management and Remediation Services	8	Vashon/Maury Island Area		\$9,500.00	\$9,500.00	10/25/2021	
116	B. English	10/16/1998 0:00	532310	1	Yes	No		G. White	D. Article/blog	Real Estate and Rental and Leasing	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	12/13/2021	
117	B. English	8/4/2005 0:00	511110	2	Yes	Yes		G. White	J. Social media	Information	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	10/18/2021	
118	B. English	5/1/2011 0:00	722513	3	No	Yes		C. Black or African American	I. Community organization	Accommodation and Food Services	2	West King County Areas	checked	\$9,500.00	\$9,500.00	11/1/2021	Skyway
120	B. English	4/1/2015 0:00	541613	1	Yes	Yes		G. White	F. Friend or family	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	2/7/2022	
122	B. English	2/7/2020 0:00	722511	7	No	No		I. I prefer not to say	D. Article/blog	Accommodation and Food Services	8	West King County Areas	checked	\$14,500.00	\$14,500.00	12/13/2021	White Center
123	B. English	7/1/2019 0:00	713940	1	No	Yes		A. American Indian or Alaska Native,B. Asian,E. Native Hawaiian or other Pacific Islander,F. Two or more races,G. White	F. Friend or family	Arts, Entertainment, and Recreation	8	West King County Areas	checked	\$4,500.00	\$4,500.00	3/7/2022	White Center
125	E. Korean	2/15/2019 0:00		2	No	Yes		B. Asian	I. Community organization	(Erroneous Code)	8	West King County Areas		\$14,500.00	\$14,500.00	12/27/2021	White Center
126	B. English	11/1/2012 0:00	531210	1	Yes	Yes		C. Black or African American	A. King County Local services website,B. Advertisement	Real Estate and Rental and Leasing	2	West King County Areas		\$2,500.00	\$2,500.00	11/8/2021	Skyway
127	B. English	5/16/2005 0:00	812112	6	No	Yes		G. White	C. King County councilmember,F. Friend or family	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$19,000.00	\$19,000.00	2/22/2022	
129	G. Spanish	2/3/2016 0:00	722515	2	No	Yes		D. Latinx / Hispanic	F. Friend or family	Accommodation and Food Services	8	West King County Areas		\$2,500.00	\$2,500.00	12/27/2021	White Center
131	B. English	1/23/2001 0:00	813312	2	Yes	No		G. White	C. King County councilmember	Other Services (except Public Administration)	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	1/31/2022	
133	B. English	10/1/2009 0:00	423610	1	Yes	Yes		G. White	K. Other	Wholesale Trade	9	West King County Areas		\$14,500.00	\$14,500.00	4/4/2022	
134	G. Español	7/20/2011 0:00	423300	29	No	No		D. Latino/Hispano	K. Otro	Wholesale Trade	9	Greater Maple Valley/Cedar River Area		\$25,000.00	\$25,000.00	12/20/2021	
136	B. English	6/20/2008 0:00	311498	23	No	No		G. White	F. Friend or family	Manufacturing	8	West King County Areas		\$20,000.00	\$20,000.00	11/29/2021	White Center
138	B. English	5/23/2016 0:00	512110	1	Yes	No		C. Black or African American	E. Email	Information	7	West King County Areas		\$1,500.00	\$1,500.00	11/22/2021	
139	B. English	3/27/2018 0:00		2	Yes	No		C. Black or African American	A. King County Local services website,B. Advertisement	(Erroneous Code)	2	West King County Areas		\$1,500.00	\$1,500.00	11/29/2021	Skyway
140	A. Amharic,B. English	9/16/2009 0:00	485320	1	Yes	No		C. Black or African American	B. Advertisement	Transportation and Warehousing	8	West King County Areas	checked	\$1,500.00	\$1,500.00	11/1/2021	White Center
141	B. English	12/28/2020 0:00		1	No	Yes		B. Asian	A. King County Local services website,C. King County councilmember,F. Friend or family,I. Community organization	(Erroneous Code)	8	West King County Areas		\$1,500.00	\$1,500.00	4/4/2022	White Center
142	B. English	2/1/2015 0:00	999999	2	No	Yes		B. Asian	F. Friend or family	(Erroneous Code)	9	West King County Areas		\$2,500.00	\$2,500.00	11/29/2021	
143	B. English	4/1/2003 0:00	624120	13	No	No		G. White	K. Other	Health Care and Social Assistance	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	12/13/2021	
144	B. English	2/10/2019 0:00	453910	1	No	Yes		G. White	G. Referral	Retail Trade	8	West King County Areas	checked	\$20,000.00	\$20,000.00	10/25/2021	White Center
145	B. English	11/1/2019 0:00		1	Yes	No		B. Asian	F. Friend or family,J. Social media,K. Other	(Erroneous Code)	8	West King County Areas	checked	\$1,500.00	\$1,500.00	12/27/2021	White Center
146	B. English	5/1/2021 0:00	3327	2	Yes	No		H. Other	E. Email,G. Referral,K. Other	Manufacturing	7	SE King County Area		\$1,500.00	\$1,033.50	4/4/2022	
148	B. English	4/26/2013 0:00		1	Yes	No		B. Asian	A. King County Local services website	(Erroneous Code)	7	West King County Areas		\$9,500.00	\$9,500.00	11/8/2021	
150	B. English	11/12/2019 0:00			Yes	No		G. White	E. Email	(Erroneous Code)	9	SE King County Area		\$9,500.00	\$9,500.00	12/20/2021	
151	B. English	7/1/2016 0:00	423940		Yes	Yes		G. White	D. Article/blog	Wholesale Trade	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	4/4/2022	
152	B. English	7/1/2014 0:00	624410	4	No	Yes		G. White	A. King County Local services website	Health Care and Social Assistance	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	12/6/2021	
153	B. English	11/1/2017 0:00	722515		No	No			D. Article/blog	Accommodation and Food Services	3	Bear Creek/Sammamish Area		\$25,000.00	\$25,000.00	3/28/2022	
154	B. English	3/2/2002 0:00	722513	1	No	No		G. White	F. Friend or family	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area		\$19,000.00	\$19,000.00	12/20/2021	

155	B. English	7/1/2020 0:00	2361	1	No	No		H. Other	A. King County Local services website,E. Email,G. Referral	Construction	7	SE King County Area		\$4,500.00	\$4,500.00	2/7/2022	
157	B. English	9/18/1983 0:00	811110	2	No	No	checked	G. White	E. Email	Other Services (except Public Administration)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	1/31/2022	
159	B. English	5/23/1993 0:00		1	No	Yes		B. Asian	E. Email	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	12/27/2021	
160	B. English	7/1/2019 0:00	7115		Yes	No		D. Latinx / Hispanic	E. Email	Arts, Entertainment, and Recreation	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	1/18/2022	
161	B. English	6/1/2014 0:00	111219	2	No	No		D. Latinx / Hispanic,G. White	K. Other	Agriculture, Forestry, Fishing and Hunting	5	SE King County Area	checked	\$4,500.00	\$4,500.00	12/6/2021	
163	B. English	10/22/2016 0:00	722513	2	No	No		G. White	G. Referral,K. Other	Accommodation and Food Services	8	West King County Areas	checked	\$9,500.00	\$9,500.00	1/31/2022	White Center
164	B. English	4/15/2003 0:00	541219	1	Yes	Yes		G. White	J. Social media	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	11/15/2021	
165	B. English	6/6/2016 0:00		2	No	No			I. Community organization	(Erroneous Code)	8	West King County Areas	checked	\$4,500.00	\$4,500.00	2/7/2022	White Center
166	B. English	5/8/2010 0:00		1	No	Yes		A. American Indian or Alaska Native,D. Latinx / Hispanic,F. Two or more races,G. White	F. Friend or family	(Erroneous Code)	8	Vashon/Maury Island Area		\$9,500.00	\$9,500.00	11/29/2021	
167	B. English	11/22/2018 0:00	312120	5	No	No			F. Friend or family,J. Social media	Manufacturing	8	West King County Areas	checked	\$14,500.00	\$14,500.00	12/6/2021	White Center
168	B. English	7/1/2000 0:00	722511	8	No	No		G. White	K. Other	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	11/15/2021	
170	B. English	8/16/2016 0:00	621399	1	Yes	Yes		G. White	G. Referral	Health Care and Social Assistance	8	West King County Areas		\$2,500.00	\$2,500.00	11/8/2021	White Center
171	B. English	10/1/1991 0:00	813110	2	No	No		I. I prefer not to say	J. Social media	Other Services (except Public Administration)	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	12/20/2021	
172	B. English	8/29/2017 0:00			No	No			E. Email	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	2/7/2022	
173	B. English	7/28/2017 0:00	541613	1	Yes	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	9	Greater Maple Valley/Cedar River Area		\$2,500.00	\$2,500.00	11/22/2021	
174	B. English	6/1/2016 0:00		5	Yes	Yes			C. King County councilmember	(Erroneous Code)	7	West King County Areas		\$9,500.00	\$9,500.00	10/11/2021	
175	B. English	10/1/2014 0:00	713940	2	No	No	checked	G. White	E. Email	Arts, Entertainment, and Recreation	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	12/6/2021	
176	B. English	9/12/2011 0:00		1	No	Yes		C. Black or African American	E. Email	(Erroneous Code)	2	West King County Areas	checked	\$1,500.00	\$1,500.00	3/28/2022	Skyway
177	B. English	6/20/2016 0:00	325611	1	Yes	Yes		G. White	E. Email	Manufacturing	2	West King County Areas		\$2,500.00	\$2,500.00	10/18/2021	Skyway
178	B. English	3/27/2017 0:00	561510	1	No	No		I. I prefer not to say	A. King County Local services website,E. Email	Administrative and Support and Waste Management and Remediation Services	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	11/1/2021	
179	B. English	6/1/2014 0:00	711510	1	Yes	No		B. Asian	E. Email	Arts, Entertainment, and Recreation	2	West King County Areas		\$9,500.00	\$9,500.00	10/25/2021	Skyway
180	B. English	2/3/2014 0:00	722330	2	No	No		B. Asian	E. Email	Accommodation and Food Services	8	West King County Areas	checked	\$9,500.00	\$9,500.00	10/25/2021	White Center
181	B. English	11/13/2013 0:00		1	Yes	Yes		G. White	E. Email	(Erroneous Code)	8	West King County Areas	checked	\$4,500.00	\$4,500.00	10/25/2021	White Center
182	B. English	6/1/2016 0:00	812990	2	Yes	Yes		G. White	A. King County Local services website	Other Services (except Public Administration)	9	SE King County Area		\$1,500.00	\$1,500.00	11/15/2021	
183	B. English	11/20/2009 0:00	531311	2	Yes	No		I. I prefer not to say	E. Email	Real Estate and Rental and Leasing	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	11/1/2021	
184	B. English	4/1/2001 0:00	611699		Yes	Yes		G. White	E. Email	Educational Services	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	1/18/2022	
185	B. English	11/14/2009 0:00	722515		No	Yes		B. Asian	G. Referral	Accommodation and Food Services	8	West King County Areas	checked	\$14,500.00	\$14,500.00	11/22/2021	White Center
186	B. English	9/12/2016 0:00	424210	2	No	No		B. Asian	E. Email	Wholesale Trade	3	Bear Creek/Sammamish Area		\$13,500.00	\$13,500.00	3/7/2022	
188	B. English	3/15/2015 0:00		1	Yes	No	checked	G. White	E. Email	(Erroneous Code)	2	West King County Areas	checked	\$2,500.00	\$2,500.00	10/18/2021	Skyway
189	B. English	10/18/2013 0:00	541512	1	Yes	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	11/15/2021	
190	B. English	12/21/2017 0:00	511210	2	Yes	No		I. I prefer not to say	E. Email	Information	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	11/1/2021	
191	B. English	5/22/2017 0:00	561790		Yes	No		D. Latinx / Hispanic	E. Email	Administrative and Support and Waste Management and Remediation Services	9	Greater Maple Valley/Cedar River Area		\$9,500.00	\$9,500.00	12/13/2021	
192	B. English	8/16/2018 0:00	722513	3	No	No	checked	B. Asian	E. Email	Accommodation and Food Services	8	West King County Areas	checked	\$9,500.00	\$9,500.00	10/25/2021	White Center
193	B. English	4/1/2015 0:00	541512	1	Yes	No		G. White	E. Email	Professional, Scientific, and Technical Services	9	Four Creeks/Tiger Mountain Area		\$4,500.00	\$4,500.00	10/11/2021	
194	B. English	8/7/2019 0:00	448120	1	Yes	Yes		G. White	A. King County Local services website,E. Email	(Erroneous Code)	8	West King County Areas		\$4,500.00	\$4,500.00	1/31/2022	White Center
195	B. English	10/2/2006 0:00	334510	1	Yes	No		B. Asian	E. Email	Manufacturing	3	West King County Areas		\$7,500.00	\$7,500.00	3/14/2022	
196	E. Korean	9/1/2015 0:00	812111		No	Yes		B. Asian	F. Friend or family,G. Referral	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	12/13/2021	
197	B. English	1/12/2011 0:00	424410		Yes	No		G. White	E. Email	Wholesale Trade	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	10/4/2021	
198	B. English	1/1/2011 0:00		2	No	No		D. Latinx / Hispanic	E. Email	(Erroneous Code)	8	West King County Areas	checked	\$4,500.00	\$4,500.00	11/8/2021	White Center
199	B. English,I. Vietnamese	4/24/2017 0:00	722511	3	No	No		B. Asian	B. Advertisement	Accommodation and Food Services	8	West King County Areas		\$9,500.00	\$9,500.00	12/27/2021	White Center
201	B. English	7/20/2020 0:00			Yes	No		A. American Indian or Alaska Native,D. Latinx / Hispanic	E. Email	(Erroneous Code)	9	West King County Areas		\$1,500.00	\$1,500.00	10/25/2021	
202	B. English	3/4/2010 0:00	54	1	Yes	No		G. White	E. Email	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	2/7/2022	
203	B. English	7/6/2017 0:00	624410	1	Yes	Yes		B. Asian	E. Email	Health Care and Social Assistance	7	West King County Areas		\$9,500.00	\$9,500.00	11/1/2021	
204	B. English	1/1/2008 0:00	541410	1	No	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	9	Greater Maple Valley/Cedar River Area		\$4,500.00	\$4,500.00	1/18/2022	
205	B. English	12/10/2018 0:00	541330	1	Yes	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	10/25/2021	
206	B. English	2/17/2016 0:00	561499		Yes	Yes		A. American Indian or Alaska Native,G. White	E. Email	Administrative and Support and Waste Management and Remediation Services	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	12/6/2021	
207	B. English	7/26/2019 0:00		1	Yes	No		G. White	E. Email	(Erroneous Code)	9	Greater Maple Valley/Cedar River Area		\$14,500.00	\$14,500.00	10/25/2021	
209	B. English	2/23/2009 0:00	541211		Yes	Yes		B. Asian	E. Email	Professional, Scientific, and Technical Services	2	West King County Areas		\$2,500.00	\$2,500.00	10/18/2021	Skyway
210	B. English	6/30/2000 0:00	541990	1	Yes	No		G. White	A. King County Local services website	Professional, Scientific, and Technical Services	9	Four Creeks/Tiger Mountain Area		\$14,500.00	\$14,500.00	2/7/2022	
211	B. English	6/30/2014 0:00	485300	4	No	No		B. Asian	E. Email	Transportation and Warehousing	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	3/14/2022	

214	B, English	10/15/2019 0:00	532100	1	No	No		B, Asian	E, Email	Real Estate and Rental and Leasing	3	Bear Creek/Sammamish Area	\$3,450.00	\$3,450.00	3/21/2022	
216	B, English,E, Korean	10/1/2000 0:00			No	Yes		B, Asian	A, King County Local services website	(Erroneous Code)	3	Bear Creek/Sammamish Area	\$7,500.00	\$7,500.00	10/25/2021	
217	B, English	12/6/2006 0:00	541512		Yes	No		G, White	E, Email	Professional, Scientific, and Technical Services	9	Four Creeks/Tiger Mountain Area	\$9,500.00	\$9,500.00	10/25/2021	
218	B, English	1/1/2013 0:00	531110	1	No	No		D, Latinx / Hispanic	A, King County Local services website	Real Estate and Rental and Leasing	7	West King County Areas	\$1,500.00	\$1,136.28	2/22/2022	
219	B, English	8/1/2014 0:00	446120		No	No		A, American Indian or Alaska Native	A, King County Local services website	(Erroneous Code)	9	Greater Maple Valley/Cedar River Area	\$2,500.00	\$2,500.00	2/7/2022	
220	B, English	4/7/2011 0:00		1	No	No			E, Email	(Erroneous Code)	9	Greater Maple Valley/Cedar River Area	\$9,500.00	\$9,500.00	10/25/2021	
221	B, English	7/1/2016 0:00	624410	4	No	Yes		G, White	E, Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area	\$19,000.00	\$19,000.00	10/25/2021	
222	B, English	8/1/2015 0:00	326199	1	No	No		A, American Indian or Alaska Native	A, King County Local services website	Manufacturing	9	Greater Maple Valley/Cedar River Area	\$9,500.00	\$9,500.00	10/25/2021	
224	B, English	7/5/2013 0:00	611620	2	No	No		E, Native Hawaiian or other Pacific Islander	E, Email	Educational Services	3	Bear Creek/Sammamish Area	\$19,000.00	\$19,000.00	1/18/2022	
225	B, English	11/5/2010 0:00	238320	1	Yes	No		G, White	E, Email	Construction	3	Snoqualmie Valley NE King County Area	\$7,500.00	\$7,500.00	11/15/2021	
226	B, English	2/10/2006 0:00	54111	1	Yes	No	checked	C, Black or African American	E, Email	Professional, Scientific, and Technical Services	9	West King County Areas	\$2,500.00	\$2,500.00	2/7/2022	
227	B, English	12/26/2003 0:00	561730	11	No	No		G, White	E, Email	Administrative and Support and Waste Management and Remediation Services	9	West King County Areas	\$20,000.00	\$20,000.00	10/25/2021	
228	B, English	5/1/2002 0:00	621399		No	No		I, I prefer not to say	E, Email	Health Care and Social Assistance	3	Snoqualmie Valley NE King County Area	\$3,450.00	\$3,450.00	11/15/2021	
229	B, English	1/19/2017 0:00		1	Yes	Yes		G, White	E, Email	(Erroneous Code)	8	West King County Areas	\$9,500.00	\$9,500.00	1/31/2022	White Center
230	B, English	6/1/2016 0:00	541611	1	Yes	Yes		G, White	E, Email	Professional, Scientific, and Technical Services	9	Mountain Area	\$14,500.00	\$14,500.00	11/29/2021	
231	B, English	5/15/2013 0:00	236100		No	No		G, White	E, Email	Construction	8	Vashon/Maury Island Area	\$1,500.00	\$1,500.00	4/4/2022	
232	B, English	3/25/1980 0:00	813410		No	No		G, White	E, Email	Other Services (except Public Administration)	9	West King County Areas	\$1,500.00	\$1,427.72	4/4/2022	
234	B, English	4/1/2017 0:00	236118	2	Yes	No		D, Latinx / Hispanic	E, Email	Construction	9	Greater Maple Valley/Cedar River Area	\$9,500.00	\$9,500.00	11/15/2021	
236	B, English	1/1/2000 0:00	236118	1	Yes	No		G, White	E, Email	Construction	9	SE King County Area	\$14,500.00	\$14,500.00	11/1/2021	
237	B, English	2/3/2014 0:00	624410	2	Yes	Yes		B, Asian	E, Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area	\$3,450.00	\$2,115.00	4/4/2022	
239	B, English	2/8/2018 0:00	722410	3	No	No		I, I prefer not to say	E, Email,F, Friend or family	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area	\$13,500.00	\$13,500.00	11/15/2021	
240	B, English	4/1/2018 0:00	722320	1	No	No		C, Black or African American	E, Email,F, Friend or family	Accommodation and Food Services	8	West King County Areas	\$9,500.00	\$9,500.00	11/15/2021	White Center
241	B, English	4/1/1998 0:00	812111	1	No	No		C, Black or African American	E, Email	Other Services (except Public Administration)	2	West King County Areas	\$4,500.00	\$4,500.00	11/29/2021	Skyway
242	B, English	8/23/2006 0:00	312130	1	Yes	Yes		G, White	E, Email	Manufacturing	3	Bear Creek/Sammamish Area	\$25,000.00	\$25,000.00	11/29/2021	
244	B, English	6/1/2019 0:00	541490		Yes	No		G, White	J, Social media	Professional, Scientific, and Technical Services	2	West King County Areas	\$1,500.00	\$1,500.00	10/25/2021	Skyway
245	B, English	3/1/2018 0:00	523930	2	No	No		B, Asian,C, Black or African American,D, Latinx / Hispanic	E, Email	Finance and Insurance	3	West King County Areas	\$7,500.00	\$4,430.00	3/7/2022	
246	B, English	2/1/2019 0:00	424490	1	Yes	Yes		G, White	E, Email	Wholesale Trade	9	Greater Maple Valley/Cedar River Area	\$1,500.00	\$1,500.00	1/10/2022	
247	B, English	9/1/2008 0:00	611610	1	No	Yes		G, White	A, King County Local services website	Educational Services	9	Four Creeks/Tiger Mountain Area	\$20,000.00	\$20,000.00	11/15/2021	
248	B, English	8/3/2018 0:00	541611	1	Yes	No		G, White	E, Email	Professional, Scientific, and Technical Services	9	West King County Areas	\$4,500.00	\$4,500.00	11/1/2021	
249	B, English	4/28/2015 0:00	541511	10	No	No		B, Asian	E, Email	Professional, Scientific, and Technical Services	9	West King County Areas	\$25,000.00	\$25,000.00	12/20/2021	
250	B, English	1/1/2007 0:00	454390	2	Yes	No		I, I prefer not to say	E, Email	Retail Trade	3	Bear Creek/Sammamish Area	\$25,000.00	\$25,000.00	11/1/2021	
251	B, English	1/5/2014 0:00		1	Yes	Yes		F, Two or more races	E, Email	(Erroneous Code)	3	Bear Creek/Sammamish Area	\$13,500.00	\$13,500.00	11/15/2021	
252	B, English	10/1/2009 0:00	531311	1	No	No	checked	G, White	E, Email	Real Estate and Rental and Leasing	8	Vashon/Maury Island Area	\$4,500.00	\$4,500.00	12/6/2021	
253	B, English	9/1/2002 0:00	511210	1	Yes	Yes		F, Two or more races	E, Email	Information	7	West King County Areas	\$9,500.00	\$9,500.00	4/4/2022	
254	B, English	1/1/1982 0:00	238910	2	Yes	No	checked	C, Black or African American	A, King County Local services website	Construction	2	West King County Areas	\$9,500.00	\$7,432.53	1/31/2022	Skyway
255	B, English	12/1/1995 0:00	314910	1	No	No		I, I prefer not to say	E, Email	Manufacturing	8	West King County Areas	\$9,500.00	\$9,500.00	11/15/2021	White Center
256	B, English	8/21/2006 0:00	71		Yes	Yes		G, White	A, King County Local services website	Arts, Entertainment, and Recreation	3	Bear Creek/Sammamish Area	\$5,000.00	\$5,000.00	12/13/2021	
257	B, English	8/26/2005 0:00	7699	1	No	No		G, White	E, Email	(Erroneous Code)	3	Bear Creek/Sammamish Area	\$7,500.00	\$7,500.00	12/20/2021	
258	B, English	9/7/2017 0:00	454110	1	Yes	No		I, I prefer not to say	E, Email	Retail Trade	9	Greater Maple Valley/Cedar River Area	\$1,500.00	\$1,500.00	11/29/2021	
259	B, English	1/1/1986 0:00	323100	2	Yes	No	checked	G, White	E, Email	Manufacturing	8	Vashon/Maury Island Area	\$1,500.00	\$1,500.00	11/29/2021	
260	B, English	7/15/2013 0:00	541690	4	Yes	No		D, Latinx / Hispanic	E, Email	Professional, Scientific, and Technical Services	2	West King County Areas	\$9,500.00	\$9,500.00	4/4/2022	Skyway
261	B, English	1/15/2018 0:00	541810	1	Yes	No		I, I prefer not to say	A, King County Local services website	Professional, Scientific, and Technical Services	3	Snoqualmie Valley NE King County Area	\$7,500.00	\$7,500.00	10/11/2021	
262	B, English	11/1/2011 0:00	624410	28	No	No		I, I prefer not to say	E, Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area	\$25,000.00	\$25,000.00	10/25/2021	
264	B, English	10/1/1998 0:00	62	5	No	Yes		G, White	E, Email	Health Care and Social Assistance	8	Vashon/Maury Island Area	\$20,000.00	\$20,000.00	11/22/2021	
265	B, English	5/6/2014 0:00	722300	14	No	Yes		G, White	B, Advertisement,E, Email	Accommodation and Food Services	5	West King County Areas	\$25,000.00	\$25,000.00	4/4/2022	
267	B, English,G, Spanish	6/27/2005 0:00	624410	3	Yes	Yes		D, Latinx / Hispanic	A, King County Local services website,C, King County councilmember	Health Care and Social Assistance	9	Four Creeks/Tiger Mountain Area	\$9,500.00	\$9,500.00	11/22/2021	
269	B, English	8/24/2015 0:00	236100	2	No	No		G, White	E, Email	Construction	7	SE King County Area	\$9,500.00	\$9,500.00	12/6/2021	
270	B, English	3/1/1982 0:00	711510	1	No	Yes		G, White	E, Email	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area	\$1,500.00	\$1,500.00	11/1/2021	
271	B, English	2/1/2019 0:00	112990		Yes	No		G, White	J, Social media	Agriculture, Forestry, Fishing and Hunting	7	SE King County Area	\$1,500.00	\$1,500.00	2/7/2022	
272	B, English	1/9/2016 0:00	484220	6	Yes	No		G, White	E, Email	Transportation and Warehousing	3	Snoqualmie Valley NE King County Area	\$25,000.00	\$25,000.00	10/11/2021	

273	B. English	1/19/2000 0:00	8299	No	No		G. White	E. Email, I. Community organization	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	2/7/2022	
274	B. English	1/1/2015 0:00	541922	1	Yes	Yes	I. I prefer not to say	D. Article/blog	Professional, Scientific, and Technical Services	8	West King County Areas	checked	\$2,500.00	\$2,500.00	11/1/2021	White Center
276	B. English	3/17/1995 0:00	541330	3	Yes	No	B. Asian	E. Email	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$19,000.00	\$19,000.00	11/22/2021	
278	B. English	1/19/2019 0:00	236115	9	Yes	No	G. White	E. Email	Construction	9	Greater Maple Valley/Cedar River Area		\$25,000.00	\$25,000.00	11/22/2021	
279	B. English	6/1/2015 0:00	812112	1	No	Yes	B. Asian	E. Email	Other Services (except Public Administration)	8	West King County Areas		\$4,500.00	\$4,500.00	12/6/2021	White Center
280	B. English	6/1/1993 0:00	561740	1	Yes	No	C. Black or African American	A. King County Local services website	Administrative and Support and Waste Management and Remediation Services	2	West King County Areas	checked	\$9,500.00	\$9,500.00	11/1/2021	Skyway
281	G. Spanish	2/1/2009 0:00	624410	4	Yes	Yes	D. Latinx / Hispanic	E. Email	Health Care and Social Assistance	8	West King County Areas	checked	\$14,500.00	\$14,500.00	10/25/2021	White Center
282	B. English	4/1/2013 0:00	72	2	No	Yes	D. Latinx / Hispanic	A. King County Local services website, D. Article/blog, E. Email, F. Friend or family	Accommodation and Food Services	8	West King County Areas	checked	\$9,500.00	\$9,500.00	11/15/2021	White Center
283	B. English	8/1/2019 0:00	44	1	No	Yes	D. Latinx / Hispanic, F. Two or more races	K. Other	(Erroneous Code)	8	West King County Areas		\$14,500.00	\$14,118.34	3/28/2022	White Center
287	B. English	4/5/2006 0:00	541219	1	Yes	Yes	G. White	E. Email	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	11/1/2021	
288	B. English	9/1/2018 0:00	611610	1	No	No	B. Asian	E. Email	Educational Services	8	West King County Areas	checked	\$4,500.00	\$4,500.00	12/6/2021	White Center
289	B. English	6/1/2016 0:00	72	5	No	Yes	D. Latinx / Hispanic	A. King County Local services website	Accommodation and Food Services	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	2/7/2022	
290	B. English	1/1/2017 0:00	484220	1	No	No	C. Black or African American	A. King County Local services website	Transportation and Warehousing	2	West King County Areas	checked	\$4,500.00	\$4,500.00	10/18/2021	Skyway
292	B. English	1/1/2007 0:00	111998	9	Yes	No	G. White	E. Email	Agriculture, Forestry, Fishing and Hunting	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	11/22/2021	
293	B. English	6/30/2018 0:00	514618	3	Yes	No	I. I prefer not to say	E. Email	Information	3	Bear Creek/Sammamish Area		\$13,500.00	\$13,500.00	11/1/2021	
294	B. English	9/8/2004 0:00	621340	1	Yes	Yes	G. White	E. Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	11/1/2021	
295	B. English	6/13/2017 0:00	73890106	1	Yes	No	G. White	E. Email	(Erroneous Code)	3	West King County Areas		\$3,450.00	\$3,450.00	12/13/2021	
296	B. English	3/20/2008 0:00	541613	1	Yes	Yes	G. White	A. King County Local services website	Professional, Scientific, and Technical Services	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	12/27/2021	
297	B. English	9/21/2006 0:00	721191	6	No	No	G. White	A. King County Local services website, C. King County councilmember	Accommodation and Food Services	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	11/29/2021	
298	B. English	1/12/2013 0:00		2	No	No	G. White	A. King County Local services website, B. Advertisement, E. Email, J. Social media	(Erroneous Code)	9	West King County Areas		\$9,500.00	\$8,823.33	12/27/2021	
299	B. English	1/3/2019 0:00	323111		Yes	No	checked	I. I prefer not to say	I. Community organization	9	SE King County Area		\$1,500.00	\$1,500.00	2/7/2022	
300	B. English	4/3/2013 0:00	624410	16	No	No	B. Asian	E. Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area		\$25,000.00	\$25,000.00	12/13/2021	
303	B. English	3/1/2019 0:00	5411	8	No	No	I. I prefer not to say	A. King County Local services website, G. Referral	Professional, Scientific, and Technical Services	8	West King County Areas		\$25,000.00	\$25,000.00	1/18/2022	White Center
304	B. English	8/26/2016 0:00	23	2	Yes	Yes	G. White	A. King County Local services website, E. Email	Construction	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	2/7/2022	
305	B. English	7/1/2018 0:00	447110	3	No	Yes	B. Asian	A. King County Local services website	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$25,000.00	\$25,000.00	12/27/2021	
307	B. English	1/1/2004 0:00	813319	2	No	No	G. White	E. Email	Other Services (except Public Administration)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	3/28/2022	
308	B. English	3/8/2008 0:00	711510		Yes	Yes	G. White	E. Email	Arts, Entertainment, and Recreation	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	12/27/2021	
309	B. English	5/30/1958 0:00	812320	4	No	No	B. Asian	E. Email	Other Services (except Public Administration)	9	West King County Areas		\$9,500.00	\$9,500.00	11/29/2021	
310	G. Spanish	2/28/2015 0:00	339113	3	No	Yes	D. Latinx / Hispanic	A. King County Local services website	Manufacturing	9	Four Creeks/Tiger Mountain Area		\$14,500.00	\$14,500.00	2/7/2022	
311	B. English	12/30/2016 0:00	621210	15	No	Yes	B. Asian	E. Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area		\$13,500.00	\$13,500.00	11/1/2021	
312	B. English	3/1/2018 0:00	541310	1	Yes	Yes	G. White	E. Email	Professional, Scientific, and Technical Services	3	West King County Areas		\$5,000.00	\$5,000.00	11/15/2021	
313	B. English	7/24/2015 0:00	624410	2	Yes	No	B. Asian	E. Email	Health Care and Social Assistance	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	11/15/2021	
314	B. English	7/15/2003 0:00	238210	1	Yes	No	G. White	A. King County Local services website	Construction	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	12/6/2021	
315	B. English	8/31/2009 0:00	621399		Yes	No	checked	D. Latinx / Hispanic	E. Email	9	West King County Areas		\$2,500.00	\$2,500.00	12/27/2021	
316	B. English	3/1/2013 0:00	611430	1	Yes	Yes	G. White	A. King County Local services website	Educational Services	8	Vashon/Maury Island Area		\$2,500.00	\$2,500.00	3/21/2022	
317	B. English	4/17/2018 0:00	454390	1	Yes	Yes	G. White	F. Friend or family	Retail Trade	7	SE King County Area		\$1,500.00	\$1,500.00	2/7/2022	
319	B. English	2/2/2011 0:00	541543		Yes	No	A. American Indian or Alaska Native, G. White	E. Email	Professional, Scientific, and Technical Services	9	SE King County Area		\$2,500.00	\$2,500.00	11/1/2021	
320	B. English	2/1/1984 0:00	561510	1	No	No	G. White	E. Email	Administrative and Support and Waste Management and Remediation Services	7	SE King County Area		\$9,500.00	\$9,500.00	11/22/2021	
322	B. English	9/1/2018 0:00	621399	1	No	Yes	G. White	E. Email	Health Care and Social Assistance	8	West King County Areas		\$2,500.00	\$2,500.00	10/25/2021	White Center
323	B. English	3/1/1966 0:00	711310	14	No	No	I. I prefer not to say	J. Social media	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$25,000.00	\$25,000.00	1/31/2022	
324	B. English	11/14/2011 0:00	811310	2	Yes		I. I prefer not to say	D. Article/blog	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	10/25/2021	
326	B. English	8/1/1998 0:00		1	No	Yes	G. White	E. Email	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	1/31/2022	
327	B. English, I. Vietnamese	2/1/2007 0:00	448310	1	No	Yes	B. Asian	I. Community organization	(Erroneous Code)	8	West King County Areas	checked	\$1,500.00	\$1,500.00	11/15/2021	White Center
328	B. English	1/1/2000 0:00	541110	1	No	No	G. White	E. Email	Professional, Scientific, and Technical Services	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	10/25/2021	
329	B. English	4/6/2015 0:00	561720	1	No	Yes	G. White	E. Email	Administrative and Support and Waste Management and Remediation Services	7	West King County Areas		\$1,500.00	\$1,500.00	4/4/2022	
330	B. English	6/26/2007 0:00	53131	1	Yes	No	checked	G. White	A. King County Local services website, E. Email	2	West King County Areas		\$1,500.00	\$1,500.00	12/13/2021	Skyway
333	B. English	6/26/2017 0:00	71	-2	Yes	Yes	G. White	A. King County Local services website	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	11/15/2021	
334	B. English	6/23/2010 0:00	61		Yes	Yes	G. White	G. Referral	Educational Services	3	Snoqualmie Valley NE King County Area		\$3,450.00	\$3,450.00	2/22/2022	
335	B. English	5/14/2014 0:00		1	No	No	I. I prefer not to say	E. Email	(Erroneous Code)	8	West King County Areas		\$1,500.00	\$1,500.00	4/4/2022	White Center
338	B. English	5/1/2006 0:00	813312	2	Yes	Yes	G. White	E. Email	Other Services (except Public Administration)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	11/22/2021	



339	B. English	4/1/2004 0:00	115210	1	Yes	Yes		G. White	G. Referral	Agriculture, Forestry, Fishing and Hunting	Snoqualmie Valley NE King County Area	3		\$13,500.00	\$13,500.00	2/22/2022	
341	B. English	6/1/1973 0:00	812910	2	No	Yes	checked	G. White	A. King County Local services website	Other Services (except Public Administration)	Four Creeks/Tiger Mountain Area	9		\$4,500.00	\$4,500.00	10/11/2021	
342	B. English	12/3/2013 0:00	8322		Yes	Yes		G. White	E. Email	(Erroneous Code)	Snoqualmie Valley NE King County Area	3		\$3,450.00	\$3,450.00	11/15/2021	
343	B. English	1/6/2015 0:00	541430	1	Yes	No		F. Two or more races	E. Email	Professional, Scientific, and Technical Services	West King County Areas	8	checked	\$2,500.00	\$2,500.00	11/15/2021	White Center
344	B. English	8/1/1983 0:00	711410	2	Yes	No		G. White	E. Email	Arts, Entertainment, and Recreation	West King County Areas	2		\$9,500.00	\$9,500.00	12/13/2021	Skyway
345	B. English	1/1/1989 0:00	81	2	Yes	No		G. White	K. Other	Other Services (except Public Administration)	Vashon/Maury Island Area	8		\$2,500.00	\$2,500.00	11/15/2021	
346	B. English	1/1/2015 0:00	722515	1	No	Yes		I. I prefer not to say	A. King County Local services website,E. Email	Accommodation and Food Services	Vashon/Maury Island Area	8		\$1,500.00	\$1,500.00	12/20/2021	
347	B. English	7/1/1978 0:00	424990	2	No	No		G. White	K. Other	Wholesale Trade	Vashon/Maury Island Area	8		\$9,500.00	\$9,500.00	11/1/2021	
348	B. English	1/1/2014 0:00	453110		Yes	Yes		A. American Indian or Alaska Native,G. White	E. Email	Retail Trade	Snoqualmie Valley NE King County Area	3		\$3,450.00	\$3,030.92	2/7/2022	
349	B. English	1/1/1990 0:00	621399		Yes	Yes		G. White	E. Email	Health Care and Social Assistance	Snoqualmie Valley NE King County Area	3		\$5,000.00	\$5,000.00	1/10/2022	
350	B. English,G. Spanish	1/1/2006 0:00	7089		Yes	No		D. Latinx / Hispanic	A. King County Local services website,E. Email	(Erroneous Code)	West King County Areas	8	checked	\$4,500.00	\$4,500.00	10/18/2021	White Center
351	B. English	1/1/2013 0:00	484220	1	No	No		C. Black or African American	E. Email	Transportation and Warehousing	Greater Maple Valley/Cedar River Area	9		\$4,500.00	\$4,500.00	11/15/2021	
352	B. English	6/1/2013 0:00	8712	8	No	Yes		G. White	G. Referral	(Erroneous Code)	Vashon/Maury Island Area	8		\$9,500.00	\$9,500.00	11/8/2021	
353	B. English	3/29/2018 0:00	541990	1	Yes	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	Vashon/Maury Island Area	8		\$9,500.00	\$9,500.00	11/15/2021	
354	B. English	4/1/1999 0:00	611620	1	No	No		H. Other	E. Email	Educational Services	Bear Creek/Sammamish Area	3		\$13,500.00	\$13,500.00	12/6/2021	
355	B. English	7/4/2004 0:00	721191	1	No	Yes		G. White	K. Other	Accommodation and Food Services	Bear Creek/Sammamish Area	3		\$5,000.00	\$5,000.00	12/13/2021	
356	B. English	1/1/2012 0:00	485310	2	No	No		B. Asian	E. Email	Transportation and Warehousing	West King County Areas	9		\$1,500.00	\$1,500.00	4/4/2022	
357	B. English	7/1/2014 0:00	6115	2	Yes	Yes		G. White	E. Email	Educational Services	Greater Maple Valley/Cedar River Area	9		\$14,500.00	\$14,500.00	2/7/2022	
358	B. English	9/1/2015 0:00	713940	1	No	No	checked	D. Latinx / Hispanic	C. King County councilmember	Arts, Entertainment, and Recreation	West King County Areas	8		\$9,500.00	\$9,500.00	10/18/2021	White Center
359	B. English	3/13/2019 0:00	61		Yes	Yes		G. White	E. Email	Educational Services	SE King County Area	9		\$4,500.00	\$4,500.00	10/25/2021	
360	B. English	8/31/2013 0:00	621340	2	No	Yes		G. White	B. Advertisement	Health Care and Social Assistance	Snoqualmie Valley NE King County Area	3		\$13,500.00	\$13,500.00	11/29/2021	
361	B. English	9/1/2010 0:00		1	Yes	No		C. Black or African American	E. Email	(Erroneous Code)	West King County Areas	8	checked	\$1,500.00	\$1,500.00	11/15/2021	White Center
362	B. English	6/1/2002 0:00	451211	No	No	No		G. White	E. Email	Retail Trade	Vashon/Maury Island Area	8		\$4,500.00	\$4,500.00	12/13/2021	
363	B. English	8/23/2016 0:00	531110	1	Yes	Yes		B. Asian	A. King County Local services website	Real Estate and Rental and Leasing	West King County Areas	2		\$1,500.00	\$1,500.00	11/1/2021	Skyway
364	B. English	7/6/2015 0:00		1	Yes	No		B. Asian	A. King County Local services website	(Erroneous Code)	Bear Creek/Sammamish Area	3		\$13,500.00	\$13,500.00	4/4/2022	
367	D. Khmer	6/20/2014 0:00	445110	2	No	No		B. Asian	I. Community organization	(Erroneous Code)	West King County Areas	8	checked	\$25,000.00	\$25,000.00	2/7/2022	White Center
368	B. English	3/13/2017 0:00	561790	6	No	Yes		C. Black or African American	A. King County Local services website	Administrative and Support and Waste Management and Remediation Services	West King County Areas	2		\$9,500.00	\$9,500.00	12/13/2021	Skyway
369	B. English	7/1/2016 0:00	238190	7	Yes	No		D. Latinx / Hispanic	E. Email	Construction	West King County Areas	9		\$20,000.00	\$20,000.00	11/1/2021	
370	B. English	10/5/2005 0:00	611692	2	No	No		C. Black or African American	I. Community organization	Educational Services	West King County Areas	2	checked	\$9,500.00	\$9,500.00	11/15/2021	Skyway
371	B. English	10/24/2018 0:00		1	No	No		F. Two or more races	E. Email	(Erroneous Code)	West King County Areas	9		\$4,500.00	\$4,500.00	10/25/2021	
372	B. English	8/26/1990 0:00	323113		Yes	No		G. White	I. Community organization	Manufacturing	Vashon/Maury Island Area	8		\$1,500.00	\$1,500.00	2/22/2022	
373	B. English	1/7/2009 0:00	54	1	Yes	No		G. White	E. Email	Professional, Scientific, and Technical Services	West King County Areas	9		\$4,500.00	\$4,500.00	12/13/2021	
374	B. English	1/1/2015 0:00	531210	1	Yes	Yes		G. White	A. King County Local services website,E. Email	Real Estate and Rental and Leasing	Bear Creek/Sammamish Area	3		\$13,500.00	\$13,500.00	11/15/2021	
375	B. English	7/24/2007 0:00	812112	1	Yes	Yes		G. White	E. Email	Other Services (except Public Administration)	Vashon/Maury Island Area	8		\$1,500.00	\$1,500.00	4/4/2022	
377	B. English	9/1/2013 0:00	71395	3	No	No		B. Asian	J. Social media	Arts, Entertainment, and Recreation	West King County Areas	2	checked	\$9,500.00	\$9,500.00	11/15/2021	Skyway
378	B. English	6/9/1979 0:00	11		Yes	No		F. Two or more races	E. Email	Agriculture, Forestry, Fishing and Hunting	SE King County Area	9		\$9,500.00	\$9,500.00	11/22/2021	
379	B. English	8/21/1995 0:00	711130	1	Yes	No		G. White	E. Email	Arts, Entertainment, and Recreation	Vashon/Maury Island Area	8		\$1,500.00	\$1,500.00	11/15/2021	
380	B. English	12/8/2015 0:00	624410	1	Yes	Yes		C. Black or African American	A. King County Local services website	Health Care and Social Assistance	West King County Areas	2	checked	\$2,500.00	\$2,500.00	11/1/2021	Skyway
381	B. English	10/16/1984 0:00	712110		No				A. King County Local services website,E. Email	Arts, Entertainment, and Recreation	Snoqualmie Valley NE King County Area	3		\$5,000.00	\$5,000.00	11/22/2021	
385	B. English	10/22/2019 0:00		4	No	No		B. Asian	I. Community organization	(Erroneous Code)	West King County Areas	8		\$9,500.00	\$9,500.00	11/22/2021	White Center
387	B. English	8/1/2014 0:00	621330		Yes	Yes		I. I prefer not to say	E. Email	Health Care and Social Assistance	Greater Maple Valley/Cedar River Area	9		\$2,500.00	\$2,500.00	3/28/2022	
388	B. English	7/16/2018 0:00	237990		Yes	No		I. I prefer not to say	E. Email	Construction	Greater Maple Valley/Cedar River Area	9		\$9,500.00	\$9,500.00	11/15/2021	
389	B. English	3/19/2018 0:00	711410	1	Yes	No		G. White	E. Email	Arts, Entertainment, and Recreation	Vashon/Maury Island Area	8		\$1,500.00	\$1,500.00	12/20/2021	
391	B. English	3/25/2016 0:00	531120		No	No		G. White	A. King County Local services website	Real Estate and Rental and Leasing	Snoqualmie Valley NE King County Area	3		\$5,000.00	\$5,000.00	11/29/2021	
395	B. English	10/5/2016 0:00	621399	1	No	No		D. Latinx / Hispanic	E. Email	Health Care and Social Assistance	Bear Creek/Sammamish Area	3		\$13,500.00	\$13,500.00	11/1/2021	
397	B. English	7/31/2016 0:00	611620		No	No		B. Asian	E. Email	Educational Services	West King County Areas	8	checked	\$2,500.00	\$2,500.00	11/22/2021	White Center
399	B. English	6/19/2020 0:00			Yes	Yes		G. White	C. King County councilmember	(Erroneous Code)	SE King County Area	9		\$1,500.00	\$1,500.00	2/22/2022	
402	B. English	12/22/1999 0:00	813312	1	No	No		G. White	A. King County Local services website	Other Services (except Public Administration)	Greater Maple Valley/Cedar River Area	9		\$9,500.00	\$9,500.00	12/13/2021	
403	B. English	7/1/1991 0:00	112900		No	Yes		G. White	E. Email	Agriculture, Forestry, Fishing and Hunting	Four Creeks/Tiger Mountain Area	9		\$4,500.00	\$4,500.00	3/21/2022	
404	B. English	5/18/2016 0:00			Yes	Yes		G. White	E. Email	(Erroneous Code)	Mountain Area	9		\$1,500.00	\$1,500.00	12/13/2021	
405	B. English	8/9/2007 0:00	6116	1	Yes	No		C. Black or African American	E. Email	Educational Services	West King County Areas	2		\$2,500.00	\$2,500.00	4/4/2022	Skyway
406	B. English	4/15/2015 0:00	812990	1	Yes	No		I. I prefer not to say	E. Email,F. Friend or family	Other Services (except Public Administration)	SE King County Area	7		\$1,500.00	\$1,500.00	2/7/2022	
409	B. English	2/15/2011 0:00	485310	1	No	No		C. Black or African American	F. Friend or family	Transportation and Warehousing	West King County Areas	2	checked	\$2,500.00	\$2,500.00	4/4/2022	Skyway
411	B. English	11/8/2014 0:00	236118	4	Yes	No		G. White	E. Email	Construction	West King County Areas	8	checked	\$14,500.00	\$14,500.00	3/14/2022	White Center

412	G. Español	1/22/2019 0:00	722330	2	No	No		D. Latino/Hispano	A. Sitio web del Departamento de Servicios Locales (Department of Local Services).E. Correo electrónico)., Organización comunitaria	Accommodation and Food Services	2	West King County Areas	checked	\$9,500.00	\$9,500.00	11/22/2021	Skyway
413	B. English	9/1/2015 0:00	5521	1	No	No	checked	G. White	E. Email	Management of Companies and Enterprises	7	SE King County Area		\$20,000.00	\$20,000.00	12/6/2021	
414	B. English	9/1/2007 0:00	624410	1	No	Yes		G. White	C. King County councilmember	Health Care and Social Assistance	3	Snoqualmie Valley NE King County Area		\$13,500.00	\$13,500.00	1/18/2022	
415	B. English	9/1/2018 0:00	712110	1	No	No		G. White	E. Email	Arts, Entertainment, and Recreation	3	Greater Maple Valley/Cedar River Area		\$5,000.00	\$5,000.00	3/14/2022	
419	B. English	10/31/2013 0:00	713940	4	No	No	checked	G. White	A. King County Local services website.E. Email	Arts, Entertainment, and Recreation	8	West King County Areas	checked	\$14,500.00	\$14,500.00	11/22/2021	White Center
420	B. English	6/1/1991 0:00	812112	1	No	Yes		C. Black or African American	A. King County Local services website.G. Referral	Other Services (except Public Administration)	2	West King County Areas	checked	\$2,500.00	\$2,500.00	11/15/2021	Skyway
421	B. English	7/9/2009 0:00	238210	5	Yes	Yes		G. White	A. King County Local services website	Construction	9	SE King County Area		\$20,000.00	\$20,000.00	11/1/2021	
424	B. English	3/30/2006 0:00	541330	1	Yes	No		I. I prefer not to say	C. King County councilmember	Professional, Scientific, and Technical Services	9	Four Creeks/Tiger Mountain Area		\$20,000.00	\$20,000.00	11/29/2021	
425	B. English	12/26/2014 0:00	492110	1	Yes	No		C. Black or African American	A. King County Local services website.E. Email	Transportation and Warehousing	9	West King County Areas		\$4,500.00	\$4,500.00	12/6/2021	
427	B. English	10/5/2005 0:00	445110	2	No	No		B. Asian	E. Email	(Erroneous Code)	8	West King County Areas	checked	\$25,000.00	\$25,000.00	4/4/2022	White Center
428	B. English	1/1/2010 0:00	811120	1	No	Yes		I. I prefer not to say	E. Email	Other Services (except Public Administration)	9	SE King County Area		\$9,500.00	\$9,500.00	10/18/2021	
431	B. English	9/18/2017 0:00	72	1	No	No		G. White	F. Friend or family	Accommodation and Food Services	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	11/8/2021	
433	B. English	7/11/2016 0:00	238320	1	Yes	No		G. White	E. Email	Construction	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	12/6/2021	
434	B. English	10/19/2012 0:00	541921		No	Yes		D. Latinx / Hispanic	E. Email	Professional, Scientific, and Technical Services	9	SE King County Area		\$1,500.00	\$1,500.00	11/29/2021	
435	B. English	1/1/2001 0:00			Yes	No		G. White	A. King County Local services website.G. Referral	(Erroneous Code)	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,044.33	12/13/2021	
437	B. English	6/14/1992 0:00			1	Yes	No	G. White	K. Other	(Erroneous Code)	9	SE King County Area	checked	\$2,500.00	\$2,500.00	4/4/2022	
438	B. English	7/1/2019 0:00	238210	2	No	Yes		B. Asian	E. Email	Construction	2	West King County Areas	checked	\$9,500.00	\$9,500.00	12/27/2021	Skyway
440	B. English	6/16/2006 0:00	7115	1	Yes	Yes		G. White	E. Email	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$2,500.00	\$2,500.00	2/22/2022	
441	B. English	12/8/2015 0:00	813000		Yes	No		G. White	E. Email	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	12/20/2021	
442	B. English	5/23/2018 0:00	561499	1	No	No		G. White	E. Email	Administrative and Support and Waste Management and Remediation Services	5	West King County Areas		\$4,500.00	\$4,500.00	12/6/2021	
443	B. English	7/24/2017 0:00	72990500	1	Yes	No		G. White	E. Email	Accommodation and Food Services	9	SE King County Area		\$2,500.00	\$2,500.00	11/1/2021	
444	B. English	1/1/2009 0:00	312130		No	No		G. White	E. Email	Manufacturing	9	Four Creeks/Tiger Mountain Area		\$4,500.00	\$4,500.00	2/22/2022	
446	B. English	11/15/1999 0:00	23	1	Yes	No		G. White	E. Email	Construction	3	West King County Areas		\$7,500.00	\$7,500.00	11/22/2021	
449	G. Spanish	9/30/2019 0:00			1	No	No	D. Latinx / Hispanic	I. Community organization	(Erroneous Code)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	3/28/2022	
450	G. Spanish	5/5/2011 0:00			4	Yes	No	D. Latinx / Hispanic	I. Community organization	(Erroneous Code)	8	Vashon/Maury Island Area		\$20,000.00	\$20,000.00	3/7/2022	
451	B. English	2/22/2017 0:00			1	Yes	Yes	I. I prefer not to say	A. King County Local services website.B. Advertisement.J. Social media	(Erroneous Code)	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	1/10/2022	
453	B. English	2/1/2002 0:00	561920	1	Yes	Yes		G. White	E. Email.J. Social media	Administrative and Support and Waste Management and Remediation Services	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	12/20/2021	
454	G. Spanish	1/10/2018 0:00	112512		Yes	No		D. Latinx / Hispanic	E. Email	Agriculture, Forestry, Fishing and Hunting	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	12/13/2021	
455	B. English	4/26/2019 0:00	321999	2	Yes	No		I. I prefer not to say	E. Email	Manufacturing	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	12/27/2021	
456	B. English	3/13/2017 0:00	11		No	No		G. White	E. Email	Agriculture, Forestry, Fishing and Hunting	3	Bear Creek/Sammamish Area		\$7,500.00	\$7,500.00	12/13/2021	
457	B. English	1/3/2010 0:00	337110	1	Yes	No		G. White	G. Referral	Manufacturing	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	11/8/2021	
458	B. English	3/10/2015 0:00	323113	3	No	Yes		B. Asian	E. Email	Manufacturing	8	West King County Areas	checked	\$20,000.00	\$20,000.00	11/8/2021	White Center
459	B. English	9/18/1975 0:00	485320		No	Yes		C. Black or African American	E. Email	Transportation and Warehousing	8	West King County Areas	checked	\$1,500.00	\$1,500.00	1/31/2022	White Center
461	B. English	9/15/2006 0:00	541613	1	Yes	Yes		I. I prefer not to say	E. Email	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$2,500.00	\$2,500.00	1/24/2022	
462	B. English	5/12/2012 0:00	72251	3	No	Yes		G. White	C. King County councilmember	Accommodation and Food Services	8	West King County Areas		\$9,500.00	\$9,500.00	2/7/2022	White Center
464	B. English	6/3/2013 0:00	541430	2	Yes	Yes		B. Asian,D. Latinx / Hispanic,G. White	E. Email	Professional, Scientific, and Technical Services	9	Greater Maple Valley/Cedar River Area		\$2,500.00	\$2,500.00	12/13/2021	
465	B. English	6/3/2013 0:00	512120	2	Yes	Yes		B. Asian,D. Latinx / Hispanic,G. White	E. Email	Information	9	Greater Maple Valley/Cedar River Area		\$2,500.00	\$2,500.00	12/13/2021	
466	B. English	2/1/2012 0:00	722511	6	No	No		G. White	A. King County Local services website	Accommodation and Food Services	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	12/13/2021	
468	B. English	7/17/2019 0:00	311800		No	No		G. White	A. King County Local services website	Manufacturing	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	11/8/2021	
469	B. English,E. Korean	7/1/1988 0:00	448110	2	No	Yes		B. Asian	F. Friend or family	(Erroneous Code)	3	Bear Creek/Sammamish Area		\$25,000.00	\$23,588.24	11/8/2021	
470	B. English	6/1/2002 0:00	4853201	1	No	No		C. Black or African American	F. Friend or family	Transportation and Warehousing	2	West King County Areas		\$1,500.00	\$1,500.00	11/29/2021	Skyway
471	B. English	5/30/2018 0:00	1	3	No	No		F. Two or more races	E. Email	(Erroneous Code)	8	West King County Areas	checked	\$9,500.00	\$9,500.00	10/25/2021	White Center
472	B. English,F. Somali	4/8/2014 0:00	485320		No	No		C. Black or African American	A. King County Local services website	Transportation and Warehousing	8	West King County Areas	checked	\$1,500.00	\$1,500.00	11/1/2021	White Center
473	B. English	3/15/2005 0:00			No	Yes		G. White	E. Email	(Erroneous Code)	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	4/4/2022	
475	B. English	10/5/2015 0:00	711320	2	Yes	No		G. White	A. King County Local services website	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$9,500.00	\$7,000.00	3/7/2022	
476	B. English	8/21/2017 0:00	512110	1	Yes	No		A. American Indian or Alaska Native,F. Two or more races,G. White	A. King County Local services website	Information	9	Four Creeks/Tiger Mountain Area		\$1,500.00	\$1,500.00	12/13/2021	
478	B. English	9/25/2019 0:00	541600	1	Yes	Yes		G. White	A. King County Local services website	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	2/7/2022	
479	B. English	7/1/2013 0:00	53	1	Yes	No		G. White	J. Social media	Real Estate and Rental and Leasing	3	Bear Creek/Sammamish Area		\$5,000.00	\$2,352.25	2/22/2022	
480	B. English	1/29/2018 0:00	532112	1	Yes	Yes		B. Asian	C. King County councilmember	Real Estate and Rental and Leasing	2	West King County Areas	checked	\$9,500.00	\$9,500.00	2/14/2022	Skyway
483	B. English	1/1/2000 0:00	337108	1	No	No		I. I prefer not to say	E. Email	Manufacturing	9	Greater Maple Valley/Cedar River Area		\$14,500.00	\$14,500.00	11/1/2021	
484	B. English	7/10/2010 0:00	812990	2	No	Yes		G. White	E. Email	Other Services (except Public Administration)	8	Vashon/Maury Island Area		\$9,500.00	\$9,500.00	12/27/2021	
486	B. English	10/1/1998 0:00	23		Yes	No		G. White	E. Email	Construction	7	West King County Areas		\$9,500.00	\$9,500.00	2/22/2022	

488	B. English	7/1/2006 0:00	999999	1	Yes	Yes		G. White	F. Friend or family	(Erroneous Code)	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	1/31/2022	
490	B. English	5/1/2011 0:00	812112	1	Yes	Yes		G. White	C. King County councilmember	Other Services (except Public Administration)	3	Snoqualmie Valley NE King County Area		\$7,500.00	\$7,500.00	12/6/2021	
493	B. English	4/11/2007 0:00	623311	7	No	Yes		G. White	K. Other	Health Care and Social Assistance	8	Vashon/Maury Island Area		\$20,000.00	\$20,000.00	12/20/2021	
496	B. English	7/1/2016 0:00	541511	1	Yes	Yes		G. White	A. King County Local services website	Professional, Scientific, and Technical Services	7	SE King County Area		\$4,500.00	\$4,500.00	11/15/2021	
502	B. English,G. Spanish	5/1/2007 0:00	561730	5	No	No		D. Latinx / Hispanic	I. Community organization	Administrative and Support and Waste Management and Remediation Services	8	Vashon/Maury Island Area		\$14,500.00	\$8,643.86	2/7/2022	
503	B. English,F. Somali	5/1/2006 0:00	624410		Yes	Yes		C. Black or African American	F. Friend or family	Health Care and Social Assistance	7	West King County Areas		\$4,500.00	\$4,500.00	11/1/2021	
504	B. English	3/3/2015 0:00	611512		Yes	No		G. White	E. Email	Educational Services	9	Four Creeks/Tiger Mountain Area		\$2,500.00	\$2,500.00	2/7/2022	
506	B. English	8/23/1984 0:00	541219	4	Yes	No		G. White	I. Community organization	Professional, Scientific, and Technical Services	3	Snoqualmie Valley NE King County Area		\$19,000.00	\$19,000.00	11/29/2021	
507	B. English	5/11/2007 0:00	451130	1	No	Yes		G. White	E. Email	Retail Trade	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	12/13/2021	
508	B. English	6/10/2015 0:00	484121	8	No	Yes		H. Other	A. King County Local services website,E. Email	Transportation and Warehousing	7	SE King County Area		\$25,000.00	\$25,000.00	2/14/2022	
510	B. English	8/25/1995 0:00	541430	1	Yes	No		G. White	E. Email	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	2/7/2022	
514	B. English	12/17/2004 0:00	722513	6	No	Yes		B. Asian	E. Email	Accommodation and Food Services	9	Four Creeks/Tiger Mountain Area		\$14,500.00	\$14,500.00	11/1/2021	
515	B. English	6/14/2016 0:00	722511	2	No	Yes		D. Latinx / Hispanic	E. Email	Accommodation and Food Services	8	Vashon/Maury Island Area		\$4,500.00	\$4,500.00	2/7/2022	
516	B. English	3/1/2007 0:00	611620		Yes	No		D. Latinx / Hispanic	E. Email	Educational Services	7	SE King County Area		\$2,500.00	\$2,500.00	12/13/2021	
517	B. English	12/1/2017 0:00		2	No	Yes		G. White	J. Social media	(Erroneous Code)	8	Vashon/Maury Island Area		\$2,500.00	\$2,500.00	3/7/2022	
519	B. English	2/17/2021 0:00	722513	2	No	Yes	checked	B. Asian,C. Black or African American	A. King County Local services website	Accommodation and Food Services	8	West King County Areas	checked	\$1,500.00	\$1,500.00	12/6/2021	White Center
520	B. English	5/1/2001 0:00	236118	1	Yes	No		C. Black or African American	B. Advertisement	Construction	7	SE King County Area		\$9,500.00	\$9,500.00	12/27/2021	
521	B. English	1/1/2019 0:00			No	No		C. Black or African American,D. Latinx / Hispanic,G. White	E. Email	(Erroneous Code)	6	Bear Creek/Sammamish Area		\$1,500.00	\$1,500.00	2/7/2022	
522	B. English	1/1/2016 0:00	812190	1	Yes	Yes	checked		E. Email	Other Services (except Public Administration)	8	West King County Areas	checked	\$2,500.00	\$2,500.00	10/18/2021	White Center
523	B. English	5/15/2019 0:00	722511	1	No	Yes		B. Asian	E. Email	Accommodation and Food Services	2	West King County Areas	checked	\$9,500.00	\$9,500.00	11/22/2021	Skyway
524	B. English,F. Somali	5/29/2017 0:00	485310	1	No	No		C. Black or African American	K. Other	Transportation and Warehousing	8	West King County Areas	checked	\$4,500.00	\$4,500.00	11/22/2021	White Center
527	B. English	3/14/2018 0:00	541600		No	No		H. Other,I. I prefer not to say	B. Advertisement	Professional, Scientific, and Technical Services	9	West King County Areas		\$4,500.00	\$4,500.00	4/4/2022	
529	B. English	10/17/2019 0:00	541600		Yes	No		H. Other,I. I prefer not to say	B. Advertisement	Professional, Scientific, and Technical Services	9	West King County Areas		\$4,500.00	\$4,500.00	12/13/2021	
530	B. English	2/1/2010 0:00	541600		Yes	Yes		G. White	E. Email	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	12/27/2021	
531	B. English	9/19/2003 0:00	624410	1	Yes	Yes		C. Black or African American	E. Email	Health Care and Social Assistance	7	West King County Areas		\$9,500.00	\$9,500.00	11/22/2021	
532	B. English	11/1/2013 0:00	541410	1	No	Yes		I. I prefer not to say	A. King County Local services website	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$14,500.00	\$6,636.63	1/31/2022	
533	B. English	8/5/2017 0:00	44		No	No		G. White	E. Email	(Erroneous Code)	3	Snoqualmie Valley NE King County Area		\$5,000.00	\$5,000.00	12/13/2021	
534	B. English	8/30/2013 0:00	541213	1	No	Yes		C. Black or African American	A. King County Local services website,C. King County councilmember	Professional, Scientific, and Technical Services	2	West King County Areas	checked	\$2,500.00	\$2,500.00	12/13/2021	Skyway
537	B. English	12/4/2016 0:00	53131		Yes	No		D. Latinx / Hispanic,G. White	B. Advertisement	Real Estate and Rental and Leasing	9	Greater Maple Valley/Cedar River Area		\$1,500.00	\$1,500.00	4/4/2022	
538	B. English	11/16/2018 0:00	721191	1	No	No		B. Asian	E. Email	Accommodation and Food Services	3	Bear Creek/Sammamish Area		\$5,000.00	\$5,000.00	1/18/2022	
539	G. Español	7/17/2017 0:00		2	No	No		D. Latino/Hispano	I. Organización comunitaria	(Erroneous Code)	8	Vashon/Maury Island Area		\$14,500.00	\$14,500.00	4/4/2022	
541	B. English	1/18/2008 0:00	339112		No	No		B. Asian	E. Email	Manufacturing	3	Bear Creek/Sammamish Area		\$3,450.00	\$3,450.00	1/10/2022	
543	B. English	1/1/1911 0:00	721214	14	No	No		G. White	G. Referral	Accommodation and Food Services	8	Vashon/Maury Island Area		\$20,000.00	\$20,000.00	11/22/2021	
545	B. English	3/1/2018 0:00		1	No	No		C. Black or African American	K. Other	(Erroneous Code)	2	West King County Areas	checked	\$1,500.00	\$1,500.00	1/24/2022	Skyway
548	B. English	8/22/2005 0:00	711310	1	No	Yes		G. White	E. Email	Arts, Entertainment, and Recreation	8	Vashon/Maury Island Area		\$9,500.00	\$9,500.00	11/22/2021	
550	B. English	2/1/2010 0:00	541990		Yes	No		G. White	E. Email	Professional, Scientific, and Technical Services	8	Vashon/Maury Island Area		\$1,500.00	\$1,500.00	12/27/2021	
554	B. English	7/15/2013 0:00	541618	1	Yes	Yes		G. White	A. King County Local services website,E. Email	Professional, Scientific, and Technical Services	2	West King County Areas		\$1,500.00	\$1,500.00	11/15/2021	Skyway
580	B. English	7/28/1988 0:00	45398	2	No	No		G. White	A. King County Local services website		9	Greater Maple Valley/Cedar River Area		\$9,500.00	\$9,500.00	12/20/2021	

**Certificate Of Completion**

Envelope Id: CE689CF977E74E268D237C1D74BB8F0A	Status: Completed
Subject: Complete with DocuSign: Motion 16454.docx, Motion 16454 Attachment A.pdf	
Source Envelope:	
Document Pages: 2	Signatures: 2
Supplemental Document Pages: 145	Initials: 0
Certificate Pages: 5	Envelope Originator:
AutoNav: Enabled	Cherie Camp
Envelopeld Stamping: Enabled	401 5TH AVE
Time Zone: (UTC-08:00) Pacific Time (US & Canada)	SEATTLE, WA 98104
	Cherie.Camp@kingcounty.gov
	IP Address: 198.49.222.20

**Record Tracking**

Status: Original	Holder: Cherie Camp	Location: DocuSign
11/8/2023 1:51:35 PM	Cherie.Camp@kingcounty.gov	
Security Appliance Status: Connected	Pool: FedRamp	
Storage Appliance Status: Connected	Pool: King County-Council	Location: DocuSign

**Signer Events**

Dave Upthegrove  
dave.upthegrove@kingcounty.gov  
Chair  
Security Level: Email, Account Authentication (None)

**Signature**

DocuSigned by:  
  
E76CE01F07B14EF...  
Signature Adoption: Uploaded Signature Image  
Using IP Address: 67.160.80.216


**Timestamp**

Sent: 11/8/2023 1:52:36 PM  
Viewed: 11/8/2023 3:24:36 PM  
Signed: 11/8/2023 3:24:52 PM

**Electronic Record and Signature Disclosure:**

Accepted: 11/8/2023 3:24:36 PM  
ID: e07e3526-5333-412c-980a-be4f24fc1f6d

Melani Hay  
melani.hay@kingcounty.gov  
Clerk of the Council  
King County Council  
Security Level: Email, Account Authentication (None)

DocuSigned by:  
  
8DE1BB375AD3422...  
Signature Adoption: Pre-selected Style  
Using IP Address: 198.49.222.20

Sent: 11/8/2023 3:24:55 PM  
Viewed: 11/9/2023 7:18:52 AM  
Signed: 11/9/2023 7:18:56 AM

**Electronic Record and Signature Disclosure:**

Accepted: 9/30/2022 11:27:12 AM  
ID: 639a6b47-a4ff-458a-8ae8-c9251b7d1a1f

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp

<b>Envelope Summary Events</b>	<b>Status</b>	<b>Timestamps</b>
Envelope Sent	Hashed/Encrypted	11/8/2023 1:52:36 PM
Certified Delivered	Security Checked	11/9/2023 7:18:52 AM
Signing Complete	Security Checked	11/9/2023 7:18:56 AM
Completed	Security Checked	11/9/2023 7:18:56 AM

<b>Payment Events</b>	<b>Status</b>	<b>Timestamps</b>
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<b>Electronic Record and Signature Disclosure</b>
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You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [cipriano.dacanay@kingcounty.gov](mailto:cipriano.dacanay@kingcounty.gov)

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